

Results January - March 2021

Ralf W. Dieter, CEO
Jochen Weyrauch, Deputy CEO
Dietmar Heinrich, CFO
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Bietigheim-Bissingen
www.durr-group.com

DÜRR GROUP. 125 »» YEARS



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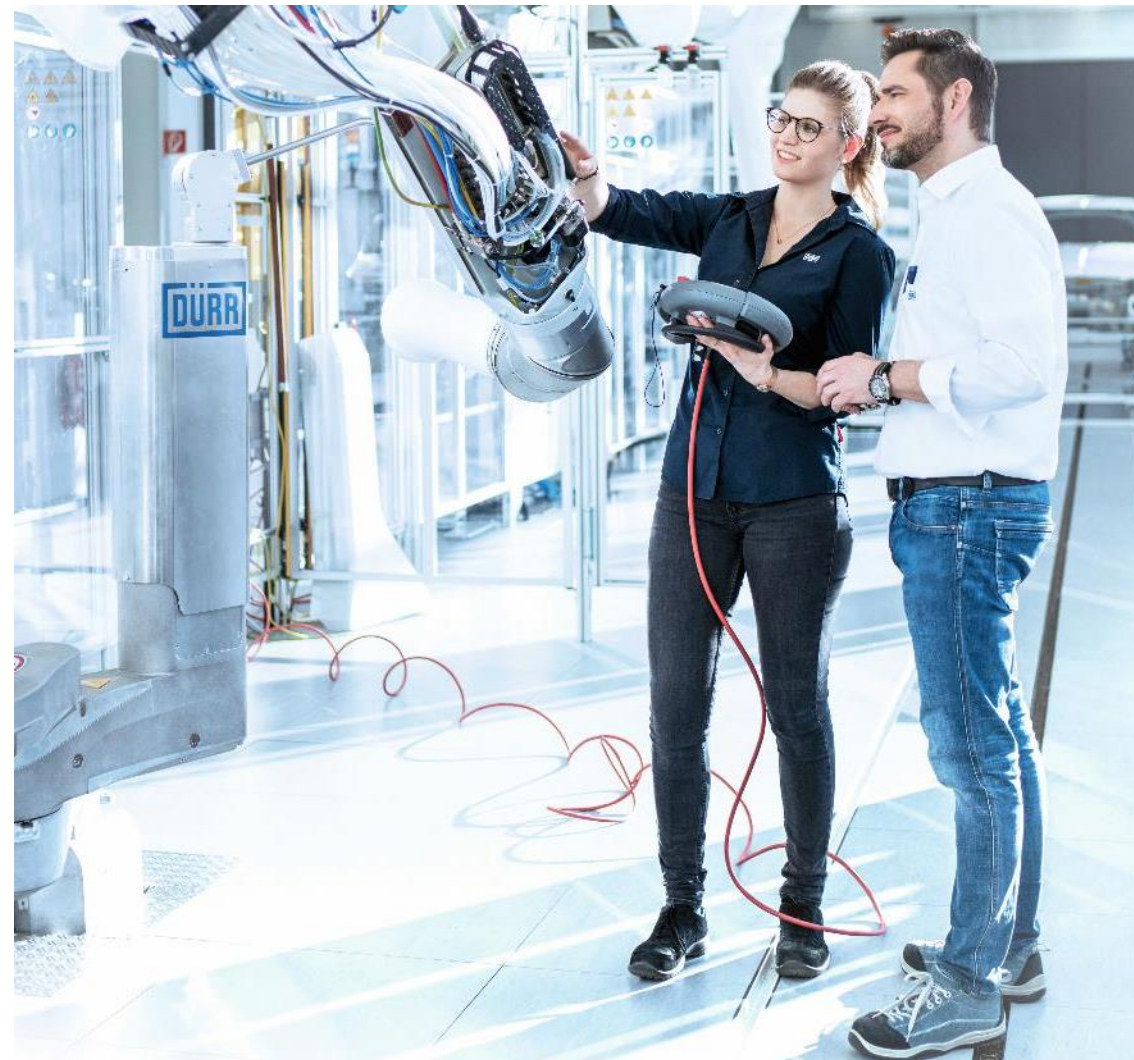
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Agenda

1. Overview
2. Divisions
3. Financials
4. Outlook
5. Summary



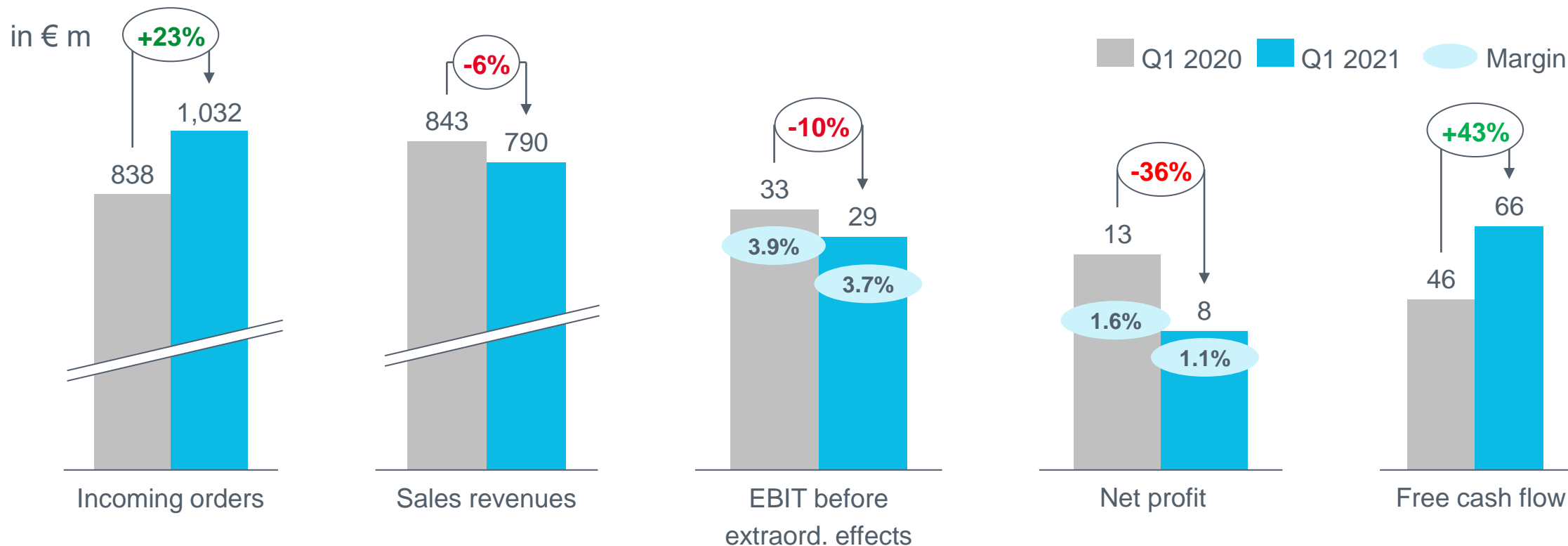
1. Overview: Highlights Q1 2021

Solid order intake and strong cash flow - record liquidity

- **Solid order intake** mainly driven by very strong single machine business at HOMAG. Continued positive demand momentum from automotive OEMs and EV start-ups; order backlog significantly improved to record level of € 2.9 bn
- **Sales revenues developed slower due to weak order intake in 2020**; book-to-bill at 1.3
- **Gross margin and EBIT-margin improved despite lower revenues** – efficiency improvement and cost reduction measures show first results; high service share in sales revenues
- **Strong free cash flow** due to disciplined management of net working capital - capex more second half loaded; total liquidity at record level of € 1.2 bn
- **Portfolio further strengthened with acquisition of Teamtechnik, Cogiscan and Kallesoe**
- **Guidance for 2021 confirmed**

Q1 2021

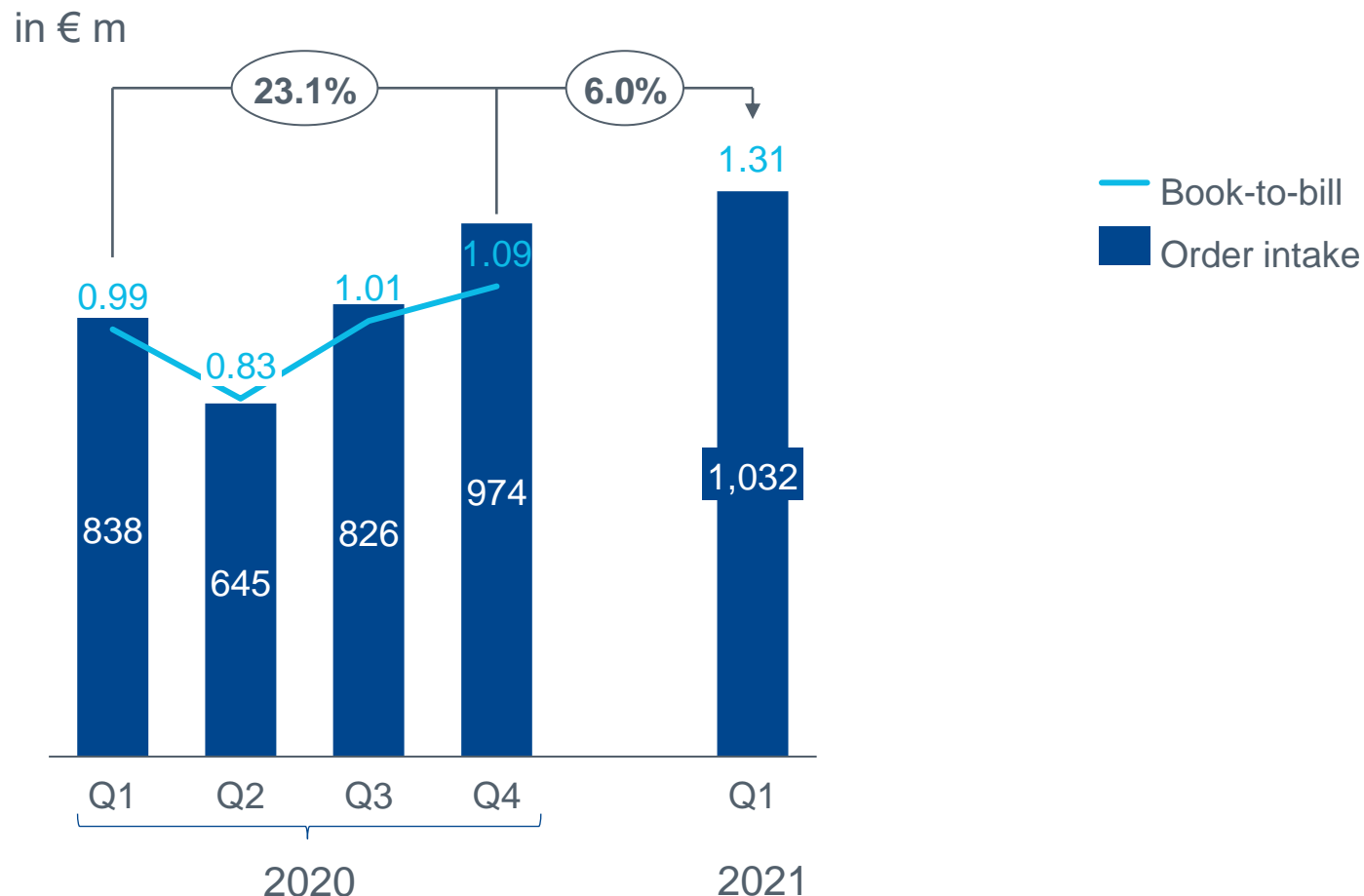
1. Overview: KPI development Q1 2021 vs. Q1 2020



