# DÜRR GROUP.

Welcome to the annual general meeting 2025

**Dürr Aktiengesellschaft** May 16, 2025 Bietigheim-Bissingen

Start: 11am



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Dr. Jochen Weyrauch, CEO

May 16, 2025 Bietigheim-Bissingen





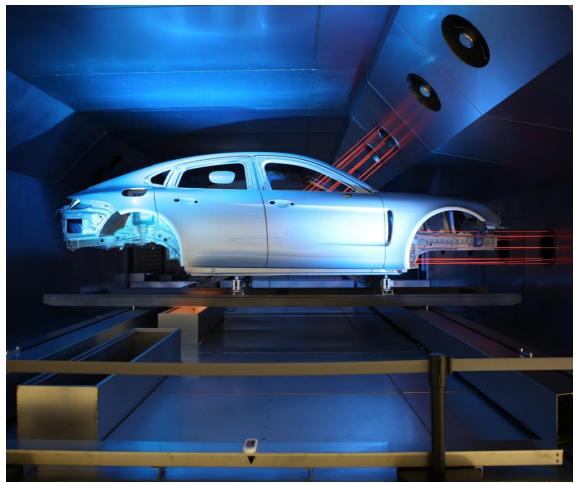




### Record order intake in the 2024 fiscal year







Strong automotive business as a key driver of high order intake

## Flagship project: Energy-efficient painting

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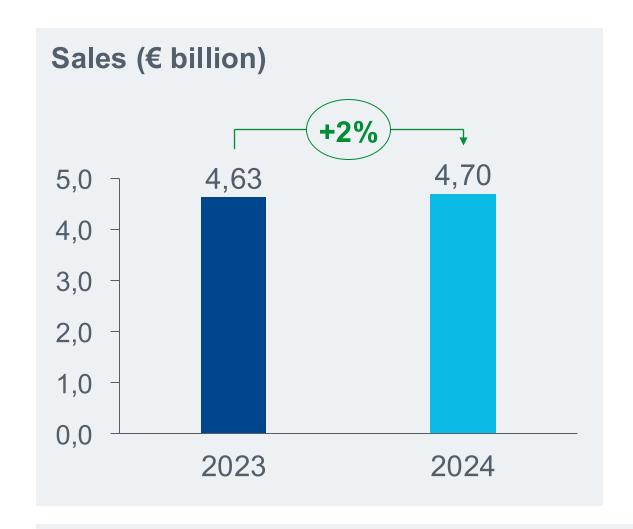
Mercedes-Benz (Sindelfingen): "Next-Generation Paint Shop"





