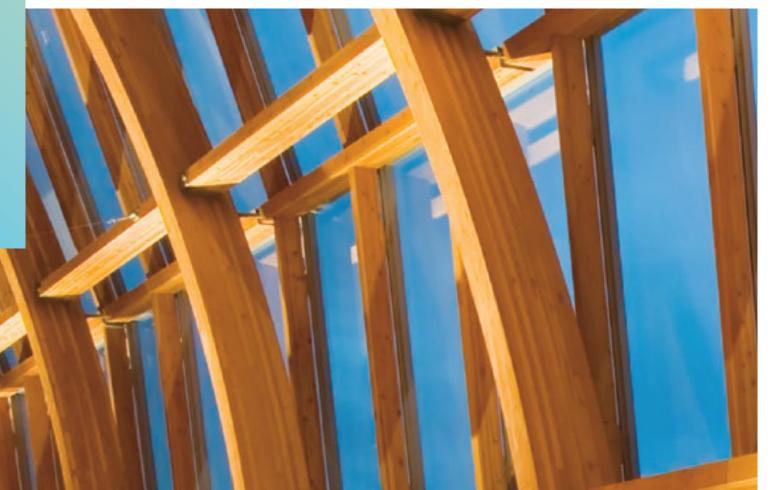
Results January-September 2020

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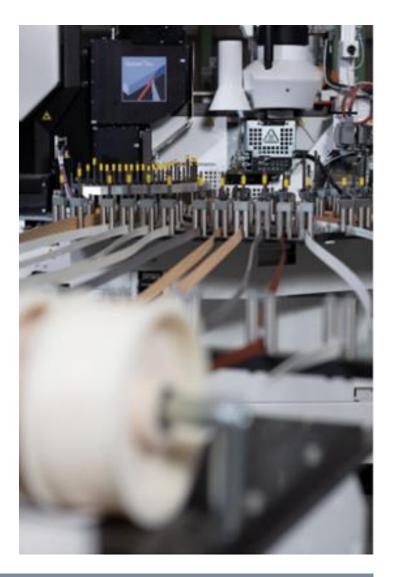
Ralf W. Dieter, CEO Dietmar Heinrich, CFO November 05, 2020 Bietigheim-Bissingen www.durr-group.com

Disclaimer



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Agenda



1. Overview

2. Divisions

3. Financials

4. Outlook

5. Summary



1. Overview: Highlights

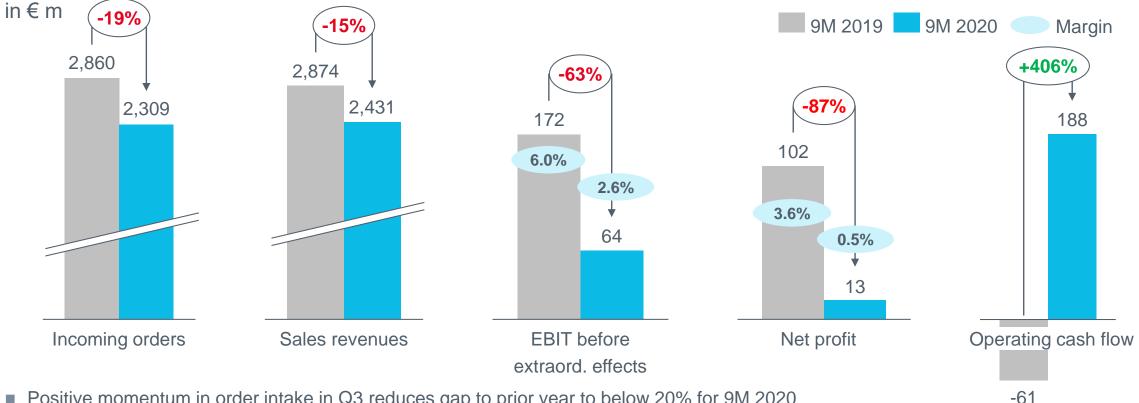


Strong operational improvement in Q3 – cash flow and liquidity on high levels

- Order intake improved in Q3 with project pipeline filling again. Dürr could gain a large project from a premium automotive OEM in Germany; book-to-bill recovered to 1.01 in Q3; order backlog slightly down q-o-q at € 2.45 bn
- Sales revenues recovered moderately in Q3 as industrial production picked up after the lockdown in Q2
- EBIT improved significantly in Q3 compared with Q2 driven by sales revenue recovery, a stronger service business, cost reduction measures and solid project execution
- Strong free cash flow in Q3 due to disciplined management of net working capital and capex as well as stable customer payments; total liquidity at record level of € 960 m
- Strong funding situation further strengthened with issuance of a € 150 m convertible bond
- Guidance from July for 2020 confirmed



1. Overview: KPI development 9M 2020 vs. 9M 2019



- Positive momentum in order intake in Q3 reduces gap to prior year to below 20% for 9M 2020
- Improvement of EBIT-margin before extraordinary effects by 1.1% pts. compared with H1 2020
- Huge swing in operating cash flow compared to 9M 2019

Beginning recovery after Covid-19 induced downturn in Q2

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1. Overview: Order intake gains momentum





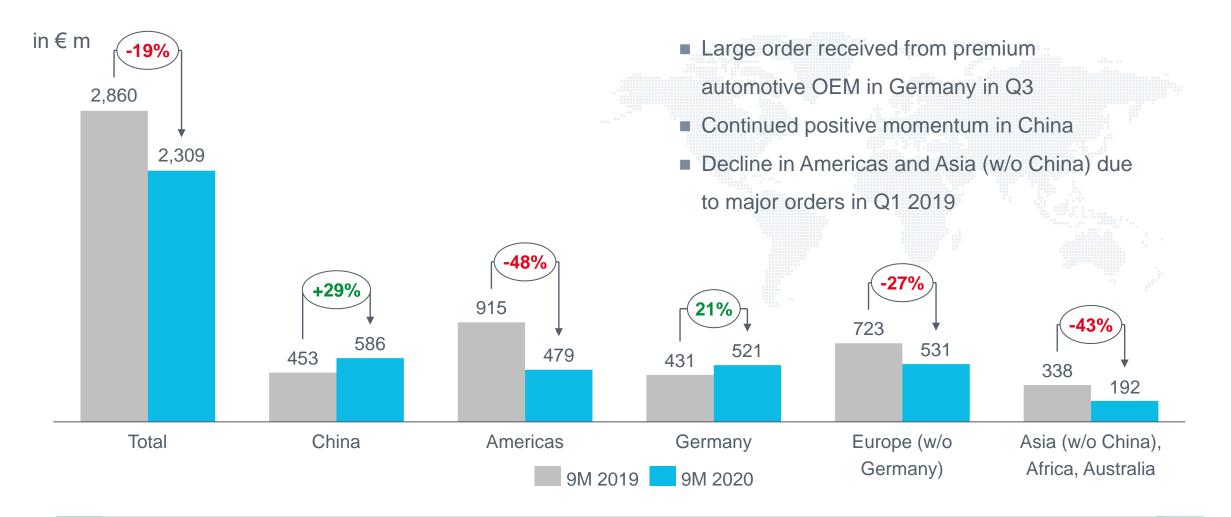
Key aspects

- Growing project pipeline translates into order intake
- Strongest recovery: PFS, APT, WMS
- Book-to-bill ratio recovers to > 1