- Limited impact of sales revenues decline on EBIT reflects improved cost position
- Strong free cash flow based on increasing orders, solid customer payments, lower tax payments and limited outflow for capex

Order intake leads the recovery - revenues + EBIT still impacted by the pandemic

1. Overview: Order intake with solid start into 2021

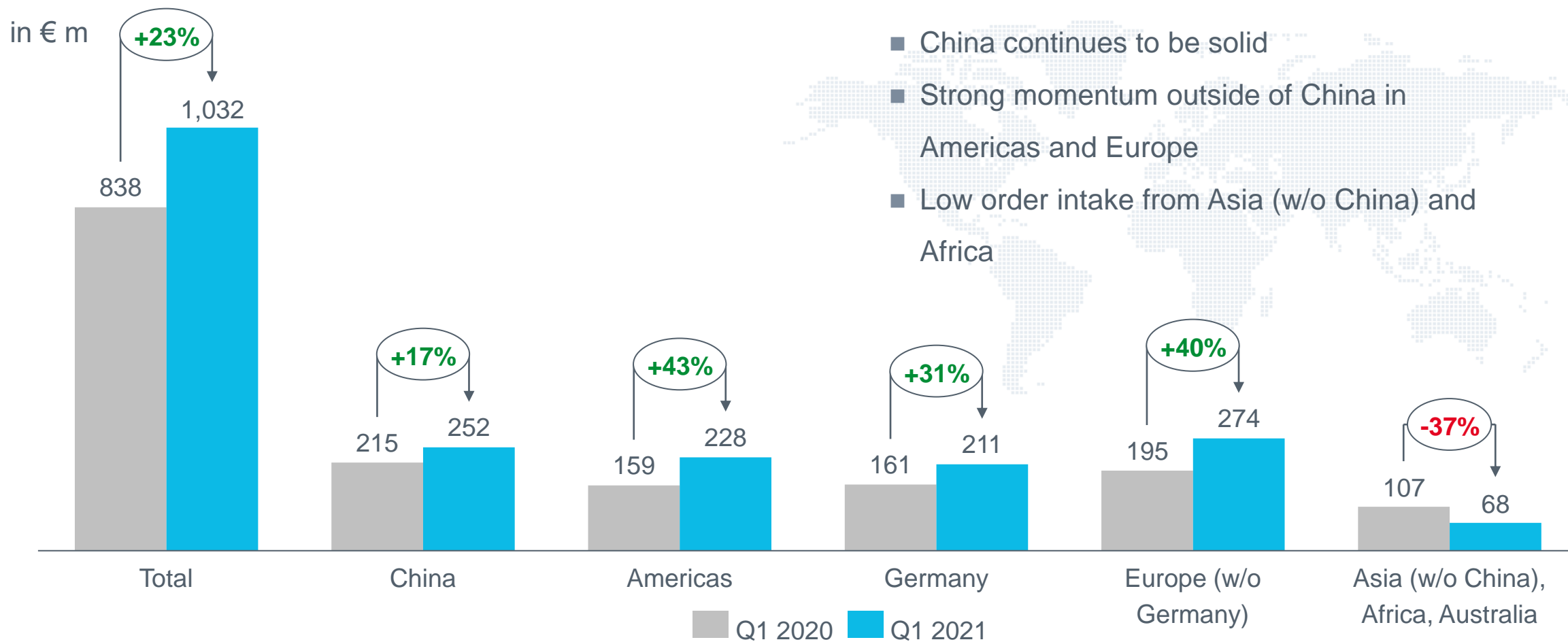


Key aspects

- Positive trend continued in Q1
- Strong order momentum for single machines at WMS - system orders also with positive trend
- Continued high demand for production equipment for EVs from automotive OEMs and start-ups
- Book-to-bill ratio above 1.3

Important indicator for revenue recovery in 2H 2021 and 2022

1. Overview: Strong order intake in most regions

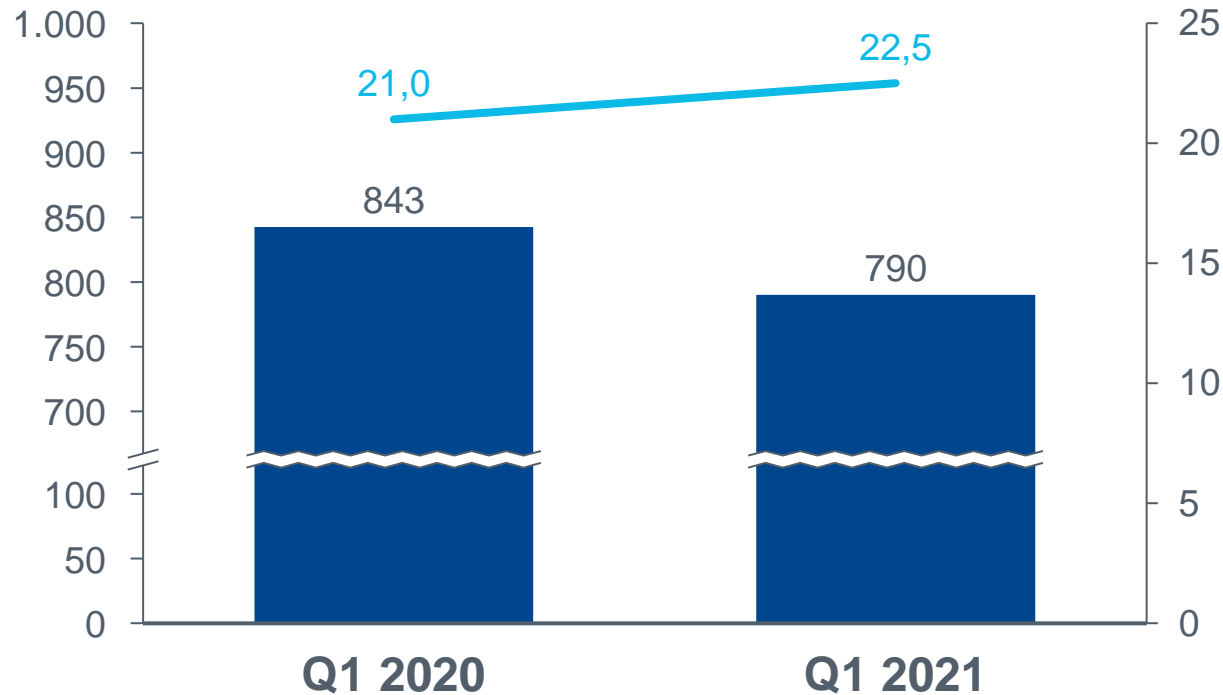


Well on track to reach guidance for 2021

1. Overview: Efficiency improvement measures on track DÜRR GROUP.

Revenues in €m

Gross margin in %



■ Dürr Systems and Schenck

- Closing down of defined German sites finalized by the end of Q1 2021
- Capacity reductions in Europe on track

■ HOMAG

- New SAP-system in Poland went live
- Good progress with modular design of machines

Total cost reduction of ~ € 60 m p.a. targeted from 2021

1. Overview: Expanding our solid wood portfolio

Acquisition of Kallesoe Machinery A/S

Highlights:

- Specialized in high-frequency presses for the production of board plywood - also known as cross laminated timber
- Founded 1969, located in Lem, Denmark
- Sales of around € 20 m with 70 employees
- Will be part of HOMAG's „Solid Wood Processing“ business unit
- Acquisition expands HOMAG's coverage of the value chain for glued laminated timber elements to >70%
- Growing market with an increasing number of buildings, including larger ones, being constructed from wooden elements



Strengthening our position as system partner for sustainable construction using wood

1. Overview: Update on sustainability

Transparency strengthened with first report according to GRI standards



Reporting:

First report according to GRI standards published

Governance:

Human rights policy published

Supplier code of conduct revised

Rating:

Ecovadis score improved from 55 to 58

Actions in 2021:

Definition of Dürre Group Climate Strategy

Preparation of reporting according to EU-Taxonomy



Making progress with our focus on sustainability

2

Divisions

2. Divisions: Paint and Final Assembly Systems

Solid order intake – revenue and EBIT impacted by weak 2020 order intake

	Q1 2021	Q1 2020	Δ
Incoming orders in € m	301.1	249.9	20.5%
Sales revenues in € m	247.2	297.2	-16.8%
EBIT in € m	4.6	10.5	-56.6%
EBIT margin in %	1.8	3.5	-1.7 pp.
EBIT before extraordinary effects in € m	5.7	11.2	-49.6%
EBIT margin before extraordinary effects in %	2.3	3.8	-1.5 pp.
ROCE ¹ in %	6.8	18.6	-11.8 pp.

- Continued solid order intake momentum from automotive OEMs and EV start-ups
- Limited impact of sales revenues decline on EBIT due to cost reduction measures and solid project execution
- Teamtechnik contributed about € 15 m to revenues

¹ annualized



Digesting lower order intake from 2020 in H1 2021

2. Divisions: Application Technology

Solid order momentum and improving service business

	Q1 2021	Q1 2020	Δ
Incoming orders in € m	129.1	116.7	10.6%
Sales revenues in € m	106.4	121.4	-12.3%
EBIT in € m	6.3	5.7	10.8%
EBIT margin in %	5.9	4.7	+1.2 pp.
EBIT before extraordinary effects in € m	6.5	7.9	-18.2%
EBIT margin before extraordinary effects in %	6.1	6.5	-0.4 pp.
ROCE ¹ in %	9.2	8.1	+1.1 pp.

