DÜRR GROUP.

Training Material

- Supplier Management -

November 2024 Bietigheim

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1.0

Introduction

🛇 Dürr Group, Supplier Management - Supplier Training



What does the introduction of Coupa mean for suppliers of the Dürr Group?

The goal is to equip the Dürr Group with global and modern state-of-the-art procurement processes. For this reason, the new, modern purchasing platform Coupa is being implemented.

For you as a supplier, this opens up a new form of collaboration with the Dürr Group. This includes:



With this training material, we want to provide you with a guide that shows how the respective collaboration between you and the Dürr Group can be successfully implemented.



How does this affect our collaboration?

You and your teams will conduct the Source-to-Contract process in the future via the new Coupa system.



• Use of chat functions within the sourcing event to clarify questions

• Receiving framework agreements as an electronic copy

Questionnaires or certificates can be transmitted directly to the Dürr Group via the portal.

• Address and contact details can be updated directly by the supplier



Overview of Coupa Portals and Applications:

The new Coupa system includes various portals and applications, which are summarized here.

	Sourcing- Response Portal	Coupa Sourcing Optimization (CSO)	Contract Collaboration	Coupa Supplier Portal (CSP)
•	For simple tenders	For complex tenderseAuctions	Contract management	For supplier management
•	Allows suppliers to submit their offers Used for standard tenders with up to 300 items	Details to follow	 Access via the Contract Collaboration Portal Edit contracts as a supplier Communication via messenger functionality 	 Enables suppliers to easily transmit and maintain supplier master data Certificates and other documents can be transmitted
https er_lo	Login-Link ://duerr.coupahost.com/sessions/suppli gin	Login-Link	Login-Link Individually via email with One-Time - Password	Login-Link https://supplier.coupahost.com/sessions/ne W









"VERIFIED" status is NOT a prerequisite for collaboration with the Dürr Group.

Coupa offers suppliers the opportunity to manage customers directly in the Coupa Supplier Portal. Here, a so-called "VERIFIED" status is advertised, which offers suppliers increased visibility in the Coupa portal. The purchase of the status has no influence on the supplier decision at the Dürr Group and is therefore not recommended by the Dürr Group.

Please note: The "VERIFIED" status is not a necessary prerequisite for collaboration with the Dürr Group via Coupa! The use of Coupa for collaboration with the Dürr Group is free of charge.

The Verified certificate The certificate accompanies the bar as they chose to do business with yo your identity without the need to co	e dge with details pertaining to your authenticity. It is a uand pay. But it can also be downloaded and shared stantity ask for newly issued bank confirmation lette Coupa Verified Certificate Company name	overview race contact us handy way for buyers to pull your with any other customers that may rs or voided check. Business Mame'	ecords quickly wish to verify		\$549/yea	 Verified Business Badge Priority Search Ranking 	Get Verified
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1.2 Introduction to Supplier Management with Coupa



Which portal is used in Coupa for supplier management?

In the future, the Coupa Supplier Portal (CSP) will be used for supplier management.

		Contract Collaboration	Coupa Supplier Portal (CSP)
•	For complex tenderseAuctions	Contract management	For supplier management
•		 Access via the Contract Collaboration Portal Processing contracts as a supplier Communication via Messenger functionality 	 Enables suppliers to easily transmit and maintain supplier master data Certificates and other documents can be transmitted
		Login-Link Customised by email with one-time password	Login-Link https://supplier.coupahost.com/sessions/ne W



1.2 Introduction to Supplier Management with Coupa

DÜRR GROUP.

How to share your supplier information with the Dürr Group:



As a supplier, you are invited to share your supplier information with the Dürr Group. You will receive the invitation email with two options for action:

- A) Use the Coupa Supplier Portal (CSP) as a free tool to submit the form with your supplier information and manage it in the long term. Please start with Chapter 2.1.
- B) Submit your supplier information once via a form by email, without using the Coupa Supplier Portal (CSP). Please start with Chapter 2.2

Option A (CSP)	Option B (E-Mail)
Form can be saved temporarily and continued later.	The form must be completed in one go. NO intermediate saving possible!
Several people can edit the form in separate sessions.	
Long-term management of your supplier information possible.	Form cannot be changed after submission.
Form can be withdrawn after submission.	No registration in the Coupa Supplier Portal required.