Order intake starts to recover after downturn in Q2

1. Overview: Momentum starts to build outside China





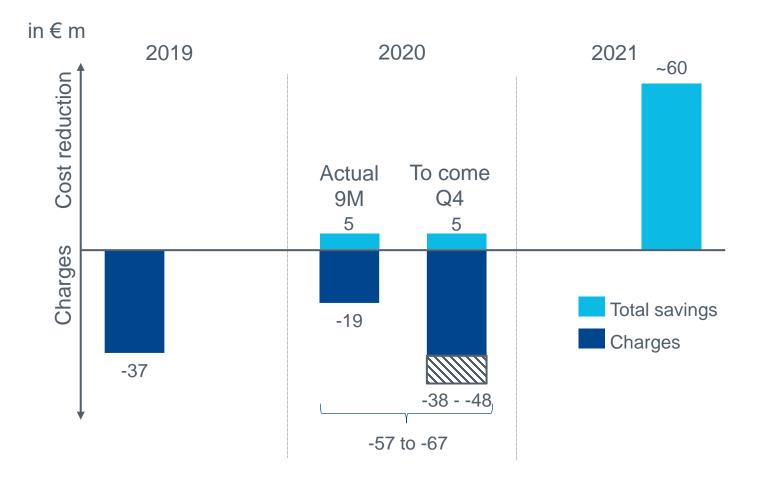
Increasing number of projects are being discussed

1. Overview: Status of measures safeguarding our future DÜRR GROUP.

- WMS: Agreement reached on closure of production at Hemmoor plant by end of 2020
- MPS: Headcount reduction at main site Darmstadt agreed (70 employees)
- PFS + APT: Capacity adjustments in Spain negotiated
- Negotiations with employee representatives and unions in Germany to be finalized in Q4
- Number of employees reduced by 312 since beginning of the year
- Restructuring charges of € 10 m recorded in Q3 (€ 19 m in 9M)

Optimization and capacity adjustment measures on track

1. Overview: Major part of restructuring charges in Q4



 Efficiency and production improvement measures initiated at HOMAG in Q4 2019 targeting € 20 m savings in 2021

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- Continuous improvement measures, e.g. already executed site closures at Karlstein (APT) and Goldkronach (CTS) yielding € 10 m savings in 2021
- Measures announced in July in Europe targeting € 30 m lowering of breakeven point in 2021
- 2020: Extraordinary expenses of
 - € 75 85 m expected (incl. PPA)

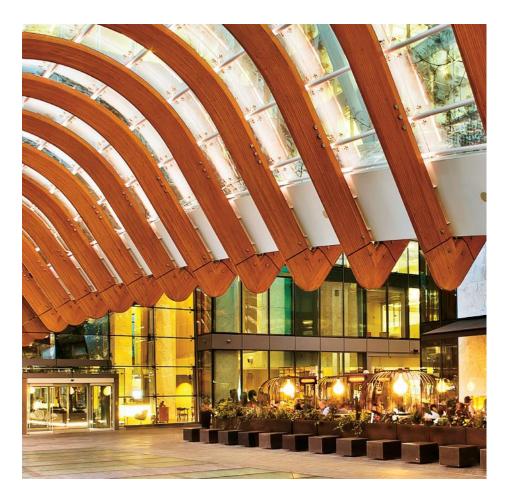
Total cost reduction of ~ € 60 m p.a. targeted from 2021

1. Overview: Expanding our value chain Acquisition of System TM



Highlights:

- Specialist in systems for solid wood processing
- Founded 1977, located in Odder, Denmark
- Sales of around € 30 m with 130 employees
- Will be part of new business field "Construction Elements Solutions" in the solid wood construction segment at Homag – targeting 3 digit million € sales
- Growing market with an increasing number of buildings, including larger ones, being constructed from wooden elements



Strengthening our position as system partner for sustainable construction using wood



Divisions

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2. Divisions: Paint and Final Assembly Systems



Strong China business mainly driven by EV manufacturers

	9M 2020	9M 2019 ¹	Δ	Q3 2020	Q3 2019 ¹	Δ
Incoming orders in € m	797.0	966.5	-17.5%	306.8	281.2	9.1%
Sales revenues in € m	854.2	1,050.0	-18.6%	279.7	366.3	-23.6%
EBIT in € m	24.7	50.5	-51.2%	10.5	19.9	-47.5%
EBIT margin in %	2.9	4.8	-1.9 ppts	3.7	5.4	-1.7 ppts
EBIT before extra- ordinary effects in € m	28.0	52.6	-46.7%	12.3	20.5	-39.7%
EBIT margin before extraordinary effects in %	3.3	5.0	-1.7 ppts	4.4	5.6	-1.2 ppts
ROCE ² in %	15.1	32.1	-17.0 ppts	19.2	38.0	-18.8 ppts

- Strong increase in order intake large paintshop project won in Germany
- Limited impact of sales revenues decline on adjusted EBIT due to cost reduction measures and solid project execution
- € 1.4 m restructuring charge included in Q3 major part to come in Q4

¹ adjusted for Automotive Filling and Testing Systems (FY 2019: sales € 172 m; EBIT € 17 m), transferred to Paint and Final Assembly Systems as of 1/1/2020 ² annualized