- Solid incoming order development with major contribution from China
- Revenues impacted by weak 2020 order intake but improvement expected
- Service and spare part business improved as automotive production has been increased
- Solid EBIT-margin development despite lower revenues

¹ annualized



Positive momentum after a slow start

2. Divisions: Clean Technology Systems

Resilient business: Sales on prior year's level, earnings improved

	Q1 2021	Q1 2020	Δ
Incoming orders in € m	101.5	108.8	-6.7%
Sales revenues in € m	81.1	82.3	-1.4%
EBIT in € m	1.5	-1.2	>100%
EBIT margin in %	1.8	-1.5	+3.3 pp.
EBIT before extraordinary effects in € m	2.7	1.8	+51.2%
EBIT margin before extraordinary effects in %	3.4	2.2	+1.2 pp.
ROCE ¹ in %	4.0	-3.3	+7.2 pp.

- Order intake accelerated compared with H2 2020 – book-to-bill at 1.25
- Revenues on prior year's level, acceleration expected
- Margin improvement continued

¹ annualized



High book-to-bill ratio underlines growth potential

2. Divisions: Measuring and Process Systems

Sales revenues stabilized – margins strongly improved y-o-y

	Q1 2021	Q1 2020	Δ
Incoming orders in € m	52.5	61.1	-14.1%
Sales revenues in € m	46.1	52.1	-11.6%
EBIT in € m	3.1	-1.6	>100%
EBIT margin in %	6.7	-3.0	+9.7 pp.
EBIT before extraordinary effects in € m	3.3	-1.4	>100%
EBIT margin before extraordinary effects in %	7.2	-2.8	+10.0 pp.
ROCE ¹ in %	7.7	-3.3	+11.0 pp.

- Order intake roughly stable compared with Q4 – book-to-bill at 1.14
- Positive development of balancing business and service
- Clear margin improvement compared with weak Q1 2020

¹ annualized



Margin improvement on track

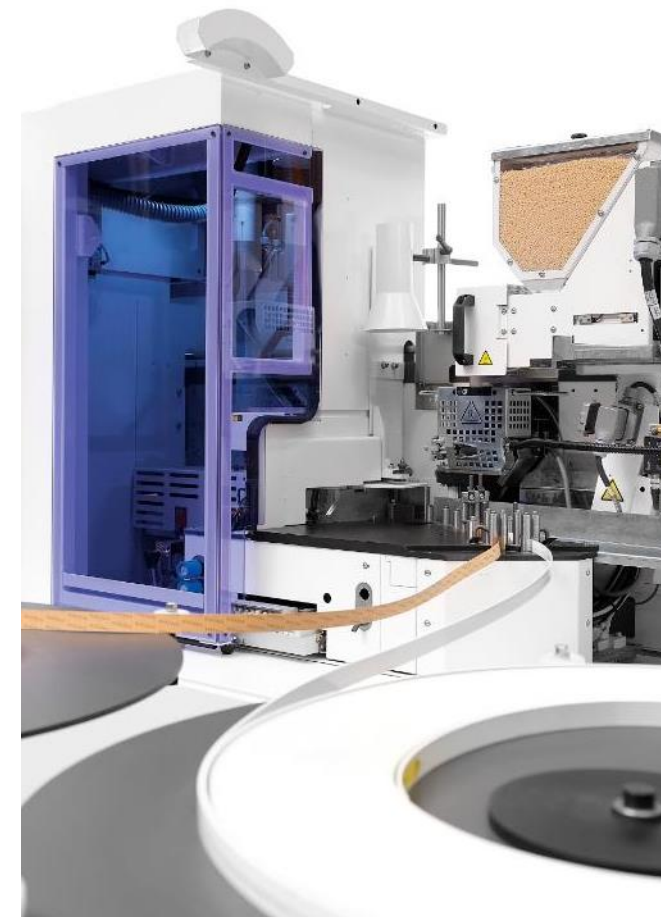
2. Divisions: Woodworking Machinery and Systems

Strong growth in order intake, revenues above prior year

	Q1 2021	Q1 2020	Δ
Incoming orders in € m	448.1	301.7	48.5%
Sales revenues in € m	309.0	289.6	6.7%
EBIT in € m	11.2	12.5	-10.6%
EBIT margin in %	3.6	4.3	-0.7 pp.
EBIT before extraordinary effects in € m	13.5	16.1	-15.7%
EBIT margin before extraordinary effects in %	4.4	5.5	-1.2 pp.
ROCE ¹ in %	12.1	11.5	+0.6 pp.

- Order intake reaching a new record level, mainly driven by single machine business – system business with further signs of beginning investment cycle
- Revenue growth y-o-y and q-o-q despite still weak system business due to single machine orders and strong service business
- Underutilization and clean up of older system projects put some pressure on margins

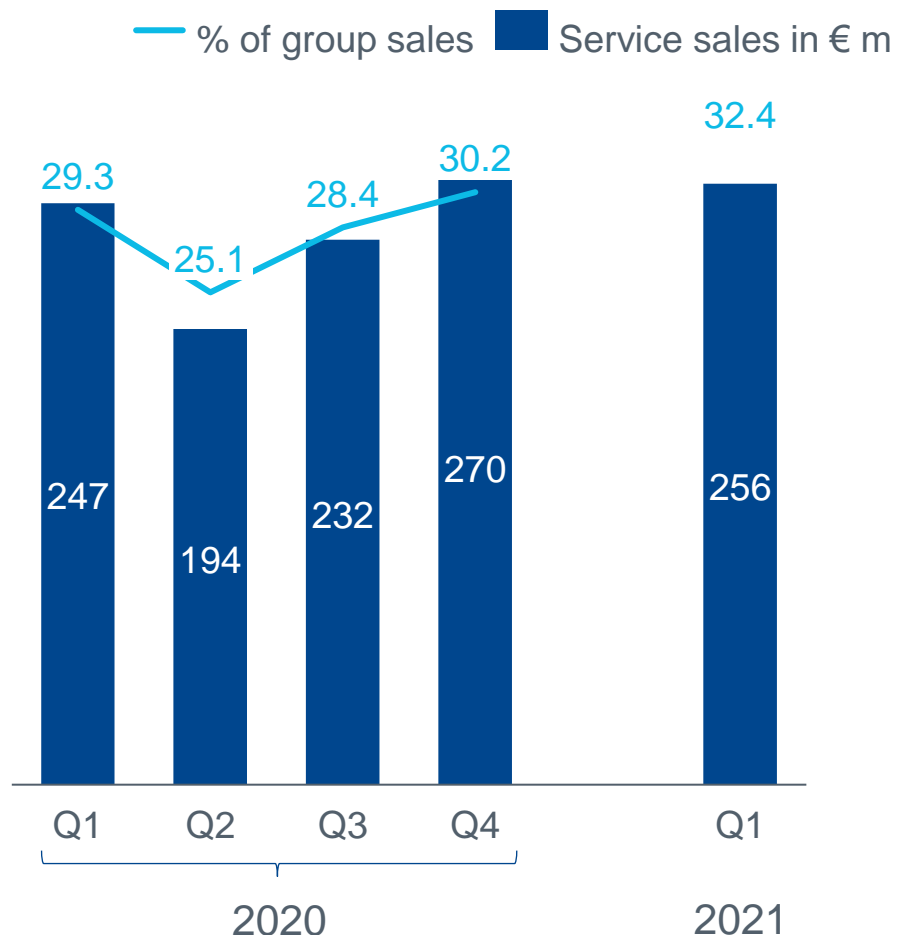
¹ annualized



Strong recovery, further sequential sales improvements ahead

2. Divisions: Service business

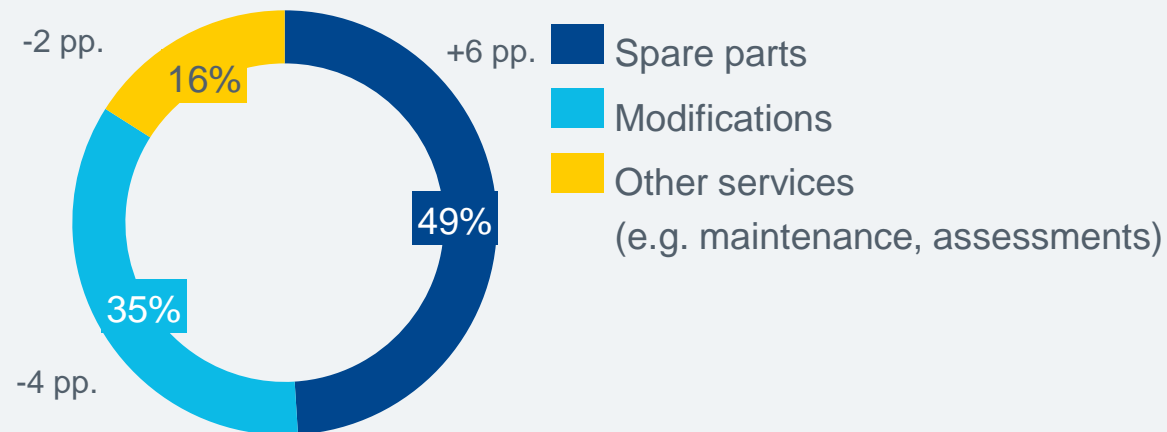
Service recovery progressing



Key aspects Q1

- Service revenue growth y-o-y driven by MPS and WMS
- Strong recovery of spare part business
- Service margin above last year's level