1.2 Introduction to Supplier Management with Coupa



The Coupa Supplier Portal (CSP).

What is the Coupa Supplier Portal (CSP)?

A core element of our new purchasing platform is the so-called Coupa Supplier Portal (CSP), which serves as a central point for supplier master data management. The CSP is a free tool for suppliers to do business with customers using Coupa. The CSP simplifies the management of customers and transactions. The Coupa Supplier Portal is cloud-based software that allows access from any device at any time.

What are the benefits for you as a supplier?:

After your successful registration in the Coupa Supplier Portal (CSP), you have the opportunity to view and update all supplier master data for the Dürr Group. In addition, you can manage content and settings for each additional customer, including viewing orders, setting up delivery methods, creating catalogs, sending invoices and advance shipping notices (ASNs), checking transaction status, and more.

2.0

Option A: Share Supplier Information via the Coupa Supplier Portal (CSP)

DÜRR GROUP.

Profile Information Request

Hello Supplier,

The Dürr Group wants you to respond by creating your company profile on Coupa, our chosen platform for Supplier Management.

Coupa's Supplier Portal is completely free, setup is fast and it helps you better transact and communicate electronically. Find out more using the links below.

You can respond and send your information to Dürr without joining, but joining Coupa Supplier Platform allows you to more easily update your company info if it changes and sharing your profile with other customers.

Use the buttons to either respond or decline, or forward this request to another person at your company.

The registration includes the following essential steps:

1. Completing Company questionnaire (Address Data, Contacts, Company Profile, Certificates).

2. Fulfillment of Supply Chain Due Diligence Act (LkSG) requirements -You will receive a separate invitation mail for each preventive measure in case they apply for your company.

3. Bank Verification - You will be asked to validate your bank details within the bank verification process.

Welcome!

DÜRR Group

You can find a list of the companies in the Dürr Group here. Information on data protection here.

— Option A —

Join and Respond

Respond Without Joining

You can connect an existing CSP account with the Dürr Group.



If you already have a CSP account with another customer than the Dürr Group, you are welcome to use it.

Important: A specific email address is stored for your CSP account with the Dürr Group. If you want to use a different email address (e.g., of an existing CSP account), you cannot connect with the Dürr Group in the CSP. **Please send your Dürr Group buyer an email with your corresponding contact details (email address to be stored, company name, contact name at Dürr Group) promptly if necessary.**

To learn more about using the Coupa Supplier Portal (CSP), please read the chapter "Extra: First Steps in the Coupa Supplier Portal (CSP)".

2.1 Using an existing CSP account

Log in to the Coupa Supplier Portal (CSP) (1/2)

DÜRR GROUP.

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Option A_

Join and Respond

Respond Without Joining

Option A:

If you decide to use your existing CSP account, please proceed as follows to share your supplier information with the Dürr Group:

1. Please click on the "**Join and Respond**" button in the invitation email to access the Coupa Supplier Portal (CSP) and connect with the Dürr Group.

Note: Please check your spam folder for this email.

Please switch to the next page to read the ongoing process description.

Log in to the Coupa Supplier Portal (CSP) (2/2)

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- 2. If you are already registered in the Coupa Supplier Portal (CSP) and want to use the same email address, please click on the orange text **"LOG IN".**
- 3. Enter the email address of your CSP account in the designated field and click on the **"Continue"** button.
- 4. You will then be asked to enter your password for the Coupa Supplier Portal (CSP). Then click on the "**Log in**" button.

You will now be redirected to the questionnaire for submitting your supplier information.

Note: If you want to use an existing account for your registration, whose email address is not yet stored with the Dürr Group, please inform us in advance. Only then can you be connected with the Dürr Group in the CSP.

Please switch to the next page to read the ongoing process description.

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Submit supplier information via questionnaire to the Dürr Group.

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- 5. Basic data from your existing CSP account is automatically transferred to the form (e.g., address, primary contact details). Please check these for their currency and adjust if necessary.
- Also, pay attention to the instructions within the questionnaire. Fill in all marked mandatory fields (*) and upload the required documents. Within the questionnaire, you must scroll several times to view all requested information.
- 7. Note: These are example screenshots or excerpts of the questionnaire to be filled out.

Finally, click on the blue "Submit" button at the end of the questionnaire. Please note that this button will only become functional once all marked mandatory fields (*) have been filled.