Strong recovery of order intake



2. Divisions: Application Technology



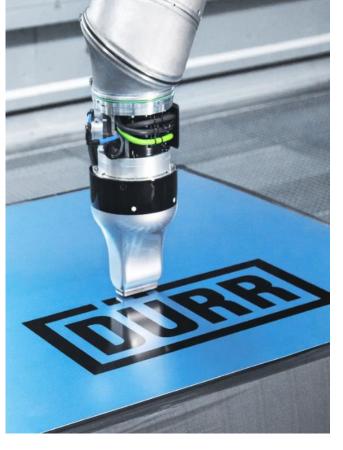
Beginning recovery after downturn in Q2

	9M 2020	9M 2019	Δ	Q3 2020	Q3 2019	Δ
Incoming orders in € m	312.8	456.1	-31.4%	119.1	151.1	-21.2%
Sales revenues in € m	325.9	427.2	-23.7%	107.3	155.5	-31.0%
EBIT in € m	5.9	44.0	-86.7%	6.9	16.3	-57.4%
EBIT margin in %	1.8	10.3	-8.5 ppts	6.5	10.5	-4.0 ppts
EBIT before extra- ordinary effects in € m	10.1	44.2	-77.1%	8.2	16.3	-49.7%
EBIT margin before extraordinary effects in %	3.1	10.4	-7.2 ppts	7.6	10.5	-2.8 ppts
ROCE ¹ in %	3.1	18.8	-15.6 ppts	11.1	20.8	-9.7 ppts

- Order intake in Q3 exceeding Q1 level large order from Chinese EV manufacturer
- Service and spare part business improved as automotive production has been resumed
- EBIT-margin shows strong improvement in Q3
- € 1.2 m restructuring charge included in Q3 major part to come in Q4

¹ annualized

Recovery of service business drives sales revenues and margins



2. Divisions: Clean Technology Systems



Resilient business: Sales and earnings growth despite Corona pandemic

	9M 2020	9M 2019	Δ	Q3 2020	Q3 2019	Δ
Incoming orders in € m	309.0	334.1	-7.5%	93.1	126.0	-26.1%
Sales revenues in € m	277.7	271.9	2.1%	99.6	91.6	8.8%
EBIT in € m	5.5	4.4	25.6%	6.6	3.7	75.9%
EBIT margin in %	2.0	1.6	0.4 ppts	6.6	4.1	2.5 ppts
EBIT before extra- ordinary effects in € m	12.2	11.9	2.5%	8.1	6.6	21.6%
EBIT margin before extraordinary effects in %	4.4	4.4	0.0 ppts	8.1	7.3	0.9 ppts
ROCE ¹ in %	6.0	3.5	2.5 ppts	21.6	9.0	12.6 ppts

- Sales revenues and EBIT growth driven by solid demand
- Q3: Highest EBIT-margin since Megtec/Universal acquisition
- Temporary slower order intake in Q3 after strong H1



¹ annualized

Strong Q3 EBIT margin realization

2. Divisions: Measuring and Process Systems



Stabilization of business at low levels – self-help measures agreed

	9M 2020	9M 2019 ¹	Δ	Q3 2020	Q3 2019 ¹	Δ
Incoming orders in € m	127.6	195.6	-34.8%	37.6	63.8	-41.0%
Sales revenues in € m	139.2	168.2	-17.2%	46.7	60.2	-22.4%
EBIT in € m	-5.4	13.5	-139.6%	-0.7	6.7	-110.9%
EBIT margin in %	-3.9	8.1	-11.9 ppts	-1.6	11.2	-12.8 ppts
EBIT before extra- ordinary effects in € m	-1.2	14.3	-108.3%	3.2	6.8	-52.8%
EBIT margin before extraordinary effects in %	-0.8	8.5	-9.3 ppts	6.9	11.4	-4.4 ppts
ROCE ² in %	-4.1	6.0	-10.2 ppts	-1.7	9.0	-10.7 ppts

- Stabilization of order intake at low levels as business in Asia and China returns
- Cost reductions and service recovery lead to improved margins compared with H1
- Capacity adjustments agreed at Schenck Darmstadt (70 employees) total restructuring charges recorded in Q3 (€ 3.9 m)

¹ adjusted for Automotive Filling and Testing Systems (FY 2019: sales € 172 m; EBIT € 17 m), transferred to Paint and Final Assembly Systems as of 1/1/2020 ² annualized

Slow demand recovery – margin improvement achieved



2. Divisions: Woodworking Machinery and Systems



Corona impact on order intake smaller than in the automotive business

	9M 2020	9M 2019	Δ	Q3 2020	Q3 2019	Δ
Incoming orders in € m	762.9	907.3	-15.9%	269.7	316.5	-14.8%
Sales revenues in € m	833.4	956.8	-12.9%	281.9	320.1	-11.9%
EBIT in € m	8.4	52.0	-83.8%	4.9	17.0	-71.0%
EBIT margin in %	1.0	5.4	-4.4 ppts	1.7	5.3	-3.6 ppts
EBIT before extra- ordinary effects in € m	20.8	58.5	-64.5%	10.1	19.2	-47.5%
EBIT margin before extraordinary effects in %	2.5	6.1	-3.6 ppts	3.6	6.0	-2.4 ppts
ROCE ¹ in %	2.7	14.0	-11.2 ppts	4.8	13.7	-8.9 ppts

- Q3 order intake increased 41% compared with Q2 signs of system business revival
- Sales revenues in Q3 benefitted from increasing service business and re-opening of customer's plant
- Q4 sales revenues and EBIT expected to be impacted by weak Q2 orders
- Homag optimization on track

¹ annualized

Solid recovery in Q3 – Impact of low order intake of Q2 expected in Q4



2. Divisions: Service business

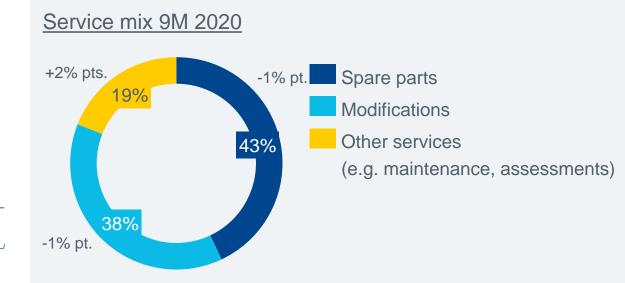
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Service recovery progressing



Key aspects Q3

- Service recovery supporting Q3 earnings especially at APT and MPS
- Service margin on last year's level



Moderate recovery of sales revenues as industry resumes production



Financials

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3. Financials: Overview of Key Financial Indicators