Service mix Q1 2021



High service share as equipment revenues impacted by low 2020 order intake

3

Financials

3. Financials: Overview of key financial indicators

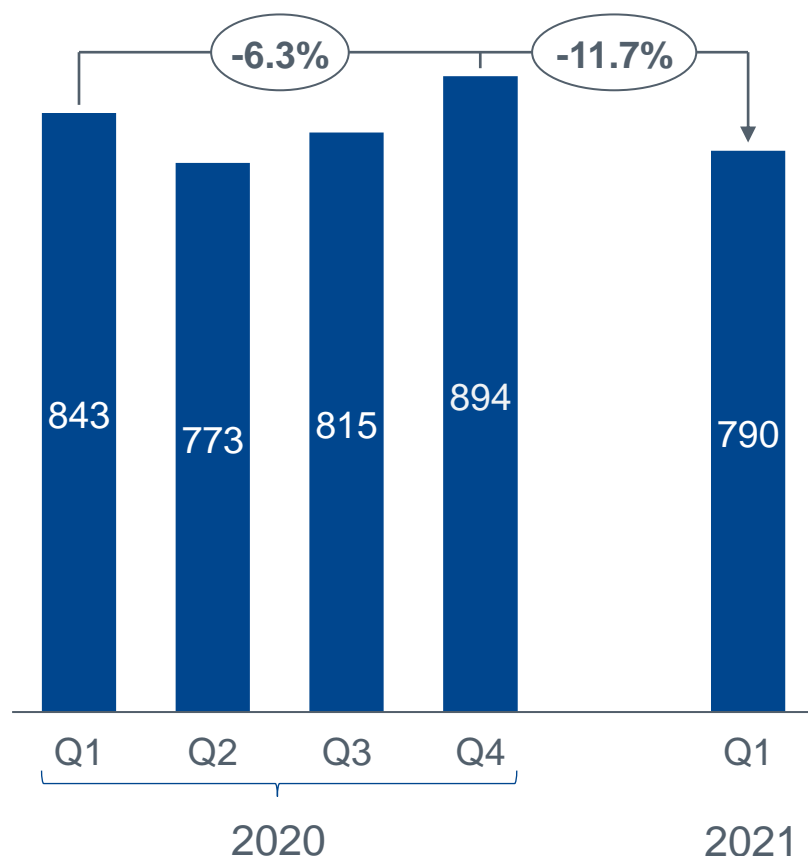
	Q1 2021	Q1 2020	Δ
Sales revenues in € m	789.8	842.6	-6.3%
Gross profit on sales ¹ in € m	178.0	176.8	0.7%
Gross margin in %	22.5	21,0	+1.6 pp.
EBITDA in € m	53.5	51.7	3.4%
EBIT in € m	24.1	22.9	4.9%
EBIT margin in %	3.0	2.7	+0.3 pp.
EBIT before extraordinary effects in € m	29.2	32.6	-10.4%
EBIT margin before extraordinary effects in %	3.7	3.9	-0.2 pp.
Net income in € m	8.5	13.2	-35.9%
ROCE ² in %	9.0	8.2	+0.8 pp.
Free Cash Flow in € m	65.7	45.9	43.3%
Net financial status in € m	-101.7	-65.4	-55.6%
Employees	16,984	16,562	2.5%

¹ As of 2021, we recognize impairments and derecognitions of trade receivables and contract assets within the cost of sales. They were previously included in selling expenses. For the sake of comparability, we have restated the corresponding figures for the first quarter of 2020 compared to the previous year's figures
² annualized

Solid margin development and strong free cash flow despite weak revenues

3. Financials: Revenues impacted by low 2020 order intake

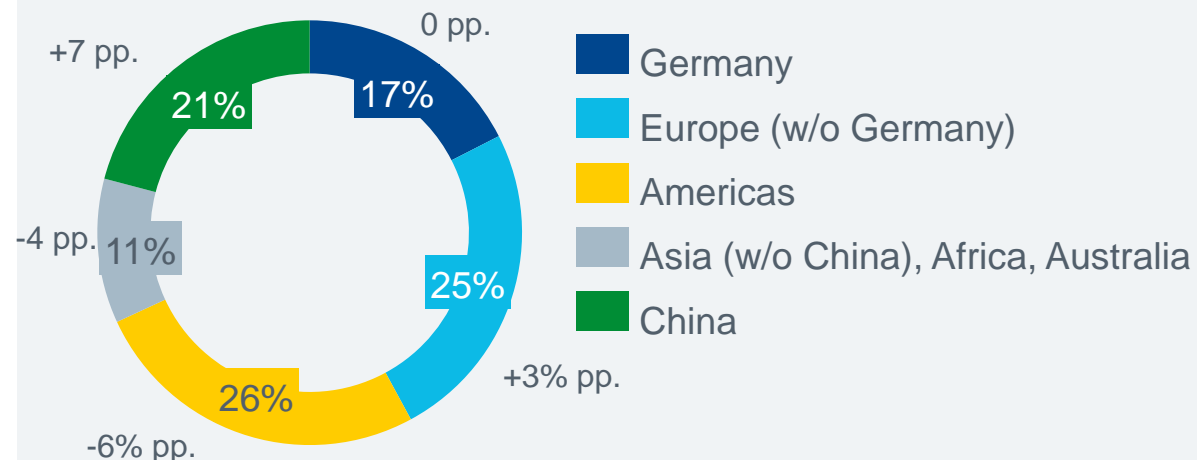
Sales revenues in € m



Key aspects Q1

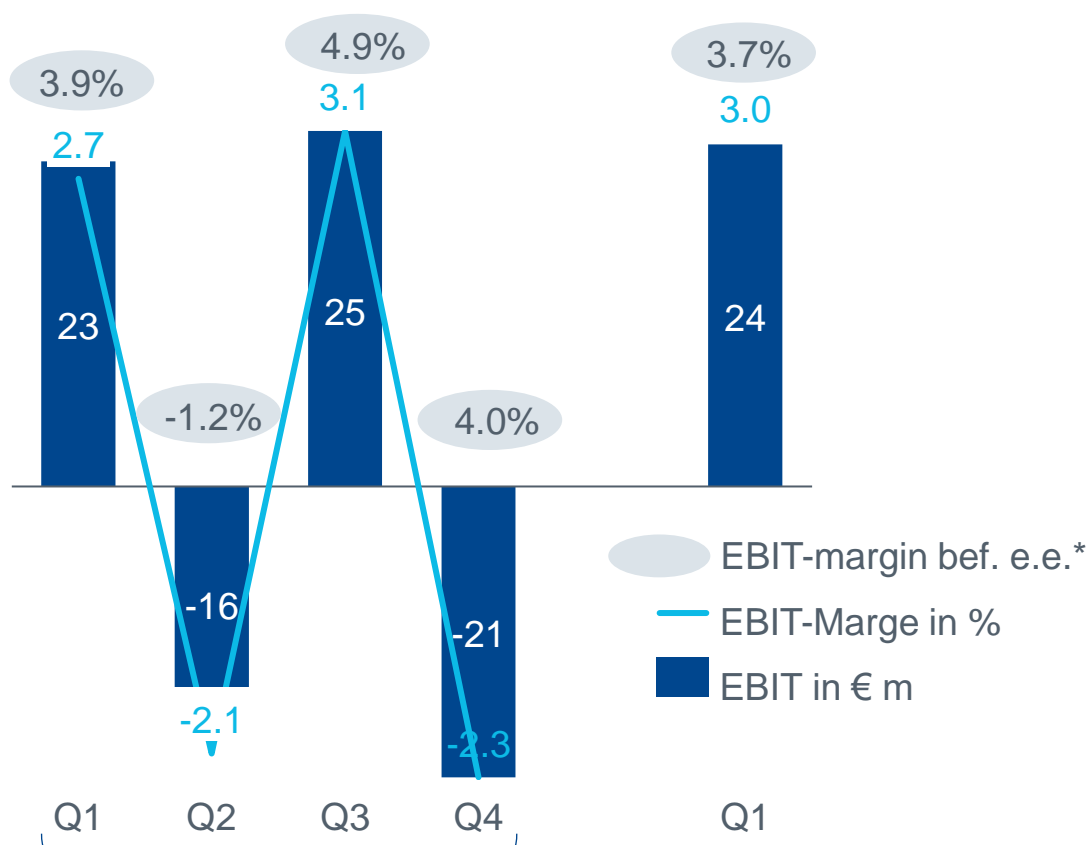
- Impact mainly at PFS and APT
- Growing China revenue portion
- Reduced share of Americas as large projects finished

Sales per region Q1 2021



Revenue impact delayed by ~ 9 months due to engineering and planning

3. Financials: Stable margins despite lower revenues

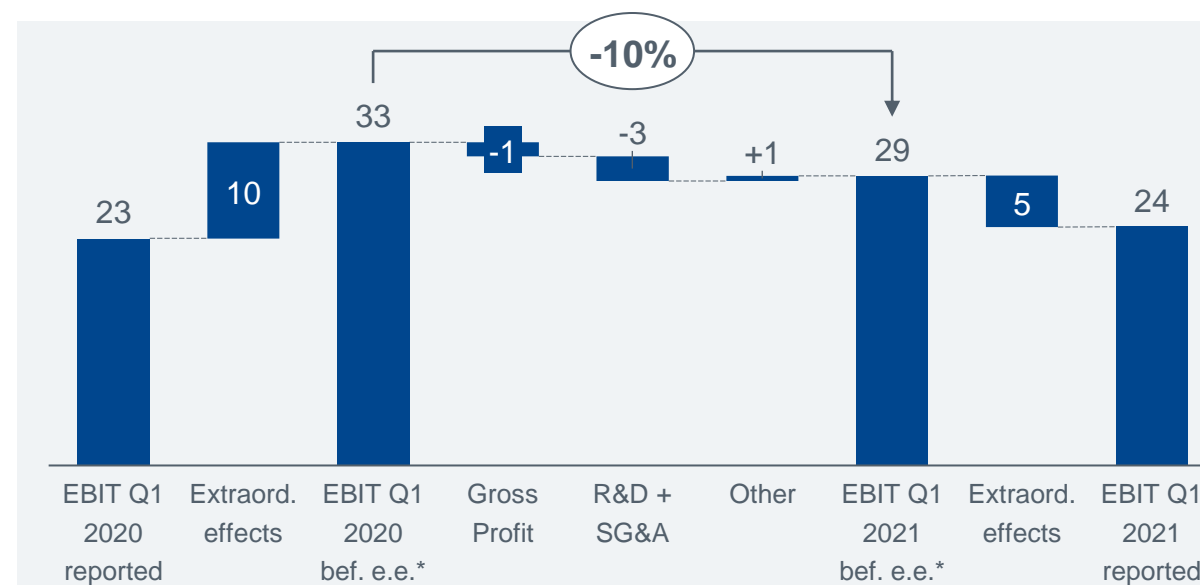


2020
reported: €11 m (0.3%)
bef. e.e.*: €100 m (3.0%)

2021

Key aspects Q1

- Gross profit before extraordinary effects supported by improved efficiency, lower cost base, higher service share
- R&D and SG&A on prior year's level despite acquisitions
- Lower extraordinary effects lead to higher reported EBIT