## Slight increase in sales in the 2024 fiscal year





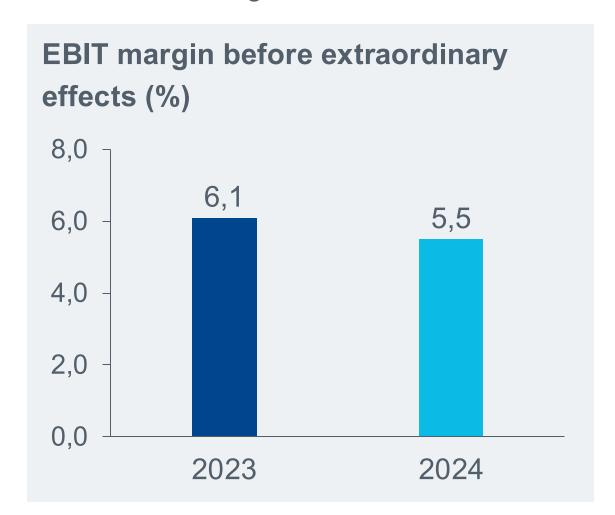


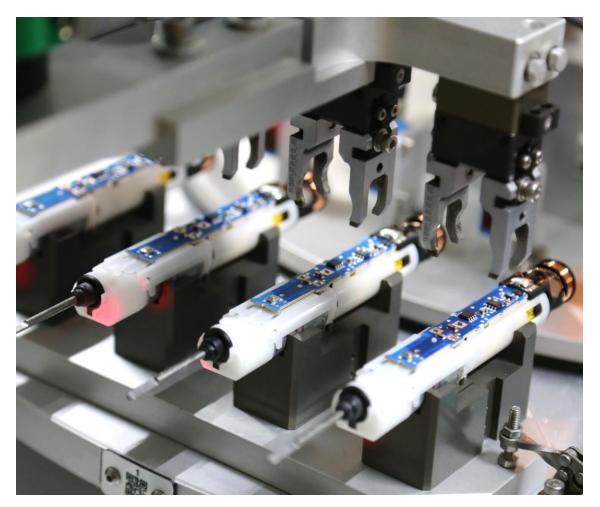
Positive sales effect from full-year inclusion of the BBS Automation Group

## **EBIT** margin remains largely robust



HOMAG's earnings contribution in 2024 €79 million lower than previous year





2024: Margin at the upper end of the forecast range (4.5% to 6.0%)

## Free cash flow exceeds €100 million again in 2024



		2023	2024
Free cash flow	€ million	129.3	156.9
Capital expenditure <sup>1</sup>	€ million	157.1	188.7
Net financial status (Dec. 31)	€ million	-516.6	-396.2
Cash (Dec. 31)	€ million	1,037.1	831.6
Total liquidity <sup>2</sup> (Dec. 31)	€ million	1,037.3	952.3

#### Dürr makes significant investments in Germany

<sup>&</sup>lt;sup>1</sup> Property, plant & equipment and intangible assets <sup>2</sup> Incl. term deposits

### Group structure: Focus and streamlining



## Planned sale of environmental technology

- Environmental technology:
  - Exhaust-air purification technology and sound insulation systems
  - €407 million in sales, 1,300 employees
- Reasons for sale:
  - Outside automation focus
  - Better growth opportunities with new owner