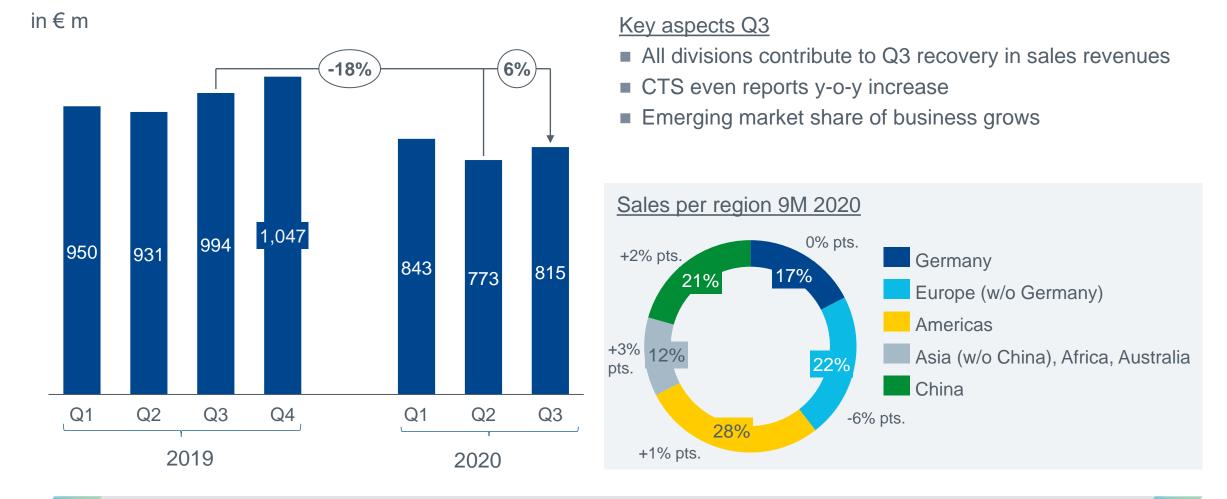
	9M 2020	9M 2019	Δ	Q3 2020	Q3 2019	Δ
Sales revenues in € m	2,430.5	2,874.1	-15.4%	815.3	993.7	-18.0%
Gross profit on sales in € m	459.7	626.0	-26.6%	156.7	211.9	-26.1%
Gross margin in %	18.9	21.8	-2.9 ppts	19.2	21.3	-2.1 ppts
EBITDA in € m	115.8	237.6	-51.3%	52.4	87.2	-39.9%
EBIT in € m	31.6	154.1	-79.5%	25.0	58.9	-57.5%
EBIT margin in %	1.3	5.4	-4.1 ppts	3.1	5.9	-2.9 ppts
EBIT before extraordinary effects in € m	63.6	171.5	-62.9%	39.9	64.6	-38.3%
EBIT margin before extraordinary effects in %	2.6	6.0	-3.4 ppts	4.9	6.5	-1.6 ppts
Net income/loss in € m	12.8	102.1	-87.5%	15.8	38.4	-58.8%
ROCE ¹ in %	4.1	15.3	-11.2 ppts	9.7	17.5	-7.9 ppts
Free Cash Flow in € m	105.3	-158.1	166.6%	61.0	23.4	160.9%
Net financial status in € m	-64.3	-301.5	78.7%	-64.3	-301.5	-78.7%
Employees	16,181	16,534	-2.1%	16,181	16,534	-2.1%

¹ annualized

Strong earnings recovery q-o-q – solid free cash flow

3. Financials: Sales revenues improve q-o-q





Moderate recovery of sales revenues as industry resumes production

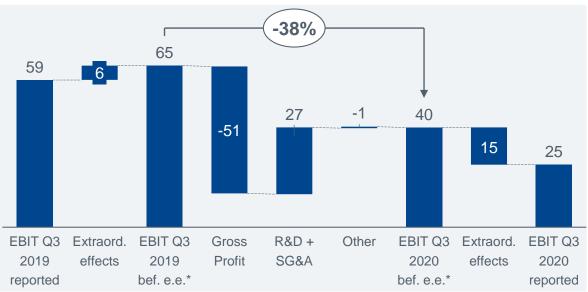
3. Financials: Strong Q3 EBIT margin recovery





Key aspects Q3

- All divisions contribute to EBIT recovery in Q3
- R&D and SG&A cost savings partly compensate lower gross profit
- Increased restructuring charges reflect measures taken



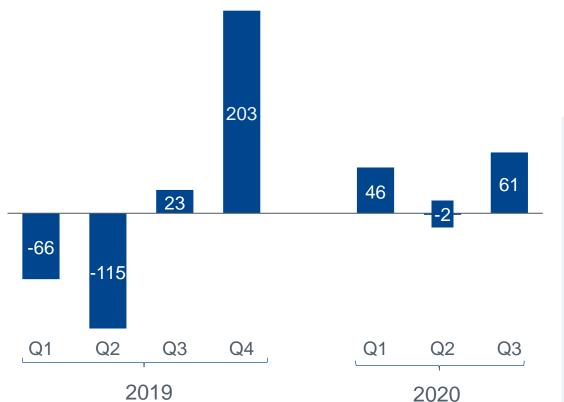
*extraordinary effects

Strong EBIT recovery in Q3 driven by sales recovery and successful projects

3. Financials: Free cash flow improved q-o-q

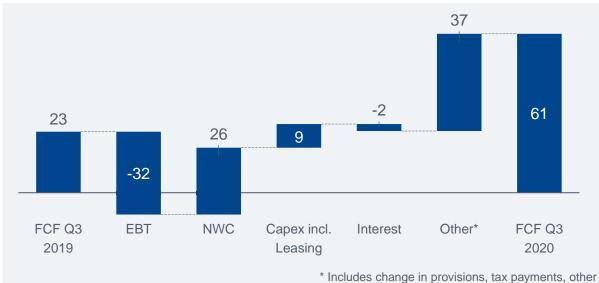


in € m



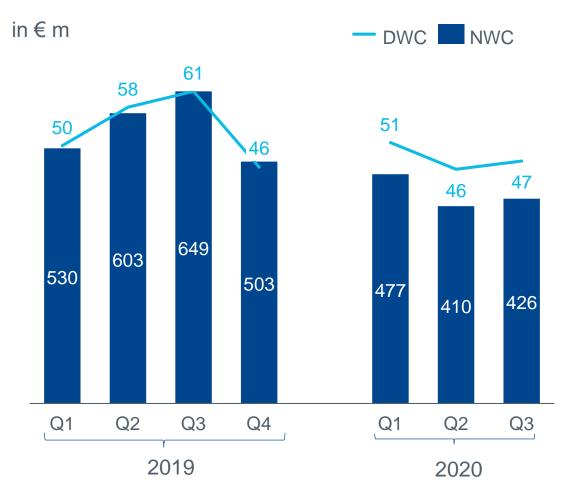
Key aspects Q3

- Disciplined management of NWC and Capex
- Lower Tax pre-payments due to declining profits
- Increased provisions due to uncertain environment (Covid-19)