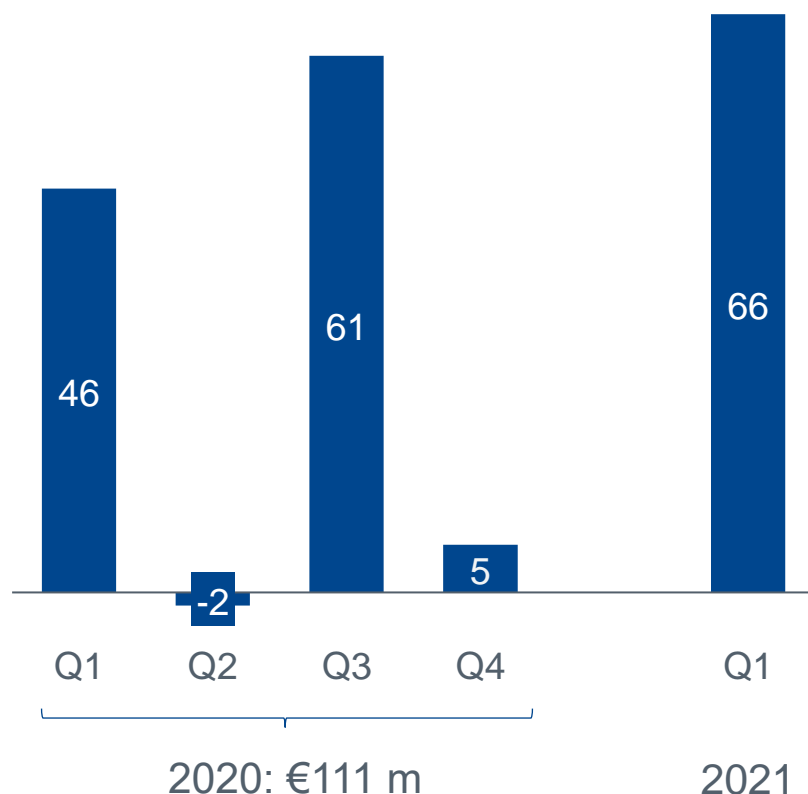


*extraordinary effects

Efficiency improvement and cost savings support margin development

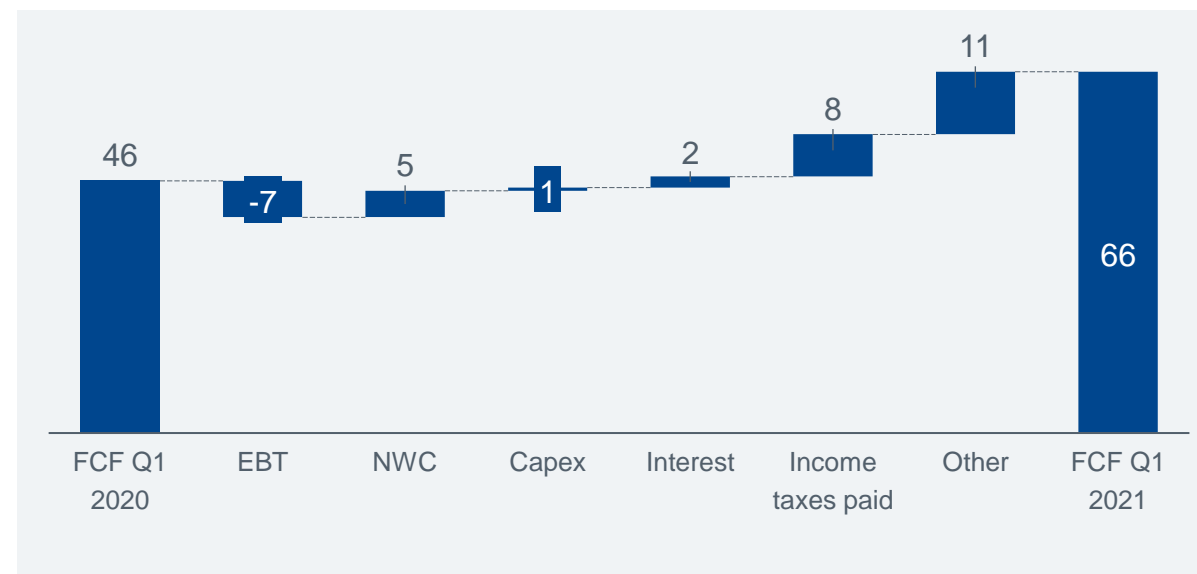
3. Financials: Strong free cash flow

Free cash flow in € m



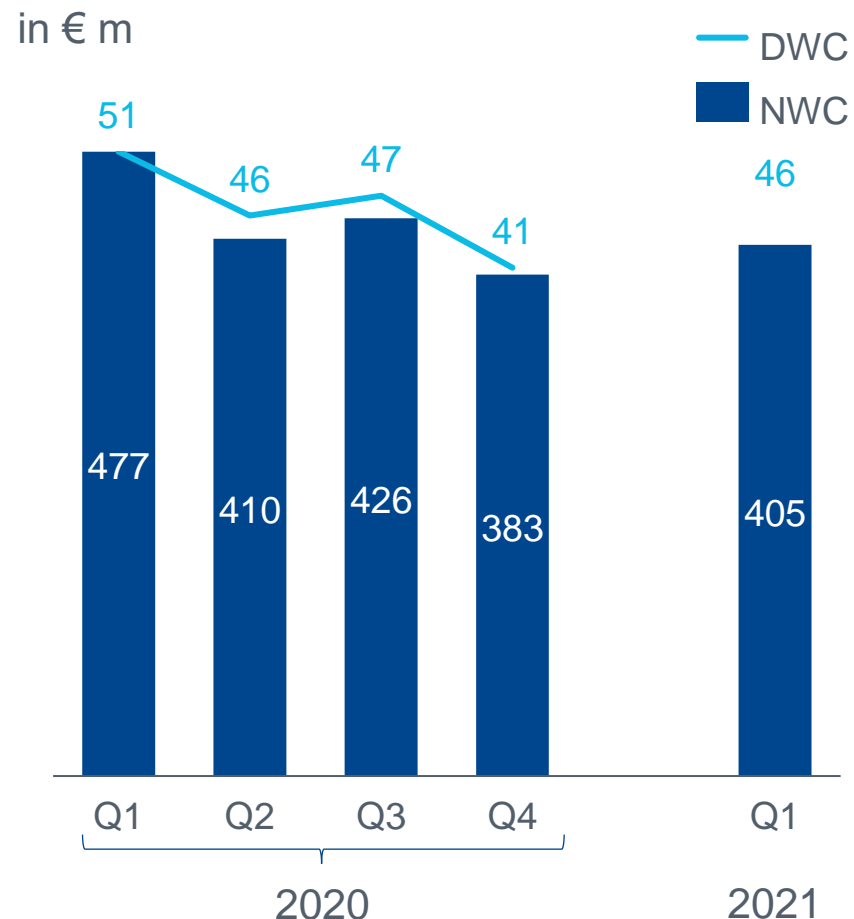
Key aspects Q1

- Disciplined management of NWC and Capex
- Lower Tax payments



Good start into the year but financing of business ramp-up still to come

3. Financials: Stable net working capital development



Key aspects Q1

- NWC increase due to consolidation of Teamtechnik
- Solid customer payments support contract liabilities
- NWC well below prior year's level

in € m	03/31/2021	12/31/2020	03/31/2020
Inventories and prepayments	583.4	508.6	550.3
+ Total trade receivables	571.8	510.2	552.5
+ Total contract assets	406.9	393.4	636.9
Trade payables (incl. liabilities from notes payable)	418.0	377.5	469.0
- Total contract liabilities	738.8	652.1	794.1
= Net working capital	405.5	382.6	476.5
DWC	46.2	41.4	50.9

DWC stabilized within target range of 40 to 50 days despite acquisitions

3. Financials: Limited increase of net debt

in € m



Key aspects Q1

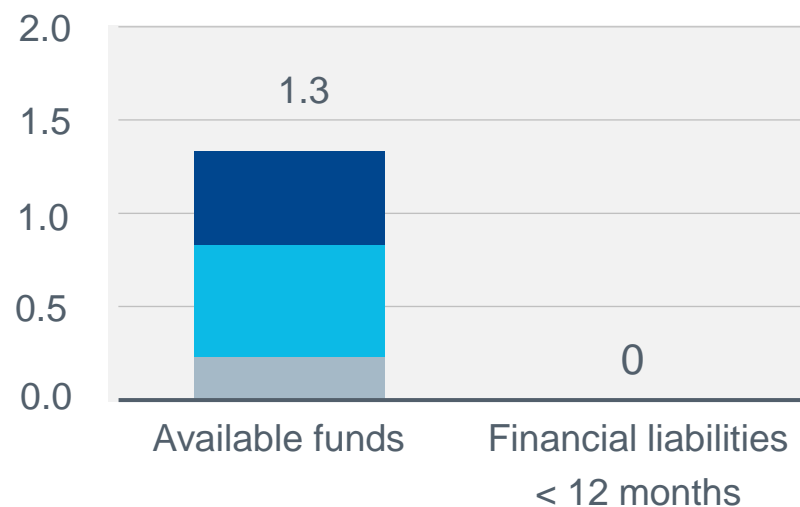
- Net debt increased due to Teamtechnik acquisition but partially compensated by solid free cash flow generation
- Net financial status includes € 101.2 m leasing liabilities
- Low level of gearing maintained

in € m	03/31/2021	12/31/2020	03/31/2020
Total liquidity	1,201.5	1,019.0	856.6
- Gross debt	-1,303.2	-1,068.0	-922.0
= Net financial status	-101.7	-49.0	-65.4
EBITDA LTM	127.0	125.3	284.5
Net financial debt / EBITDA	0.8	0.4	0.2

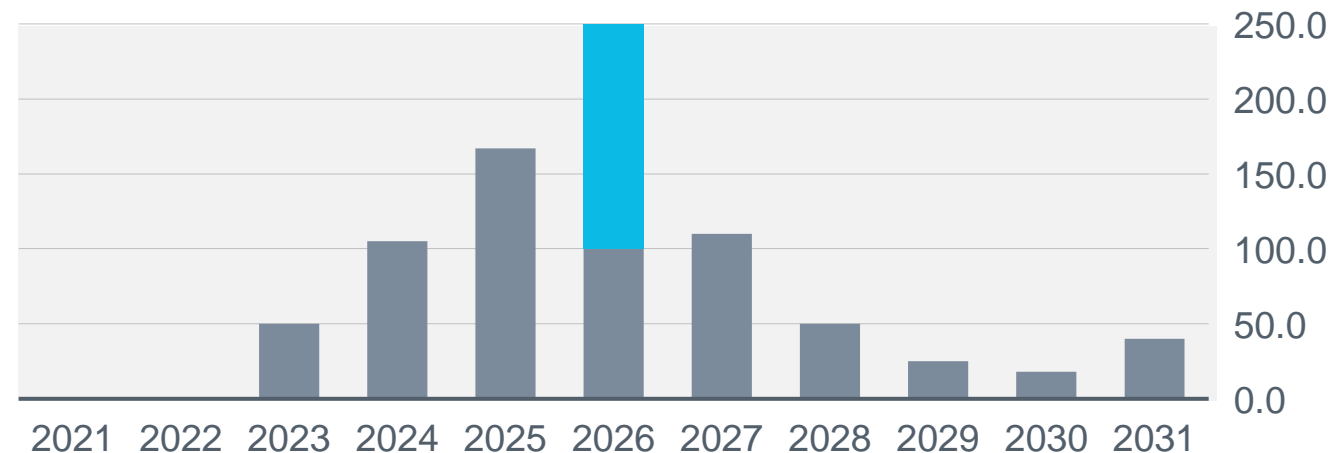
Carefully managing net debt levels during the pandemic

3. Financials: Comfortable liquidity headroom

in € billion (pro forma)*



Maturity profile (pro forma*)



■ Cash credit facilities
■ Cash and cash equivalents
■ Money markets

■ Convertible
■ Schulschein loans

Without leasing liabilities or accrued interest

Credit facilities unutilized: € 500 m maturing in 2024.