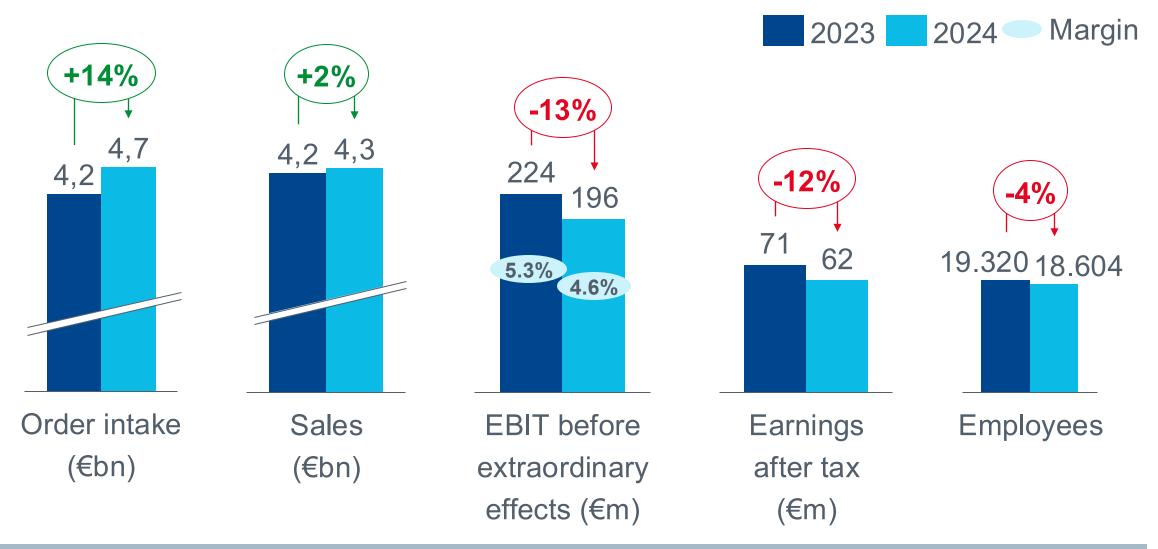


Focus on automation and sustainable production processes

#### **Continued operations**

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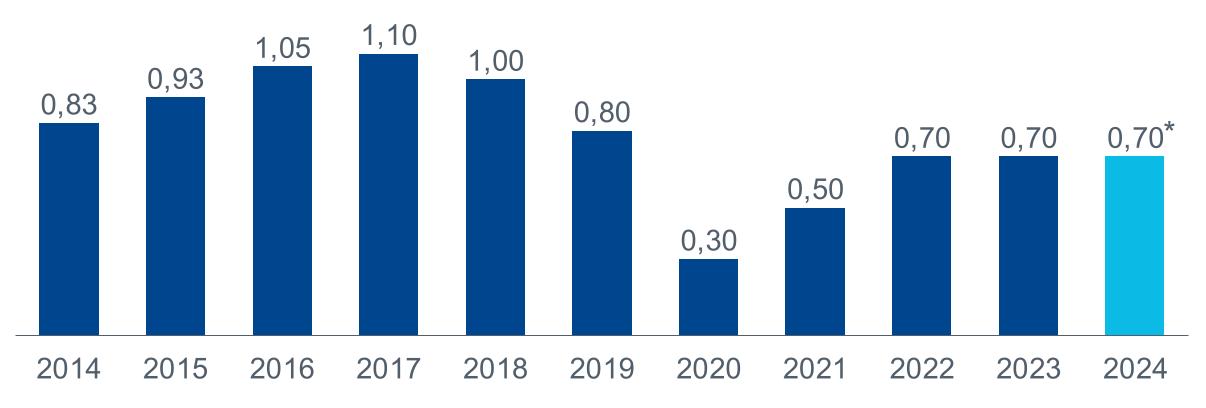
Excl. environmental technology business



### Dividend proposal of €0.70 per share for 2024



In €



\* Proposal

2024: Total payout of €48.4 million, payout ratio of 47.4%

### Dürr share: Average price target of €28.68





Recent recovery in stock markets after April's tariff announcements

### Risks and opportunities of US tariff policy





No major impact on ongoing projects expected:

Dürr is well positioned thanks to local production, strong competitive

standing, and contractual safeguards



#### **Short-term risks:**

Potential delays in project awards due to uncertainty on the customer side



#### Medium- to long-term opportunities:

Dürr benefits from rising investments in the localization of production capacity

## Strengths leveraged within the automotive business









#### **New Automotive division**

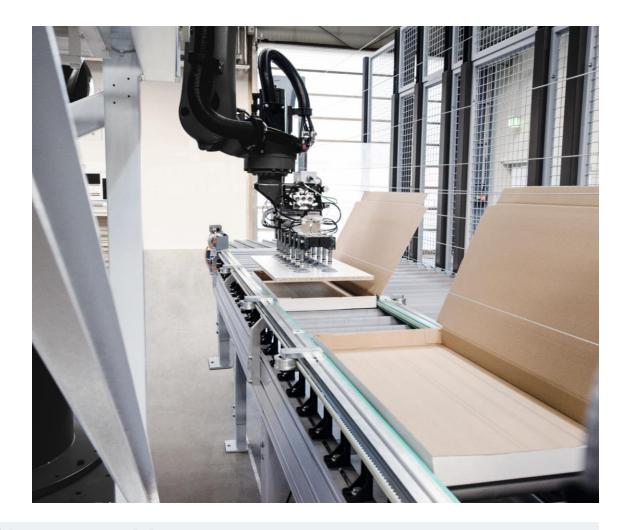
- Consolidation of paint shop construction and painting robots/application technology
- Advantages in product development, order execution, and capacity utilization
- Strengthening of global market leadership in painting technology