Solid free cash flow generation due to disciplined NWC and Capex management

3. Financials: Stable net working capital development



Key aspects Q3

- Customer payments continue to be solid
- Contract liabilities above prior year level
- NWC well below prior year's level

in	€m	09/30/2020	12/31/2019	09/30/2019
	Inventories and prepayments	523.7	509.2	562.3
+	Total trade receivables	532.8	586.1	618.6
+	Total contract assets	388.8	519.1	560.7
-	Trade payables (incl. liabilities from notes payable)	430.5	479.0	534.9
-	Total contract liabilities	589.2	632.7	558.0
=	Net working capital	425.6	502.7	648.8
	DWC	47.3	46.1	60.9

DWC stabilized within target range of 40 to 50 days

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3. Financials: Net financial status back on Q1 level





Key aspects Q3

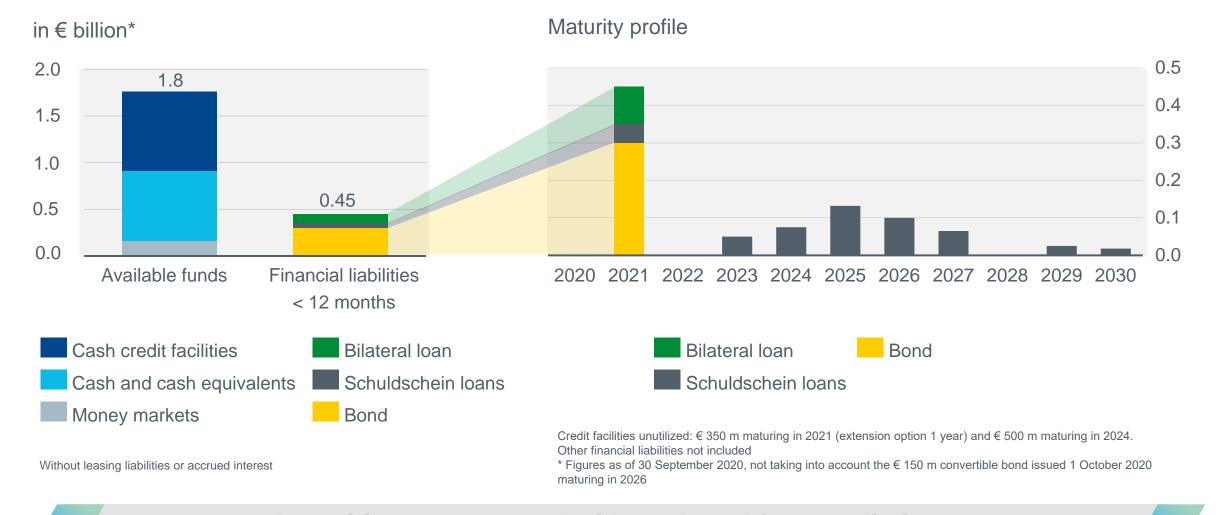
- Net financial status improved due to solid free cash flow generation
- Net financial status includes € 95.6 m leasing liabilities
- Low level of gearing maintained

in € m	09/30/2020	12/31/2019	09/30/2019
Total liquidity	959,9	822,1	623,7
- Gross Debt	-1.024,2	-921,4	-925,2
= Net financial status	-64.3	-99.3	-301.5

Carefully managing net debt levels during the pandemic

3. Financials: Comfortable liquidity headroom





Maturities well covered with cash and free credit lines

3. Financials: Funding base further strengthened Issuance of a € 150 m Convertible Bond*



Rationale:

- Increasing financial flexibility in consideration of interesting
 M&A opportunities and upcoming maturities in 2021
- Diversification of financing instruments in view of continued investments into profitable growth
- Leveraging increased share price volatility to reach relatively low coupon

Convertible bond overview

- >> Size: € 150 m
- >> Maturity: January 2026
- **>>** Coupon: 0.75 % p.a.
- » Conversion price: € 34.22
- >> Sustainability link by interest swap



*The convertible bonds have been placed with qualified institutional buyers (QIBs) only and the information above does not constitute an offer or a solicitation of an offer to purchase securities of the Company or any of its subsidiaries in the United States of America, Germany or any other jurisdiction.

Increasing flexibility to engage in attractive growth opportunities



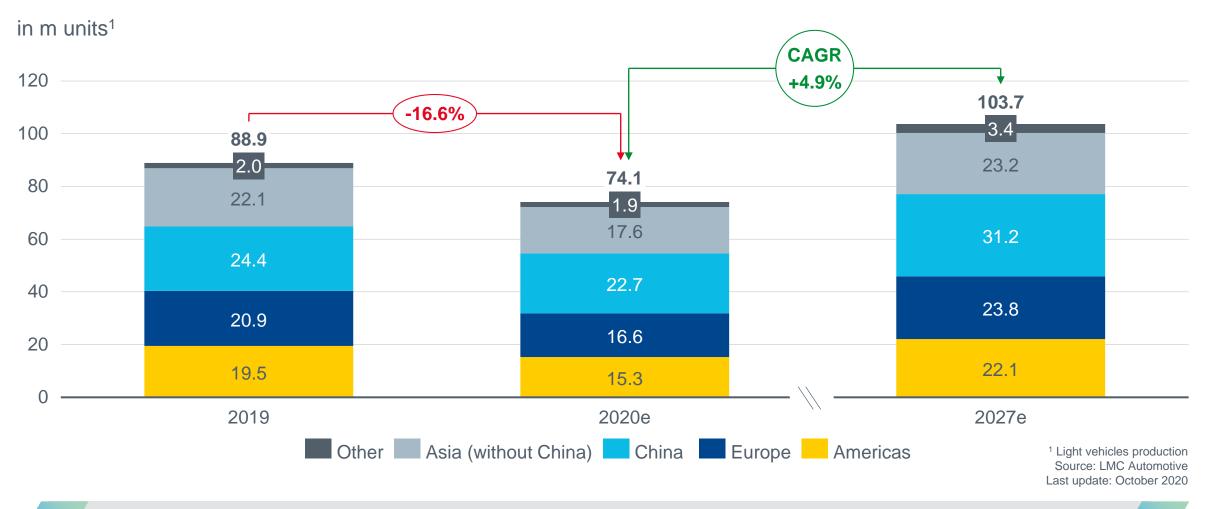
Outlook



4. Outlook: Automotive market



Long-term growth in car production...