With the successful submission of the completed questionnaire, a green banner "Your information has been submitted" appears.

Please switch to the next page to read the ongoing process description.

Submit supplier information via questionnaire to the Dürr Group.



- 8. After submitting your supplier information, you will receive a confirmation email about the update of your profile data. Your information will now be reviewed (approved) by the Dürr Group.
- 9. Once your information has been fully reviewed, you will receive another confirmation email with the information "The profile info submitted to Dürr has been approved". No further action is required afterward. You can view additional information via your CSP account or the link in the email.

Note: You can continue to manage your supplier information afterward via the Coupa Supplier Portal (CSP).



Registration in the Coupa Supplier Portal (CSP) (1/3)

DÜRR GROUP.

Profile Information Request

Hello Supplier,

The Dürr Group wants you to respond by creating your company profile on Coupa, our chosen platform for Supplier Management.

Coupa's Supplier Portal is completely free, setup is fast and it helps you better transact and communicate electronically. Find out more using the links below.

You can respond and send your information to Dürr without joining, but joining Coupa Supplier Platform allows you to more easily update your company info if it changes and sharing your profile with other customers.

Use the buttons to either respond or decline, or forward this request to another person at your company.

The registration includes the following essential steps:

1. Completing Company questionnaire (Address Data, Contacts, Company Profile, Certificates).

2. Fulfillment of Supply Chain Due Diligence Act (LkSG) requirements -You will receive a separate invitation mail for each preventive measure in case they apply for your company.

3. Bank Verification - You will be asked to validate your bank details within the bank verification process.

Welcome!

DÜRR Group

You can find a list of the companies in the Dürr Group here. Information on data protection here.

Option A_

Join and Respond

Respond Without Joining

Option A:

Setting up the Coupa Supplier Portal (CSP) is very easy for you. Upon receiving the invitation email from the Dürr Group, proceed as follows for the first-time registration:

1. Please click on the **"Join and Respond**" button in the invitation email to access the Coupa Supplier Portal and connect with the Dürr Group.

Note: Please check your spam folder for this email.

Please switch to the next page to read the ongoing process description

Registration in the Coupa Supplier Portal (CSP) (2/3)

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- 2. Now fill in the marked mandatory fields (*) and set your personal password.
- 3. Also, activate the checkbox to accept the privacy policy and terms of use. Then click on the **"Create an Account"** button.
- 4. For the confirmation of your account, a one-time verification code will be sent to your stored email address. Copy this and paste it into the designated field in the registration process. Then click on the **"Continue"** button.
- 5. A process for filling in your company profile will be initiated. First, enter your contact information or the marked mandatory fields (*). Then click on the blue "**Continue**" button.

Please switch to the next page to read the ongoing process description.



Registration in the Coupa Supplier Portal (CSP) (3/3).

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- 6. In the next step, enter your contact address or also the marked mandatory fields (*)
- 7. Note: Alternatively, you can skip this step for now. Click on the text "Skip for now". Further information on completing your profile can be found in Chapter 4.0.

The Dürr Group now requests additional information from you. Please click on the blue "Navigate there" button. Remark: Alternatively, you can skip this step for now. Click on the text "Skip for now". Further information on completing your profile can be found in Chapter 4.0.

You will now be redirected to the questionnaire for submitting your supplier information.

Note: In step 6, you can invite users to complete your company profile (see note on the left).

K

Please switch to the next page to read the ongoing process description.

Submit supplier information via questionnaire to the Dürr Group.

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	DE-BE	US/Canada	* I confirm compliance with the Code of Conduct Supplier Dürr-Group
	Address Na	Work Phone	Further information on data protection and the responsible contact persons of the companies of the Dürr Group can be found in our Privacy Policy.
		US/Canada	Ablennen Übermittein

- 8. Basic data from your existing CSP account is automatically transferred to the form (e.g., address, primary contact details). Please check these for their currency and adjust if necessary.
- 9. Also, pay attention to the instructions within the questionnaire. Fill in all marked mandatory fields (*) and upload the required documents. Within the questionnaire, you must scroll several times to view all requested information. Note: These are example screenshots or excerpts of the questionnaire to be filled out.
- 10. Finally, click on the blue "**Submit**" button at the end of the questionnaire. Please note that this button will only become functional once all marked mandatory fields (*) have been filled.