#### Resilience boosted at HOMAG



#### **Cost reductions at HOMAG**

- Around 600 job cuts reduce fixed costs by €50 million annually
- Additional stability amid ongoing market weakness
- Increased competitiveness
- More efficient international value creation
- Ready for potential upturn in the second half of 2025



#### **Boosting HOMAG's competitiveness**

### New guiding principle: "Sustainable Automation"



Challenges for customers

**Dürr technologies** 

Smaller carbon footprint
Compliance with emission
targets

**Sustainable** production

Quality requirements

High production volumes

Cost pressure

Labor shortage

**Automated processes** 



Dürr supports customers in tackling key challenges of our time

#### Lean Group structure with three divisions



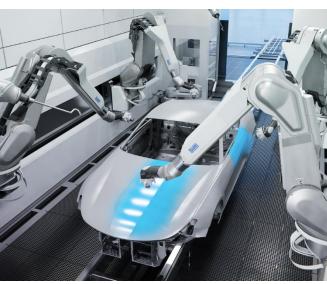
Focus on core business: Automation and sustainable technologies

**Divisions** 

**Automotive** 

**Industrial Automation** 

Woodworking



Paint shops, final assembly lines, test systems





Automation technology, balancing technology, battery production technology



Woodworking technology

markets

Key

#### **Growth business: Automation**



**Trends/drivers** 

Mass production, labor shortage

**Products** 

Medical technology,

e-mobility

Sales target

From €500 to €800

million

Market growth

Approx. 9% per year

Top project

Weight-loss injections



## **Growth business: Battery production**



**Trends/drivers** 

Energy storage, e-mobility

**Products** 

Electrodes for battery cells

Sales target

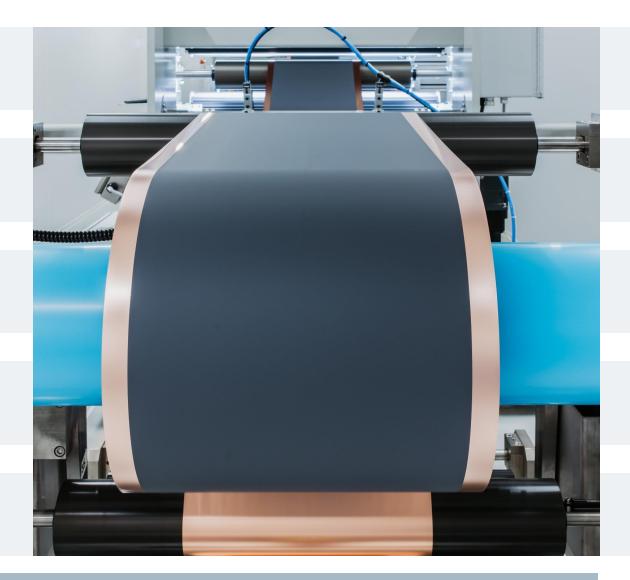
From €100 to €300-500 million

**Market growth** 

120 → 1,200 GWh (Europe 2022-2030)

**Top project** 

First large order from Italy



#### **Growth business: Timber house construction**



**Trends/drivers** 

Climate protection, series construction

**Products** 

Prefabricated modules (walls, rooms)