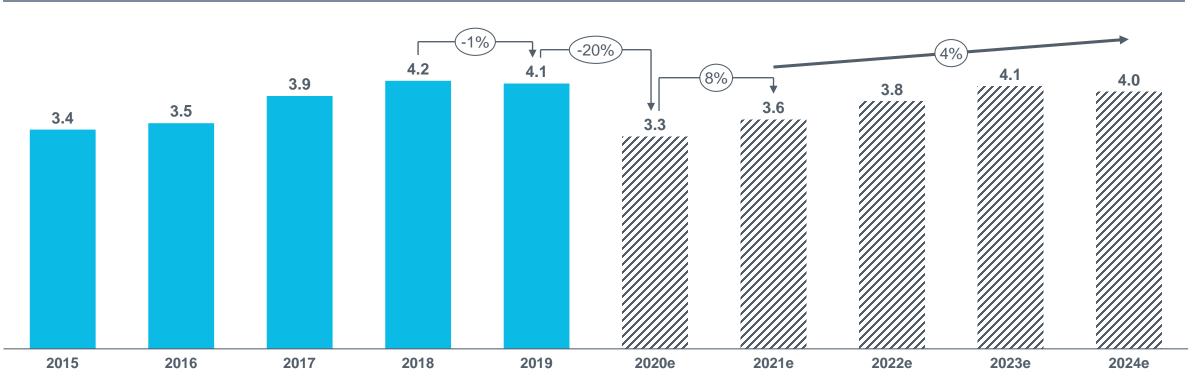


...but slow recovery in short-term: 2019 levels to be reached in 2022

4. Outlook: Woodworking machinery market



Sequential market recovery with 2019 levels to be reached in 2023



Market Volume [in € billion] Woodworking Machinery and Systems¹

¹w/o Construction Element Solutions

Source: Innomis, CSIL, regional market expectation, competitor information | e = expected

First signs of next investment cycle become visible

4. Outlook: Guidance from July for 2020 confirmed



	Actual 2019	Targets* 2020
Incoming orders in € m	4,076.5	3,100 - 3,400
Sales revenue in € m	3,921.5	3,200 - 3,400
EBIT margin in %	5.0	0-0.5
EBIT margin before extraordinary effects in %	6.7	2.5 - 2.8
ROCE in %	16.9	0 – 1.5
Earnings after tax in € m	129.8	-4010
Operating cash flow in € m	171.9	70 – 120
Free cash flow in € m	44.9	-40 - +10
Net financial status in € m (12/31)	-99.3	-230180
Capital expenditure in € m¹	102.6	75 – 85

* as updated in July 2020 ¹ on property, plant and equipment and intangible assets (excluding acquisitions)

4. Outlook: Breakdown of guidance 2020 by division



	Order intake (in € m)		Sales (in € m)		EBIT margin (in %)			
	2019	Targets* 2020	2019	Targets* 2020	2019 reported	Targets* 2020 reported	2019 before e.e.**	Targets* 2020 before e.e.**
Paint and Final Assembly Systems	1,515	1,100 - 1,200	1,416	1,100 - 1,200	5.6	0.3 – 1.3	5.7	3.0 - 4.0
Application Technology	641	480 – 530	593	470 – 510	9.6	-1.70.7	10.7	3.1 – 4.1
Clean Technology Systems	449	380 – 420	395	380 – 420	3.1	2.2 – 3.8	5.9	4.7 – 6.3
Measuring and Process Systems	252	170 – 190	239	190 – 210	9.1	-2.51.5	9.8	-0.4 - +0.6
Woodworking Machinery and Systems	1,220	950 – 1,050	1,279	1,050 – 1,150	2.9	-0.1 - +0.9	6.5	1.3 – 2.3

* as updated in July 2020 ** Extraordinary effects



Summary

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5. Summary



- 1. Recovery of order intake, sales and EBIT in Q3
- 2. Capacity adjustment and optimization measures on track
- 3. Strong cash flow and stable NWC high level of liquidity
- 4. Portfolio strengthened with acquisition of System TM
- 5. Guidance for 2020 confirmed



Strong operational performance in Q3 – 2020 guidance confirmed

Appendix

Balance sheet highlights (1/2)



	09/30/2020	12/31/2019	09/30/2019
Non-current assets	1,269.6	1,322.4	1,318.4
of which goodwill and intangibles	631.4	644.0	650.2
of which property, plant and equipment	486.0	525.4	524.2
of which investment and financial assets	70.2	70.5	69.8
Current assets	2,525.6	2,560.0	2,509.2
of which inventories and prepayments	523.7	509.2	562.3
of which contract assets	388.8	519.1	560.7
of which trade receivables	520.0	570.3	607.4
of which sundry financial assets	273.1	206.4	158.8
of which cash and cash equivalents	730.0	662.0	513.8
Total assets Dürr Group	3,795.2	3,882.3	3,827.6

Balance sheet highlights (2/2)



Equity and Liabilities in € m	09/30/2020	12/31/2019	09/30/2019
Total equity	953.6	1,043.4	1,028.7
of which non-controlling interests	10.0	12.7	14.7
Non-current liabilities	691.9	1,056.4	1,072.2
of which provisions	82.3	81.3	74.3
of which bond and Schuldschein loans	464.2	798.2	798.0
of which other financial liabilities	78.9	86.8	89.5
of which deferred taxes	53.2	81.2	96.5
Current liabilities	2,149.8	1,782.6	1,726.6
of which other provisions	159.4	148.1	114.2
of which contract liabilities	587.1	630.6	555.9
of which trade payables	429.9	478.8	534.4
of which bond and Schuldschein loans	349.6	0.0	0.0
of which sundry financial liabilities	434.1	357.9	362.7
of which other liabilities	129.9	118.8	122.7
Total equity and liabilities Dürr Group	3,795.2	3,882.3	3,827.6

P&L in detail

in € m

Cost of sales

Selling expenses

Gross profit on sales

Other operating income Other operating expenses

	9M 2020	9M 2019	Δ	Q3 2020	Q3 2019	Δ
	2,430.5	2,874.1	-15.4%	815.3	993.7	-18.0%
	-1,970.8	-2,248.1	-12.3%	-658.6	-781.8	-15.8%
	459.7	626.0	-26.6%	156.7	211.9	-26.1%
	-219.1	-249.3	-12.1%	-64.8	-80.2	-19.2%
	-130.5	-139.6	-6.5%	-43.6	-47.0	-7.2%
	-77.9	-84.7	-8.0%	-23.2	-26.4	-12.1%
	41.5	17.4	138.1%	18.8	5.4	247.4%
	-42.0	-15.8	166.0%	-18.8	-4.8	293.0%
nd income taxes	31.6	154.1	-79.5%	25.0	58.9	-57.5%
	5.0	4.2	19.6%	3.2	1.3	137.1%
	3.5	4.0	-12.6%	0.9	0.8	17.1%
	-22.2	-19.9	11.6%	-7.1	-7.2	-2.5%