Other financial liabilities (incl. real estate linked financing TeamTechnik) not included

* Figures as of 31 March 2021, but taking into account repayment of € 300 m bond and € 50 m Schulschein tranche on 6 April 2021

Maturities of 2021 repaid in April – next financial instruments maturing in 2023

4

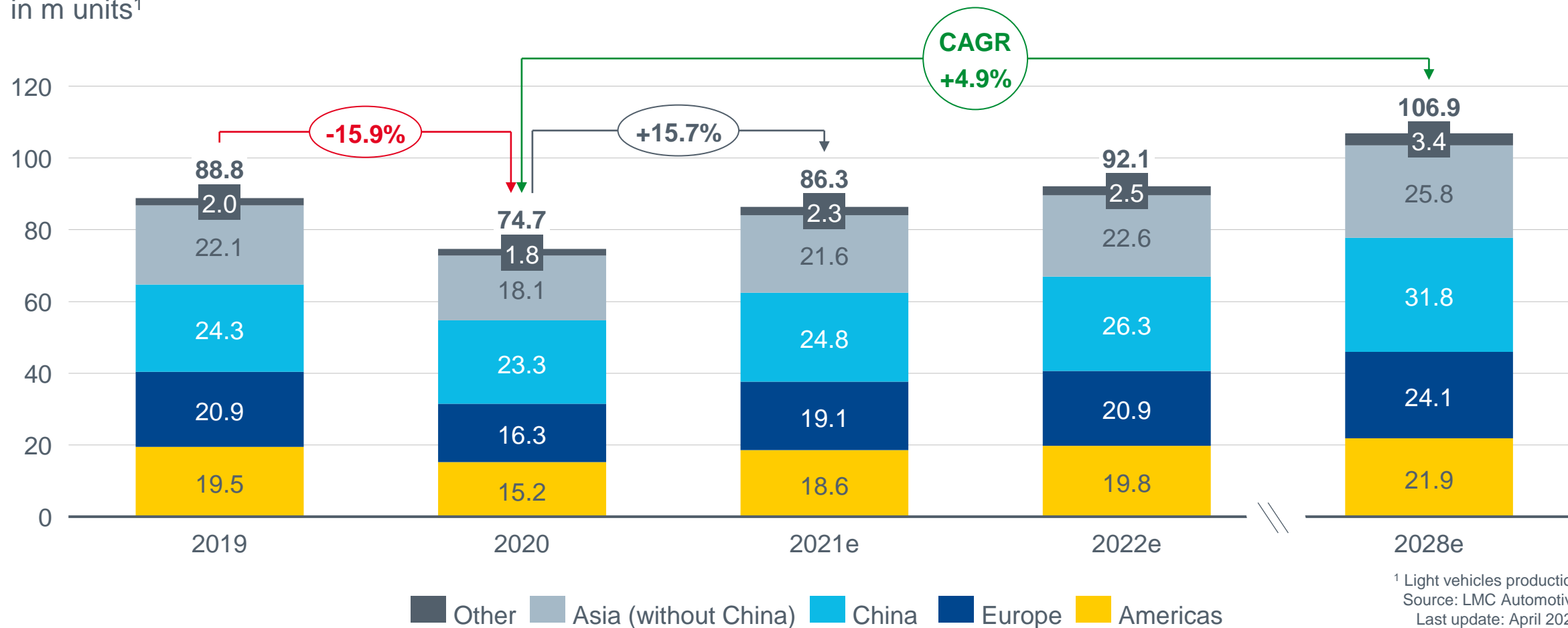
Outlook

4. Outlook: Recovery in car production expected in 2021

DÜRR GROUP.

Long-term growth projection intact

in m units¹

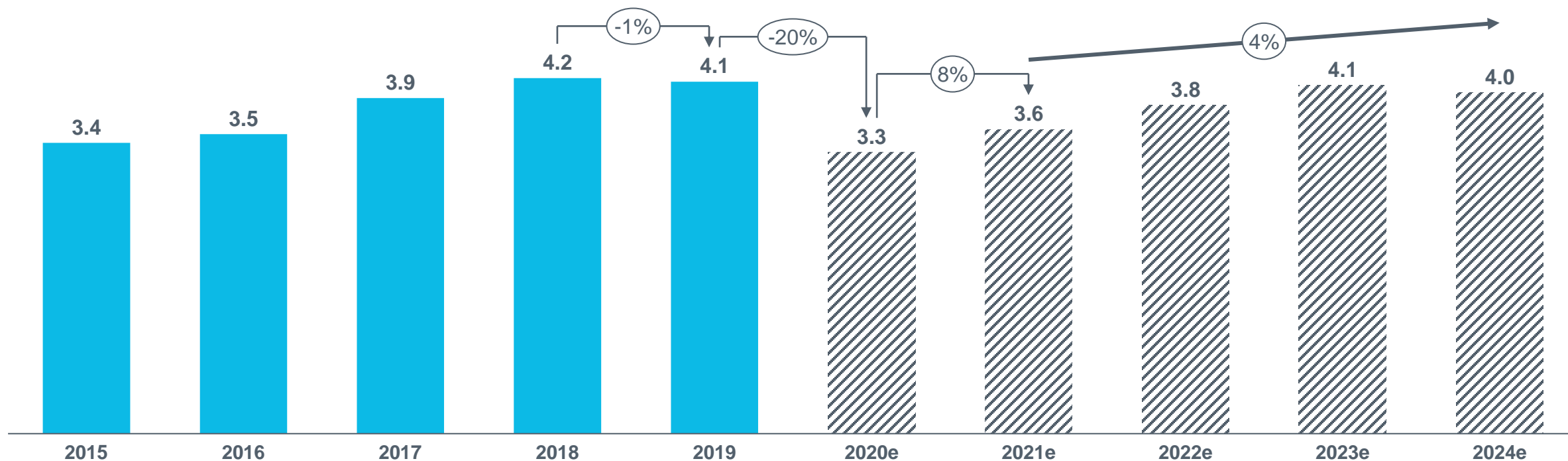


However, high uncertainties due to Corona and chip shortage

4. Outlook: Revival of woodworking machinery market

Sequential market recovery with 2019 levels to be reached in 2023

Market volume [in € billion]
Woodworking Machinery and Systems¹



¹w/o Solid Wood Processing
Source: Innomis, CSIL, regional market expectation, competitor information; e = expected

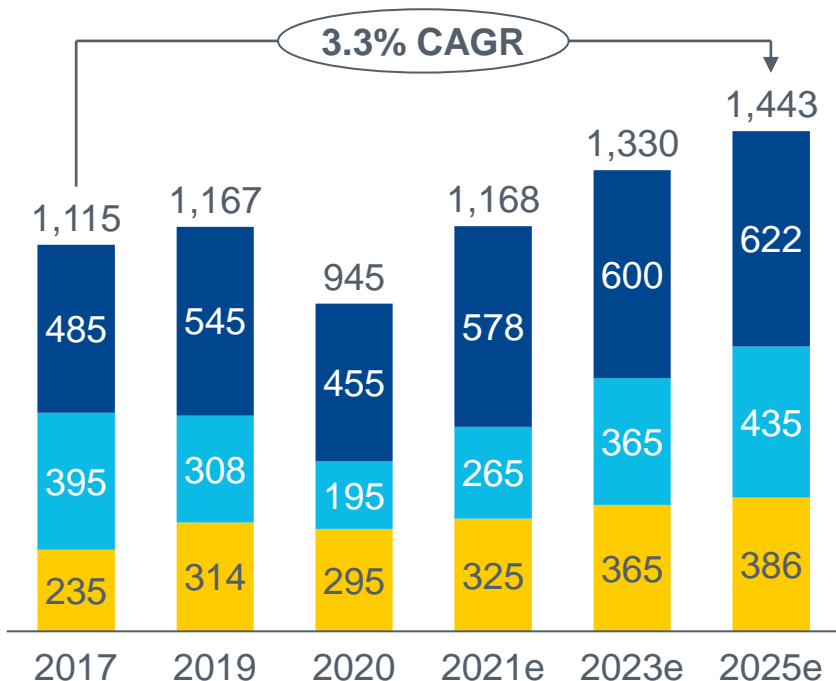
First signs of next investment cycle visible

4. Outlook: Solid wood construction market growth

On the way to become a leading full solution provider

Machinery market development

~ 70%
addressable
market



■ Timber Processing ■ Mass Timber ■ House building
Source: Innomis; competitor reporting, Androschin&Partner, Holzkurier & own estimations

Process chain construction elements

Timber Processing



HOMAG



System TM acquisition
Annual consolidated
sales
~ €30 m

Mass Timber



Solutions



strategic
partnerships &
acquisitions

House Building



WEINMANN



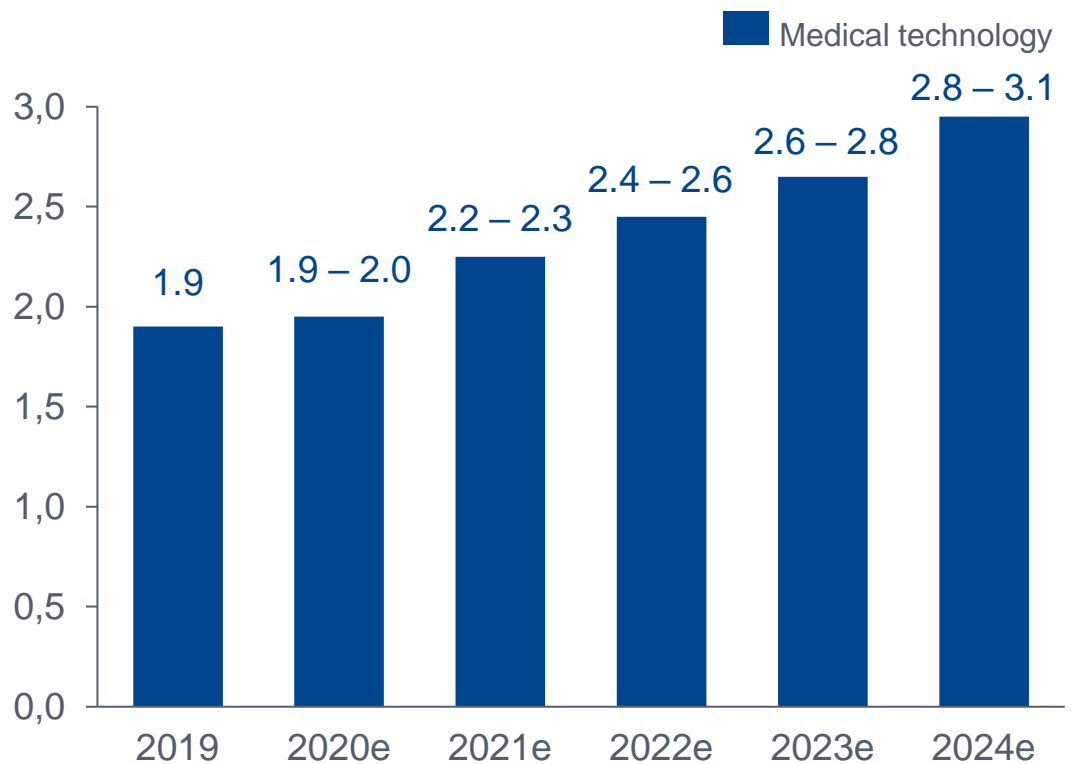
strategic partnership
Annual consolidated
sales
~ €45 m