Sales target

From €150 to €500 million

**Market growth** 

Approx. 10% per year

**Top project** 

First gigafactory in Magdeburg



### **Agenda**

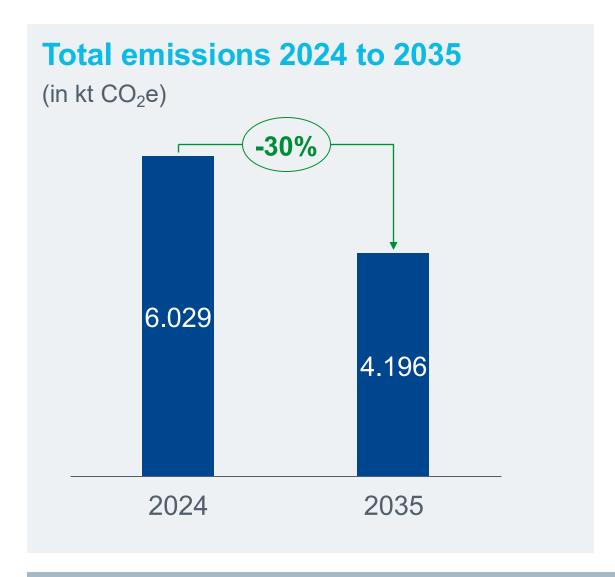


- 1. Annual and consolidated financial statements
- 2. Appropriation of net retained profit
- 3. Ratification of the acts of the members of the Board of Management
- 4. Ratification of the acts of the members of the Supervisory Board
- 5. Election of the auditor
- 6. Supervisory Board elections
- 7. Approval of the remuneration report
- 8. Adoption of resolutions via virtual AGM



### Sustainability: New climate strategy until 2035







- Dürr climate targets in line with Paris Climate Agreement
- 2019 to 2024: Total emissions reduced by 8%
- Target by 2035: Reduce total emissions by a further 30%

## Q1 2025: Solid start to the year



Continued operations (excl. environmental technology)

		Q1 2024	Q1 2025
Order intake	€m	1,374.7	1080.4
Sales	€m	1,008.5	1007.4
EBIT before extraordinary effects	€m	40.8	39.3
EBIT margin before extraordinary effects	%	4.0	3.9

- Q1 2024 included major order from Mercedes-Benz in Sindelfingen
- Sales & EBIT margin before extraordinary effects typically improve over the course of the year

#### Strong foundation for the rest of the fiscal year

#### **Outlook for 2025**



Continued operations		2024 actual	2025 target
Order intake	€m	4,745.7	4,300 to 4,700
Sales	€m	4,290.9	4,200 to 4,600
EBIT margin before extraordinary effects	%	4.6	4.5 to 5.5
Free cash flow	€m	129.6	0 to 50
Group as a whole		2024 actual	2025 target
Earnings after tax	€m	102.1	120 to 170

Forecast confirmed despite current uncertainties (tariff dispute)

### **Future-oriented strategy**



- Streamlining the Group structure
- Strengthening resilience and competitiveness
- Focusing on core business
- Emphasis on automation and sustainability
- Targeting an EBIT margin before extraordinary effects of ≥ 8%
- Sales exceeding €6 billion from 2030 onward





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#### **Voting procedure**



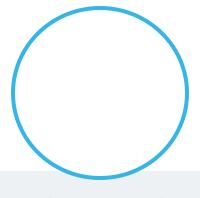


If you wish to vote "Yes", you do not need to vote via the tablet.



#### NO

If you wish to vote "No", you must submit your vote via the tablet.



#### **ABSTENTION**

If you wish to abstain, you must submit your vote via the tablet.

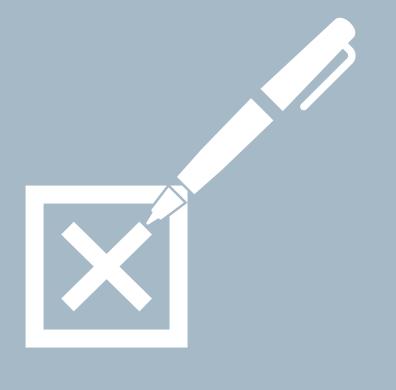
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#### SHORT BREAK

The votes are being counted.

The buffet is now open.

The voting results will be announced shortly.



## Annual general meeting 2025

May 16, 2025 Bietigheim-Bissingen

## THANK YOU FOR TAKING PART

The next Dürr AG annual general meeting will be held on May 22, 2026.

We wish you a safe journey home.

Goodbye!