

Results for the first half of 2010

Dürr achieves earnings turnaround and continues to benefit from strong demand in China and Brazil

- Significant sales and earnings growth in Q2
- Continued good order intake, order backlog rises to € 1.3 billion
- Outlook for 2010: Growth of at least 15% in new orders

Bietigheim-Bissingen, August 5, 2010 – The Dürr Group saw further growth in order intake and achieved the expected earnings turnaround in the second quarter of 2010. Incoming orders were up 26% year over year to € 374.9 million, and for the first six months were up 45% to € 737.1 million. The machinery and plant engineering group benefited from the automobile industry's strong investment activity in China and Brazil and from its excellent position in these growth markets. Sales revenues came to € 287.6 million in the second quarter, an improvement of 10% on the same quarter last year and 25% on the first quarter of 2010. EBIT rose more strongly than sales revenues to € 7.1 million in the second quarter bringing EBIT for the first six months of 2010 to € 1.1 million after a loss in the first quarter. For the full year 2010 Dürr now expects growth of at least 15% in new orders. The Group aims to increase sales revenues by at least 7%, with appreciably stronger growth in earnings.

Ralf Dieter, Dürr AG's CEO, commented: "The first six months saw a marked recovery of our important services business, with revenues up 20%, and this had a positive impact on our earnings. The main driver was reviving automobile production and the resulting demand for replacement parts and production-related services." The mechanical engineering business, where Dürr supplies balancing and cleaning systems, witnessed strong growth, too, as the economy picked up. At the six-month mark the Group had orders on hand worth almost € 1.3 billion, which is over € 400 million more than a year

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ago. That is equivalent to more than one year's sales and, in notional terms, covers capacities until the middle of 2011.

61% of the new orders in the first six months came from growth markets like Asia and Latin America. China alone accounted for more than one-third of the order intake, contributing orders worth approximately € 260 million. Dürr's CEO Dieter commented: "With over 700 employees, we are the largest supplier of automotive manufacturing technology in China in terms of size and capability. Even after the present boom phase we still expect above-average rates of growth in automobile production in China. We will therefore continue our strategy of expansion in this, the automobile industry's most important market for many years to come. Our employees in Germany will also benefit from this."

In the first six months of 2010, Dürr improved its operating cash flow by € 35.6 million versus the same period last year to € -2.2 million. At the sixmonth mark, the group had net financial debt of only € 6.1 million; a year earlier it had still been € 104.5 million. The equity ratio remained stable at 30.4% and was above the target of 30%. Ralph Heuwing, Dürr's CFO, commented: "The group's stable financial position is a good basis for our forthcoming refinancing. We plan to issue a new corporate bond in the Bondm segment of the Stuttgart Stock Exchange, a move that will enable private investors, too, to subscribe directly. After the successful placement of the new bond we intend to call the old bond issued in 2004."

The number of employees in the Group rose slightly to 5,733 (December 31, 2009: 5,712) owing to the first-time consolidation of two newly acquired companies. The growth markets, where about 100 employees had been added since the beginning of the year, accounted for 26% of the workforce as of June 30, 2010.

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Press Release



Outlook

After the sales and earnings turnaround in the second quarter, Dürr expects a positive business development provided the economy remains strong. Order intake should rise to at least € 1,360 million by the end of the year, while sales revenues should reach at least € 1,150 million. EBIT is expected to improve significantly; earnings after tax will probably be slightly positive.

Dürr is a mechanical and plant engineering group that holds leading positions in the world market in its areas of operation. It generates a good 80% of its sales in business with the automotive industry. It furthermore supplies the aircraft, machinery, chemical, and pharmaceutical industries with innovative production and environmental technology. The Dürr Group operates in the market with two divisions. The Paint and Assembly Systems division supplies production and painting technology, especially for car bodies. Machinery and systems from the Measuring and Process Systems division are used in engine and transmission manufacturing and in final vehicle assembly, among other areas. Dürr has 48 business locations in 21 countries worldwide. The Group achieved sales of € 1.1 billion with approximately 5,700 employees in 2009.

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KEY FIGURES				
Dürr Group (IFRS)				
in € million	H1/2010	H1/2009	Q2/2010	Q2/2009
Incoming orders	737.1	506.8	374.9	298.4
Orders on hand (June 30)	1,261.4	844.5	1,261.4	844.5
Sales revenues	517.9	571.5	287.6	262.0
Restructuring costs	1.2	2.8	1.1	1.5
EBITDA (earnings before financial re-	10.4	16.4	11.9	6.6
sult, tax, depreciation and amortization)				
EBIT (earnings before financial result	1.1	6.1	7.1	1.4
and tax)				
Earnings after tax	-13.4	-6.6	-2.9	-7.1
Earnings per share (in €)	-0.78	-0.42	-0.18	-0.43
Cash flow from operating activities	-2.2	-37.8	-18.6	-5.5
Free cash flow	-14.6	-51.9	-22.9	-9.6
Capital expenditure	7.0	15.0	2.4	10.9
Total assets (June 30)	999.0	989.3	999.0	989.3
Equity (with minority interests) (June 30)	304.2	325.9	304.2	325.9
Equity ratio (June 30) in %	30.4	32.9	30.4	32.9
Net working capital (June 30)	51.2	168.8	51.2	168.8
Net financial position (June 30)	-6.1	-104.5	-6.1	-104.5
Employees (June 30)*)	5,733	5,906	5,733	5,906

Paint and Assembly Systems				
in € million	H1/2010	H1/2009	Q2/2010	Q2/2009
Incoming orders	536.0	376.0	274.4	232.0
Sales revenues	375.4	407.1	208.3	183.8
EBIT	4.2	11.5	6.3	3.4
Employees (June 30)	3,297	3,433	3,297	3,433
Measuring and Process Systems				
Incoming orders	201.1	130.7	100.5	66.3
Sales revenues	142.5	164.4	79.3	78.2
EBIT	-3.2	-3.1	0.9	-0.9
Employees (June 30)	2,391	2,427	2,391	2,427

^{*)} As compared to H1/2009, 48 employees were added by the first-time consolidation of two companies. Immaterial variances may occur in the computation of sums and percentages due to rounding.

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