HOMAG Group to be the turn-key systems partner from the sawmill to housebuilding

Expanding coverage of value chain in a fast growing market

4. Outlook: Production systems for medical technology

Market potential in € bn



Source: Dürr analysis

Market drivers

- Increasing demand for reliable and cost-effective production systems for sophisticated products
- Move towards turnkey solutions for complex assembly and testing process technology



© teamtechnik

Increasing automation in production of medical technology

4. Outlook: Guidance 2021 confirmed

	Actual 2020	Targets 2021
Incoming orders in € m	3,283.2	3,600 – 3,900
Sales revenue in € m	3,324.8	3,450 – 3,650
EBIT margin in %	0.3	3.3 – 4.3
EBIT margin before extraordinary effects in %	3.0	4.2 – 5.2
ROCE in %	1.1	9 – 13
Earnings after tax in € m	-13.9	40 – 90
Free cash flow in € m	110.7	-50 – 0
Net financial status in € m (12/31)	-49.0	-225 – -175
Capital expenditure ¹ in % of sales revenue	2.3	2.5 – 3.5

- Weak order intake in 2020 impacts sales revenue and EBIT margin recovery in 2021
- Temporarily lower free cash flow due to build-up of NWC as sales recover, restructuring payouts, higher capex and tax payments

¹ excluding acquisitions

Solid order intake, recovery of top & bottom-line but lower free cash flow

4. Outlook: Breakdown of guidance 2021 by division

	Order intake (in € m)		Sales (in € m)		EBIT margin (in %)	
	2020	Targets 2021	2020	Targets 2021	2020 before e.e.*	Targets 2021 before e.e.*
Paint and Final Assembly Systems	1,142	1,250 – 1,400	1,174	1,170 – 1,270	3.1	3.2 – 4.2
Application Technology	471	525 – 575	459	480 – 520	4.1	8.5 – 9.5
Clean Technology Systems	397	410 – 450	386	410 – 450	5.3	5.5 – 6.5
Measuring and Process Systems	180	190 – 210	194	200 – 220	0.1	4.8 – 5.8
Woodworking Machinery and Systems	1,093	1,170 – 1,270	1,112	1,120 – 1,220	2.4	4.0 – 5.0

* before extraordinary effects

4. Outlook: Strategy and mid-term targets unchanged

FOUR STRATEGIC FIELDS

- Global Presence
- Innovation
- Efficiency
- Life Cycle Services

FOUR ENABLERS

- Sustainability
- M&A
- Finance Management
- People Development

2-3%

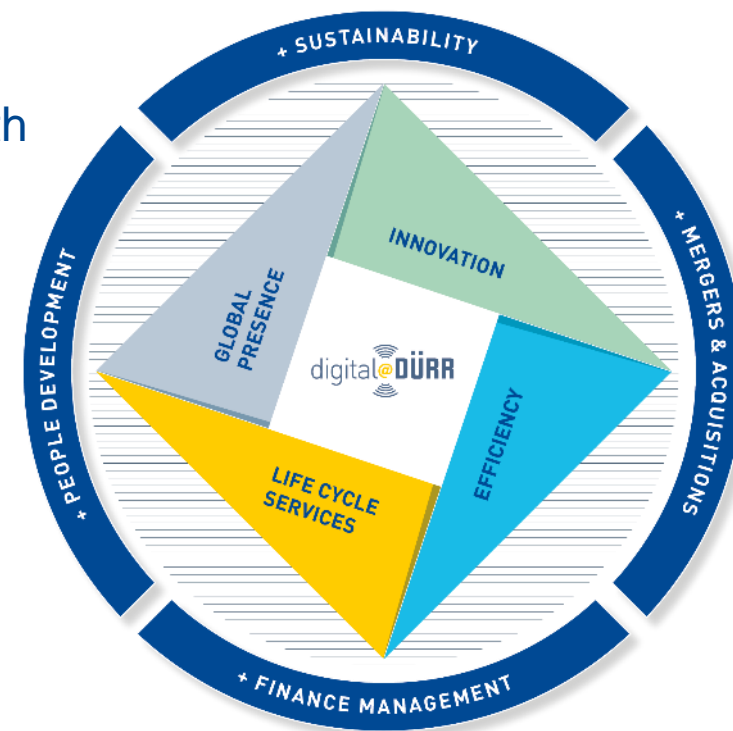
Annual average
organic sales growth

≥ 8%

EBIT margin

≥ 25%

ROCE



The Dürr Group is well on track to reach its mid-term targets

5

Summary

5. Summary

1. Solid order intake with strong growth at WMS
2. Revenues developed slower due to weak 2020 order intake – higher gross margin due to cost savings, efficiency improvements and a high service share
3. Strong free cash flow – high level of liquidity
4. Portfolio strengthened with acquisition of Teamtechnik, Cogiscan and Kallesoe
5. Guidance for 2021 confirmed



Solid start into 2021 – guidance confirmed

Appendix

P&L in detail

in € m	Q1 2021	Q1 2020	Δ
Sales revenues	789.8	842.6	-6.3%
Cost of sales ¹	-611.8	-665.8	8.1%
Gross profit on sales¹	178.0	176.8	0.7%
Selling expenses ¹	-79.2	-78.5	-0.9%
General administrative expenses	-47.1	-46.7	-0.7%
Research and development costs	-28.8	-28.1	-2.2%
Other operating income	12.0	15.0	-20.4%
Other operating expenses	-10.9	-15.5	29.8%
Earnings before investment income, interest and income taxes	24.1	22.9	4.9%
Investment income	-0.9	0.7	> -100%
Interest and similar income	0.7	1.8	-61.0%
Interest and similar expenses	-11.8	-6.9	-71.0%
Earnings before income taxes	12.0	18.5	-35.3%
Income taxes	-3.5	-5.3	34.0%
Profit/loss of the Dürr Group	8.5	13.2	-35.9%
Attributable to:			
Non-controlling interests	-0.7	0.5	> -100%
Shareholders of Dürr Aktiengesellschaft	9.2	12.7	-27.8%
Number of shares issued in thousands	69,202.1	69,202.1	-
Earnings per share in € (basic and diluted)	0.13	0.18	-27.8%

¹ Reclassification allowances and write-off of trade receivables and contract assets from Selling expenses to Cost of Sales

Balance sheet highlights (1/2)

	03/31/2021	12/31/2020	03/31/2020
Non-current assets	1,412.0	1,315.6	1,300.3
of which goodwill and intangibles	719.1	661.3	640.4
of which property, plant and equipment	530.1	488.4	513.1
of which investment and financial assets	55.6	54.3	71.9
Current assets	2,885.7	2,563.2	2,738.3
of which inventories and prepayments	583.4	508.6	550.3
of which contract assets	406.9	393.4	636.9
of which trade receivables	544.3	483.8	541.6
of which sundry financial assets	297.8	309.0	220.2
of which cash and cash equivalents	951.7	769.2	687.6
Total assets Dürr Group	4,297.7	3,878.8	4,038.6

Balance sheet highlights (2/2)

Equity and Liabilities in € m	03/31/2020	12/31/2020	03/31/2020
Total equity	934.0	908.1	1,047.4
of which non-controlling interests	7.0	4.5	12.7
Non-current liabilities	1,052.6	816.2	934.3
of which provisions	74.7	79.5	71.5
of which bond and Schuldschein loans	801.8	602.2	698.6
of which other financial liabilities	100.2	71.7	83.8
of which deferred taxes	35.8	37.3	69.8
Current liabilities	2,311.2	2,154.4	2,056.9
of which other provisions	194.9	192.3	144.4
of which contract liabilities	735.4	648.9	792.0
of which trade payables	417.1	377.2	468.7
of which bond and Schuldschein loans	348.9	349.7	99.8
of which sundry financial liabilities	363.2	362.3	331.7
of which other liabilities	139.4	111.3	131.7
Total equity and liabilities Dürr Group	4,297.7	3,878.8	4,038.6

Cash flow

in € m	Q1 2021	Q1 2020
EBT	12.0	18.5
Depreciation and amortization of non-current assets	29.5	28.8
Interest result	11.1	5.1
Income taxes paid	-1.4	-9.1
Δ Provisions	-3.9	-3.6
Δ Net working capital	22.6	17.8
Other	22.0	11.2
Operating cash flow	91.9	68.7
Interest paid (net)	-4.2	-0.2
Repayment lease liabilities	-7.2	-7.4
Capital expenditures	-14.7	-15.3
Free cash flow	65.7	45.9
Payment for acquisitions	-30.4	-4.8
Others ¹	-88.0	-7.2
Change net financial status	-52.7	33.9

¹ Includes effects from the consolidation of Teamtechnik (assumption of financial liabilities) in Q1 2021

Overview: Financial figures by division (1/2)