With the successful submission of the completed questionnaire, a green banner "Your information has been submitted" appears.

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Submit supplier information via questionnaire to the Dürr Group.



- 11. After submitting your supplier information, you will receive a confirmation email about the update of your profile data. Your information will now be reviewed (approved) by the Dürr Group.
- 12. Once your information has been fully reviewed, you will receive another confirmation email with the information "The profile info submitted to Dürr has been approved". No further action is required afterward.

(Note): You can still manage your supplier information subsequently via the Coupa Supplier Portal (CSP).

3.0

Option B: Submit Supplier Information via Email Form

DÜRR GROUP.

Profile Information Request

Hello Supplier,

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Welcome!

DÜRR Group

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Join and Respond

Respond Without Joining

Option B-

A: Share supplier information via the CSP

3.0 Share Supplier Information with Dürr Group

Registration in the Coupa Supplier Portal (CSP) (1/4)

DÜRR GROUP.

Profile Information Request

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The Dürr Group wants you to respond by creating your company profile on Coupa, our chosen platform for Supplier Management.

Coupa's Supplier Portal is completely free, setup is fast and it helps you better transact and communicate electronically. Find out more using the links below.

You can respond and send your information to Dürr without joining, but joining Coupa Supplier Platform allows you to more easily update your company info if it changes and sharing your profile with other customers.

Use the buttons to either respond or decline, or forward this request to another person at your company.

The registration includes the following essential steps:

1. Completing Company questionnaire (Address Data, Contacts, Company Profile, Certificates).

 Fulfillment of Supply Chain Due Diligence Act (LkSG) requirements -You will receive a separate invitation mail for each preventive measure in case they apply for your company.

3. Bank Verification - You will be asked to validate your bank details within the bank verification process.

Welcome!

DÜRR Group

You can find a list of the companies in the Dürr Group here. Information on data protection here.

Join and Respond

Option B_____ Respond Without Joining

Option B:

If you do not want to work with the Coupa Supplier Portal, you can also submit your supplier information via a one-time form to the Dürr Group. Upon receiving the invitation email from the Dürr Group, please proceed as follows:

1. Please click on the "**Respond Without Joining**" button in the invitation email to access the form or questionnaire.

You will now be redirected to the questionnaire for submitting your supplier information.

Note: Please check your spam folder for this email.

Please switch to the next page to read the ongoing process description.

A: Share supplier information via the CSP

3.0 Share Supplier Information with Dürr Group

Registration in the Coupa Supplier Portal (CSP) (4/4)

Verwalten Sie Ihr Profil	und mehr mit Coupa.	genes Konto erstellen Screenshots
DURR GROUP.		
Supplier Basic Info Direct-E	*ISO 3834 - Quality manag	gement in welding
Lieferanteninformationer 241023_Supplier_CR55	Gültigkeitsdatum	
* Supplier Name (In Latin	*Ablaufdatum	
241023_Test Supplier_MI	31.12.2025	
Please limit to maximum 70 cha	*Anhänge	
Supplier Name (In Local	Hinzufügen Datei	anagement_jn_weldin
Please limit to maximum 70 cha	Beschreibung	Drawing Parts
Address Details		Please download the Drawing part questions and provide responses in file
Please maintain Street Name	EN 1000/11/2 Description and for the	Drawing_Part_Questions.xlsx * Please upload Drawing Part responses here.
*Primäre Adress	Yes No	Datei auswählen Drawingnswers.xlsx
Adresszwecke	•EN 1090/-1/-2 - Requiren aluminium components ar	Legal Notice
Zentrale x Lager	Güttigkeitsdatum	Code of Conduct Supplier Dürr group
* Region	*Ablaufdatum	duerr-code-of-conduct-suppliers-en.pdf duerr-code-of-conduct-suppliers-de.pdf
Deutschland	30.08.2025	
Bundesstaat/Regic Hessen - HE	* Anhänge Hinzufügen Datei	I confirm compliance with the Code of Conduct Supplier Dürr-Group Further information on data protection and the responsible contact persons of the companies of the Dürr Group can be found in our Privacy Poice
ISO-Code (Bundes	Beschreibung	Ablehnen Übermitteln

- 2. Also, pay attention to the instructions within the questionnaire. Fill in all marked mandatory fields (*) and upload the required documents. Within the questionnaire, you must scroll several times to view all requested information. Note: These are example screenshots or excerpts of the questionnaire to be filled out.
- Click on the "Submit" button at the end of the questionnaire. Please note that this button will only become functional once all marked mandatory fields (*) have been filled.