Earnings before investment income, interest and income taxes	31.6	154.1	-79.5%	25.0	58.9	-57.5%
Investment income	5.0	4.2	19.6%	3.2	1.3	137.1%
Interest and similar income	3.5	4.0	-12.6%	0.9	0.8	17.1%
Interest and similar expenses	-22.2	-19.9	11.6%	-7.1	-7.2	-2.5%
Earnings before income taxes	17.9	142.4	-87.4%	22.1	53.8	-59.0%
Income taxes	-5.1	-40.3	-87.4%	-6.2	-15.4	-59.4%
Profit/loss of the Dürr Group	12.8	102.1	-87.5%	15.8	38.4	-58.8%
Attributable to:						
Non-controlling interests	1.8	3.9	-53.7%	0.8	1.0	-16.3%
Shareholders of Dürr Aktiengesellschaft	11.0	98.2	-88.8%	15.0	37.5	-59.9%
Number of shares issued in thousands	69,202.1	69,202.1	-	69,202.1	69,202.1	-
Earnings per share in € (basic and diluted)	0.2	1.4	-88.7%	0.2	0.5	-59.3%

DÜRR GROUP.

Cash flow

Dl	JR	R	GR	0	UP	-

in € m	9M 2020	9M 2019	Q3 2020	Q3 2019
EBT	17.9	142.4	22.1	53.8
Depreciation and amortization of non-current assets	84.1	83.5	27.3	28.3
Interest result	18.7	15.9	6.1	6.5
Income taxes paid	-11.3	-44.0	-1.8	-11.4
Δ Provisions	15.8	-16.0	16.9	-5.9
Δ Net working capital	67.6	-205.9	-18.3	-43.9
Other	-5.2	-37.3	29.5	24.2
Operating cash flow	187.7	-61.3	81.8	51.6
Interest paid (net)	-21.0	-18.8	-2.1	-0.4
Repayment lease liabilities	-22.6	-20.4	-6.5	-7.0
Capital expenditures	-38.9	-57.6	-12.3	-20.8
Free cash flow	105.3	-158.1	61.0	23.4
Others (e.g. currency effects)	-70.4	-68.9	-4.4	-6.5
Change net financial status	34.9	-227.0	56.6	16.9

Overview: Financial figures by division (1/2)



			2020¹			201 9 ²					2018					
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	
Incoming orders in € m	249.9	240.3	306.8		797.0	436.1	249.3	281.2	548.5	1,515.0	274.2	303.3	187.9	534.9	1,300.4	
Sales revenues in € m	297.2	277.4	279.7		854.2	348.9	334.7	366.3	365.6	1,415.5	270.2	297.1	311.2	357.1	1,235.7	
<mark>ผ</mark> ู Order backlog in € m	1,344.0	1,234.2	1,248.6			1,418.1	1,312.7	1,238.1	1,412.8		1,217.9	1,232.3	1,033.9	1,216.4		
EBIT in € m	10.5	3.7	10.5		24.7	16.1	14.5	19.9	28.2	78.7	12.4	12.5	14.0	17.0	56.0	
EBIT before extraordinary effects in €	11.2	4.5	12.3		28.0	17.1	15.0	20.5	28.7	81.3	13.0	13.0	14.5	17.6	58.1	
Employees	4,465	4,428	4,423			4,277	4,304	4,370	4,412		3,435	3,405	3,447	3,472		
Incoming orders in € m	116.7	77.0	119.1		312.8	159.6	145.5	151.1	184.6	640.8	168.6	176.6	141.2	146.0	632.4	
Sales revenues in € m	121.4	97.2	107.3		325.9	139.4	132.3	155.5	165.7	592.8	145.5	152.5	174.1	180.5	652.6	
G Order backlog in € m	403.7	372.9	371.5			391.5	400.7	399.3	417.5		424.0	449.8	398.3	366.5		
EBIT in € m	5.7	-6.7	6.9		5.9	14.6	13.2	16.3	13.1	57.1	15.2	15.5	17.4	19.9	68.0	
EBIT before extraordinary effects in €	7.9	-6.0	8.2		10.1	14.7	13.2	16.3	19.1	63.3	15.2	15.6	17.4	19.9	68.2	
Employees	2,301	2,228	2,212			2,271	2,251	2,306	2,306		2,112	2,154	2,230	2,246		
Incoming orders in € m	108.8	107.1	93.1		309.0	112.6	95.5	126.0	115.0	449.1	57.6	58.8	36.3	105.3	258.2	
Sales revenues in € m	82.3	95.8	99.6		277.7	88.3	92.1	91.6	123.4	395.3	30.3	34.7	54.9	106.8	226.7	
<mark>ହ</mark> Order backlog in € m	269.6	273.9	263.8			217.8	217.1	255.1	243.7		125.7	152.2	130.8	191.3		
EBIT in € m	-1.2	0.2	6.6		5.5	-0.7	1.4	3.7	7.7	12.1	-1.0	-1.6	-11.7	-0.7	-15.0	
EBIT before extraordinary effects in €	1.8	2.3	8.1		12.2	1.2	4.1	6.6	11.3	23.3	-0.8	-1.4	2.0	5.4	5.1	
Employees	1,392	1,375	1,336			1,443	1,427	1,425	1,418		601	600	612	1,472		
Incoming orders in € m	61.1	28.9	37.6		127.6	63.1	68.7	63.8	56.4	251.9	103.4	111.1	93.2	95.6	403.3	
Sales revenues in € m	52.1	40.4	46.7		139.2	54.1	53.9	60.2	70.4	238.6	99.4	114.2	112.6	130.4	456.5	
<mark>ዎ</mark> Order backlog in € m	132.9	117.5	105.1			120.5	134.1	138.3	122.7		260.2	258.3	236.0	201.5		
EBIT in € m	-1.6	-3.1	-0.7		-5.4	3.4	3.4	6.7	8.2	21.8	10.4	13.5	14.1	21.8	59.7	
EBIT before extraordinary effects in €	-1.4	-3.0	3.2		-1.2	3.7	3.7	6.8	9.1	23.4	10.9	13.8	14.4	22.2	61.3	
Employees	1,524	1,476	1,450			1,543	1,547	1,550	1,515		2,317	2,303	2,325	2,279		

¹ Since 01.01.2020 the Testing and Filling Automotive business has been part of the PFS division (before: MPS) ² figures for PFS and MPS adjusted to enable a YOY comparison

Overview: Financial figures by division (2/2)