With the successful submission of the completed questionnaire, a green banner "Your information has been submitted" appears.

Note: You cannot save the form in between and must therefore fill it out in one go. Please also note that you cannot access or make changes to the form after submission.

To manage your supplier data afterward, please use the Coupa Supplier Portal (CSP). Start with Chapter 2.1.

Please switch to the next page to read the ongoing process description.

Submit supplier information via questionnaire to Dürr Group.



- 4. After submitting your supplier information, you will receive a confirmation email about the update of your profile data. Your information will now be reviewed (approved) by the Dürr Group.
- 5. Once your information has been fully reviewed, you will receive another confirmation email with the information "The profile info submitted to Dürr has been approved". No further action is required afterward.



4.0

Extra: First Steps in the Coupa Supplier Portal (CSP)

\$coupa

Coupa Supplier Portal Admin and User Guide

For further information beyond Chapter 4.0, the CSP User Guide from Coupa is available to you:

https://compass.coupa.com/Import/Suppliers/Fo r_Suppliers/Coupa_Supplier_Portal/CSP_Admin _and_User_Guide.pdf



Contents of the CSP menu bar.





The Coupa Supplier Portal (CSP)

Helpful CSP Tools for Suppliers

- The online help center is available at: <u>https://supplier.coupa.com/help</u>
- Online chat and help tour available in the CSP
- Coupa Compass: <u>https://compass.coupa.com/Import/Suppliers/For_Suppliers/Coupa_Supplier_Portal/CSP_Admin_and</u> <u>User_Guide.pdf</u>
- Bookmark the CSP login page: <u>https://supplier.coupahost.com</u>

04/05/2025

01/05/2025

29/04/2025

21/03/2025

07:02

Mark as Read

07:02



You can receive notifications from the Dürr Group.

1							10NS (8)	HELP ~
2	ASN	Sourcir	ng For	ecasts	Catalogues	Profile update reminder i Complete Your Profile to Get F Discovered Update Profile Form (Supplier Basic Info Dire Group - Testsupplier2_240402 A form response needs y Expired: Dürr Group - Testsup their request. If you'd like to w See all Notifications	is received Paid Faster and ect-EN-B v1.0) t requires your your attentio plier2_240402 ork with them,	I Get
)	My I View All	Notification ~	NS Message Expired: Dürr Group - Te form.	stsupplier2_240402 can	elled their request. If you'd like to	Notificat	on Preferences Received 30/05/2025 07.06	
	0		Complete Your Profile to Final reminder from Dürr	Get Paid Faster and Ge r Group - Testsupplier2_ r Group - Testsupplier2	Discovered 240402: Your information request i 240402: Your information request	is still pending. Is still pending.	20/05/2025 00:00 14/05/2025 07:09 09/05/2025	
	U						07:05	

The Dürr Group has the ability to create notifications that appear on your homepage and/or other pages of the CSP. This can highlight important information for collaboration or requirements.

The notifications from the Dürr Group appear in the upper right area of the website.

 Click on the notification you want to view the full text of. A popup will appear showing you the full information.
 Remark: By default, it is only possible to display the three newest notifications.

2. To view all notifications with their full text, click on "**View all notifications**". Click on a single message to be redirected directly to the corresponding action field.

With the help of this communication channel, the Dürr Group will:

- · Provide necessary information for transactions
- Inform about upcoming orders
- Place reminders regarding the update of supplier information, etc.

Second reminder from Dürr Group - Testsupplier2 240402; Your information request is still pen

Form (Supplier Basic Info Direct-EN-B v1.0) from Dürr Group - Testsupplier2_240402 requires your attent

Expired: Dürr Group - Thermo Feuerungsbau-Service GmbH 16161 cancelled their request. If you'd like t

First reminder from Dürr Group - Testsupplier2 240402: Your information request is still I

contact them to ask for the form

Completing your company profile in the Coupa Supplier Portal (CSP) (1/2)



After successful registration or login, it is recommended to complete your company profile or update existing company data. This is particularly useful so that Coupa buyers looking for items from your category can find you. Please proceed as follows:

1. a. Go to the CSP homepage and click on the text field "View profile".

b. Click on the "**Profil**" tab in the menu bar.

2. You will be redirected to your company profile. Please click on the blue **"Edit profile**" button here.

Please switch to the next page to read the ongoing process description.

Completing your company profile in the Coupa Supplier Portal (CSP) (2/2)

Thermo Feuel Profile Preview Copy Profile L	rungsbau Serv	vice GmbH					
<					_		
ompany Info			Canc	el Save	5)		
Company Name	Industry		About				
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Year Established	PO Email		Website				
	test@mail.com						
111111111 111111111	Company Size	•	Ownership Type	•			
Fax ID		Areas Served () O Global () Regi) onal				
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Germany	• DE123456789	Germany 🔞 Sea		Ŧ			
I do not have a Tax ID	④ Ad	diti No coverage în area	S				
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Diversity Classification and Certification							
Add Diversity		Contacts					
Commodities 🛈		Add User				Search	
	Ŧ						
		Name	Primary Contact	Email	Work Number	Purpose	Actions
Product and Services Categories 🛈		Timo Test	No	Pex@durr.com			1
	Ť	Per page 6 15 3	0				
		Addresses					
		Addresses					
		Add Address				Search	
		Address	Primary Address	City s	ate Postcode	Country/Region	Actions
		Address	Primary Address	City Si	ate Postcode	Country/Region	Actions

- 3. A new window will open where you can edit the stored company data. Make sure to complete all marked mandatory fields (*).
- 4. Scroll to the bottom of the page and finally click on the "**Save changes**" button.

Note: When filling out your company profile, you will find some info buttons. *i* By clicking with the mouse, information texts with detailed instructions for the respective fields will appear.

Please keep your data regarding address (mandatory fields: address line 1, city, state, postal code, and country) and contact information (mandatory fields: first name, last name, and email address) always up to date.



Inviting additional users to the CSP

Admin Connection Requests					Invite User 🔉			
You have not assigned a Primary Contact for your Business Profile. Please click edit				ck edit	User Information		Phone Number Country/Region	
licere	Invite User				L até Nama		AraalOthy	
Worker Portal Access							Albacky	
Merce Dequests	User name	Email	Status	Permi	• Email		Local	
	Timo Test	Pex@durr.com	Active	ASNs Admin				
Merge Suggestions				Busine	Purpose 0		Extension	
Requests to Join				Early P	anness starres agreene			
Fiscal Representatives				Foreca Invoice	Permissions ()		Customers	
Payment Methods				Order (Order I	🖾 All		I All	
sFTP Accounts				Orders	Admin		Dürr Group - Thermo Feuerungsbau-Service	
cXML Errors				Profiles	Orders		GMDH_16161 Dürr Group - Teetsupplier WMO 150724	
sFTP File Errors (to				Service Sourcir	Restricted Access to Orders		Dürr Group - Testsupplier2_240402	
Customers)	Per page 5	10 15			Involces			
					Catalogues			
					A SNe			
					Service Sheets			
					Restricted Access to Service Sheets			
					Payments			
					Order Changes			
					Early Payments			
					Business Performance			
					Private and Public			
					Hidden, Private and Public			
					Community			
					Order Line Confirmation			
					Forecast Planner			
					Workers			
					View Manage			
					Worker Assignments			
					View			
					O Manage			

If several users within your organisation should have access to the CSP, you have the option of adding further users. To invite additional users to the Coupa Supplier Portal (CSP), proceed as follows:

1. Click on the '**Configuration**' button in the menu bar and then on '**Invite** users'.

2. Enter the required contact information of the person to be invited and then assign the selected user the appropriate permissions and customers.

3. Finally, click on the blue 'Send invitation' button.

The new user will receive an invitation to the Coupa Supplier Portal (CSP) by email.

Note: Users should always be within your organization.



Coupa Live Support



If technical problems occur when using the Coupa Supplier Portal (CSP), you can use the live support. Proceed as follows:

1. On the lower right side in the CSP, you will find the "**Chat with Coupa Customer Service**" button. Click on it.

2. A first chat window will open. Please check the pre-filled contact information here and complete the marked mandatory fields (*). Then click on the "**Start chat**" button.

Note: The chat support is currently only available in English.