				2020 ¹				2019 ²					2018				
_		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	
	Incoming orders in € m	301.7	191.5	269.7		762.9	334.6	256.2	316.5	312.3	1,219.6	415.2	286.1	339.6	295.9	1,336.8	
	Sales revenues in € m	289.6	261.9	281.9		833.4	319.2	317.5	320.1	322.3	1,279.1	294.6	311.1	331.6	361.0	1,298.3	
UN N	Order backlog in € m	553.9	480.3	460.8			622.0	557.6	559.6	546.1		676.4	657.6	666.3	601.6		
3	EBIT in € m	12.5	-9.0	4.9		8.4	18.4	16.7	17.0	-14.6	37.4	19.7	17.4	21.5	27.6	86.2	
	EBIT before extraordinary effects in €	16.1	-5.4	10.1		20.8	20.5	18.8	19.2	24.2	82.7	21.9	19.6	23.7	29.7	94.9	
	Employees	6,613	6,498	6,482			6,633	6,592	6,615	6,569		6,484	6,567	6,605	6,593		
	Incoming orders in € m	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
v	Sales revenues in € m	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
b	Order backlog in € m	0.0	0.0	0.0			0.0	0.0	0.0	0.0		0.1	0.0	0.0	0.0		
2	EBIT in € m	-3.0	-1.4	-3.1		-7.4	-3.1	-2.5	-4.7	-0.8	-11.2	-5.7	-7.0	-3.3	-5.4	-21.4	
C	EBIT before extraordinary effects in €	-2.9	-1.4	-2.0		-6.4	-2.8	-2.5	-4.8	-0.8	-10.9	-3.4	-4.6	-2.8	-1.9	-12.7	
	Employees	267	278	278			248	263	268	273		204	207	242	250		
	Incoming orders in € m	838.3	644.8	826.3		2,309.4	1,105.9	815.1	938.6	1,216.9	4,076.5	1,019.1	935.9	798.2	1,177.7	3,930.9	
	Sales revenues in € m	842.6	772.6	815.3		2,430.5	949.9	930.5	993.7	1,047.4	3,921.5	840.1	909.5	984.5	1,135.8	3,869.8	
	Order backlog in € m	2,704.1	2,478.8	2,449.8			2,769.8	2,622.2	2,590.3	2,742.8		2,704.3	2,750.3	2,465.4	2,577.2		
e S	EBIT in € m	22.9	-16.4	25.0		31.6	48.6	46.6	58.9	41.8	195.9	51.1	50.3	51.9	80.2	233.5	
	EBIT before extraordinary effects in €	32.6	-8.9	39.9		63.6	54.6	52.3	64.6	91.6	263.1	56.8	56.0	69.2	93.0	274.9	
	Employees	16,562	16,283	16,181			16,415	16,384	16,534	16,493		15,153	15,236	15,461	16,312		

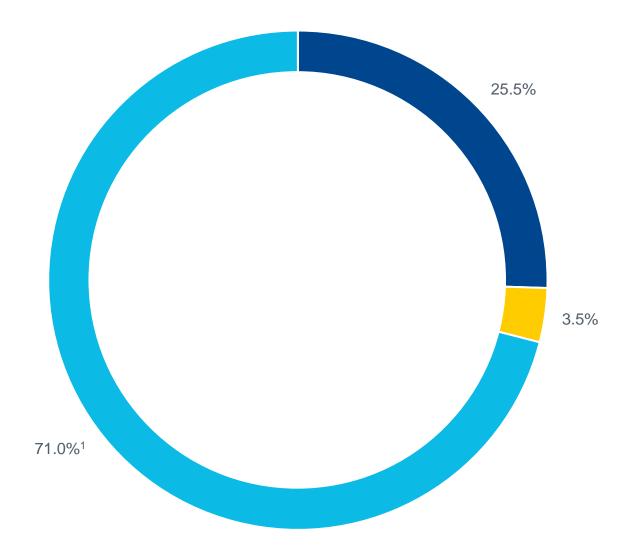
Overview: extraordinary effects in € m



	2020					2019					2018						
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total		
PFS	-0.7	-0.7	-1.9		-3.4	-1.0	-0.5	-0.6	-0.5	-2.6	-0.5	-0.5	-0.5	-0.5	-2.2		
APT	-2.2	-0.8	-1.3		-4.3	-0.1	0.0	0.0	-6.0	-6.2	-0.1	-0.1	0.0	0.0	-0.2		
CTS	-3.0	-2.2	-1.5		-6.7	-1.9	-2.7	-2.9	-3.6	-11.2	-0.2	-0.2	-13.7	-6.1	-20.1		
MPS	-0.1	-0.1	-4.0		-4.2	-0.4	-0.3	-0.1	-0.8	-1.6	-0.5	-0.3	-0.4	-0.4	-1.5		
WMS	-3.5	-3.7	-5.1		-12.4	-2.2	-2.2	-2.2	-38.8	-45.3	-2.2	-2.2	-2.2	-2.2	-8.7		
CC	0.0	0.0	-1.0		-1.0	-0.3	0.0	0.1	0.0	-0.3	-2.3	-2.4	-0.5	-3.5	-8.7		
Total	-9.7	-7.4	-14.8		-32.0	-6.0	-5.7	-5.7	-49.8	-67.2	-5.7	-5.7	-17.3	-12.8	-41.4		

Shareholder structure

Free float at 71%¹





Heinz Dürr GmbH, Berlin

 Heinz und Heide Dürr Stiftung, Berlin

Institutional and private investors,² including

- Candriam Luxembourg: 3.8%
- Alecta Pensionsförsäkring: 3.2%
- Credit Suisse Fund Management: 3.0%
- Members of the Dürr Board of Management: 0.3%
- Members of the Dürr Supervisory Board: 0.2%

¹ Free float calculated according to Deutsche Börse AG ² According to the relevant laws

Financial calendar



November 2020

- 11/16/2020 Capital Markets Day 2020
 11/17/2020 German Equity Forum (virtual)
 11/17/2020 Deputy Compare Deputy
- 11/19/2020 LBBW German Company Day (virtual)
- 11/24/2020 DZ Equity Conference, Frankfurt

December 2020

- 12/01/2020 Quirin Conference, Geneva
- 12/01/2020 GS Industrials Conference, London
- 12/02/2020 Berenberg European Conference, Pennyhill Park

February 2021

02/25/2021 Preliminary figures for fiscal 2020

March 2021

03/18/2021 Annual report 2020

May 2021

- 05/06/2021 Annual general meeting HOMAG Group AG
- 05/07/2021 Annual general meeting Dürr AG

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Results January-September 2020

Ralf W. Dieter, CEO Dietmar Heinrich, CFO November 5, 2020 Bietigheim-Bissingen