		2021					2020 ¹					2019 ²				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	Incoming orders in € m	301.1				301.1	249.9	240.3	306.8	345.3	1,142.3	436.1	249.3	281.2	548.5	1,515.0
	Sales revenues in € m	247.2				247.2	297.2	277.4	279.7	319.5	1,173.8	348.9	334.7	366.3	365.6	1,415.5
	Order backlog in € m	1,425.0					1,344.0	1,234.2	1,248.6	1,272.6		1,418.1	1,312.7	1,238.1	1,412.8	
	EBIT in € m	4.6				4.6	10.5	3.7	10.5	-18.2	6.4	16.1	14.5	19.9	28.2	78.7
	EBIT before extraordinary effects in €	5.7				5.7	11.2	4.5	12.3	8.9	36.9	17.1	15.0	20.5	28.7	81.3
	Employees	4,936				4,936	4,465	4,428	4,423	4,383	17,699	4,277	4,304	4,370	4,412	
APT	Incoming orders in € m	129.1				129.1	116.7	77.0	119.1	157.9	470.7	159.6	145.5	151.1	184.6	640.8
	Sales revenues in € m	106.4				106.4	121.4	97.2	107.3	133.5	459.4	139.4	132.3	155.5	165.7	592.8
	Order backlog in € m	380.4					403.7	372.9	371.5	360.8		391.5	400.7	399.3	417.5	
	EBIT in € m	6.3				6.3	5.7	-6.7	6.9	-11.6	-5.8	14.6	13.2	16.3	13.1	57.1
	EBIT before extraordinary effects in €	6.5				6.5	7.9	-6.0	8.2	8.9	19.0	14.7	13.2	16.3	19.1	63.3
	Employees	2,070					2,301	2,228	2,212	2,162		2,271	2,251	2,306	2,306	
CTS	Incoming orders in € m	101.5				101.5	108.8	107.1	93.1	87.9	396.9	112.6	95.5	126.0	115.0	449.1
	Sales revenues in € m	81.1				81.1	82.3	95.8	99.6	108.4	386.2	88.3	92.1	91.6	123.4	395.3
	Order backlog in € m	266.8					269.6	273.9	263.8	240.4		217.8	217.1	255.1	243.7	
	EBIT in € m	1.5				1.5	-1.2	0.2	6.6	8.2	13.7	-0.7	1.4	3.7	7.7	12.1
	EBIT before extraordinary effects in €	2.7				2.7	1.8	2.3	8.1	8.3	20.6	1.2	4.1	6.6	11.3	23.3
	Employees	1,355					1,392	1,375	1,336	1,348		1,443	1,427	1,425	1,418	
MPS	Incoming orders in € m	52.5				52.5	61.1	28.9	37.6	52.8	180.4	63.1	68.7	63.8	56.4	251.9
	Sales revenues in € m	46.1				46.1	52.1	40.4	46.7	54.3	193.5	54.1	53.9	60.2	70.4	238.6
	Order backlog in € m	110.0					132.9	117.5	105.1	101.9		120.5	134.1	138.3	122.7	
	EBIT in € m	3.1				3.1	-1.6	-3.1	-0.7	2.5	-2.9	3.4	3.4	6.7	8.2	21.8
	EBIT before extraordinary effects in €	3.3				3.3	-1.4	-3.0	3.2	1.4	0.2	3.7	3.7	6.8	9.1	23.4
	Employees	1,394					1,524	1,476	1,450	1,407		1,543	1,547	1,550	1,515	

¹ Since 01.01.2020 the Testing and Filling Automotive business has been part of the PFS division (before: MPS) .

² figures for PFS and MPS adjusted to enable a YOY comparison.

Overview: Financial figures by division (2/2)

		2021					2020 ¹					2019 ²				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
WMS	Incoming orders in € m	448.1				448.1	301.7	191.5	269.7	329.9	1,092.8	334.6	256.2	316.5	312.3	1,219.6
	Sales revenues in € m	309.0				309.0	289.6	261.9	281.9	278.6	1,111.9	319.2	317.5	320.1	322.3	1,279.1
	Order backlog in € m	720.6					553.9	480.3	460.8	581.0		622.0	557.6	559.6	546.1	
	EBIT in € m	11.2				11.2	12.5	-9.0	4.9	1.5	9.9	18.4	16.7	17.0	-14.6	37.4
	EBIT before extraordinary effects in €	13.5				13.5	16.1	-5.4	10.1	6.2	27.0	20.5	18.8	19.2	24.2	82.7
	Employees	6,948					6,613	6,498	6,482	6,942		6,633	6,592	6,615	6,569	
CC / Cons.	Incoming orders in € m	0.0				0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Sales revenues in € m	0.0				0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Order backlog in € m	0.0					0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	
	EBIT in € m	-2.5				-2.5	-3.0	-1.4	-3.1	-2.9	-10.3	-3.1	-2.5	-4.7	-0.8	-11.2
	EBIT before extraordinary effects in €	-2.5				-2.5	-2.9	-1.4	-2.0	2.3	-4.1	-2.8	-2.5	-4.8	-0.8	-10.9
	Employees	281					267	278	278	283		248	263	268	273	
Group	Incoming orders in € m	1,032.2				1,032.2	838.3	644.8	826.3	973.8	3,283.2	1,105.9	815.1	938.6	1,216.9	4,076.5
	Sales revenues in € m	789.8				789.8	842.6	772.6	815.3	894.3	3,324.8	949.9	930.5	993.7	1,047.4	3,921.5
	Order backlog in € m	2,902.7					2,704.1	2,478.8	2,449.8	2,556.7		2,769.8	2,622.2	2,590.3	2,742.8	
	EBIT in € m	24.1				24.1	22.9	-16.4	25.0	-20.5	11.1	48.6	46.6	58.9	41.8	195.9
	EBIT before extraordinary effects in €	29.2				29.2	32.6	-8.9	39.9	35.9	99.5	54.6	52.3	64.6	91.6	263.1
	Employees	16,984					16,562	16,283	16,181	16,525		16,415	16,384	16,534	16,493	

¹ Since 01.01.2020 the Testing and Filling Automotive business has been part of the PFS division (before: MPS) .

² figures for PFS and MPS adjusted to enable a YOY comparison.

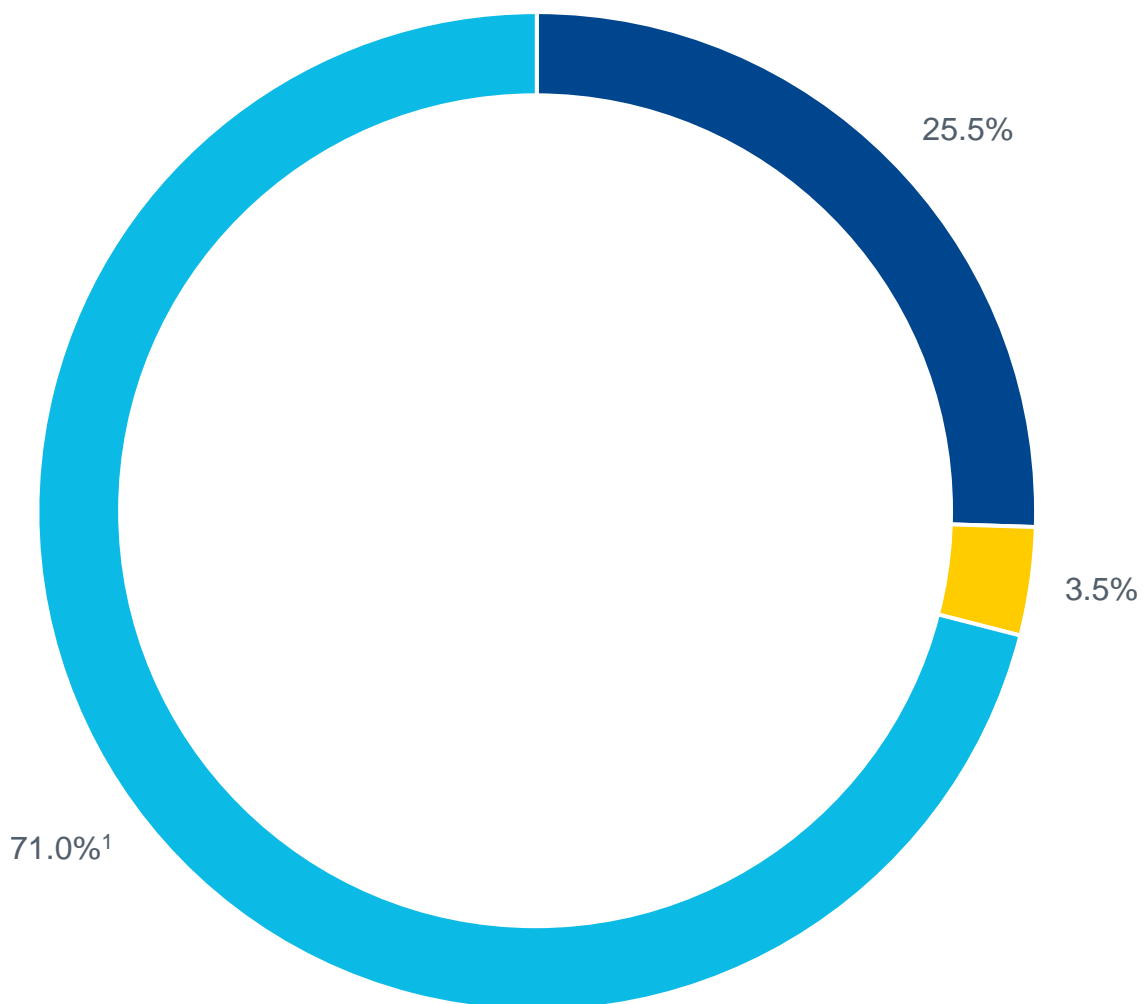
Overview: extraordinary effects

in € m

	2021					2020					2019				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	-1.1				-1.1	-0.7	-0.7	-1.9	-27.1	-30.5	-1.0	-0.5	-0.6	-0.5	-2.6
<i>thereof PPA</i>	-1.2				-1.2	-0.5	-0.5	-0.5	-0.7	-2.4	-0.5	-0.5	-0.5	-0.5	-2.2
APT	-0.2				-0.2	-2.2	-0.8	-1.3	-20.5	-24.8	-0.1	0.0	0.0	-6.0	-6.2
<i>thereof PPA</i>	-0.1				-0.1	0.0	-0.1	-0.1	0.0	-0.3	0.0	0.0	0.0	0.0	-0.1
CTS	-1.3				-1.3	-3.0	-2.2	-1.5	-0.2	-6.9	-1.9	-2.7	-2.9	-3.6	-11.2
<i>thereof PPA</i>	-1.2				-1.2	-1.4	-1.6	-1.4	-1.6	-6.0	-1.9	-1.9	-1.9	-1.8	-7.6
MPS	-0.2				-0.2	-0.1	-0.1	-4.0	1.2	-3.0	-0.4	-0.3	-0.1	-0.8	-1.6
<i>thereof PPA</i>	-0.1				-0.1	-0.1	-0.1	-0.1	-0.1	-0.4	-0.4	-0.3	-0.1	-0.1	-0.8
WMS	-2.4				-2.4	-3.5	-3.7	-5.1	-4.7	-17.1	-2.2	-2.2	-2.2	-38.8	-45.3
<i>thereof PPA</i>	-3.3				-3.3	-2.4	-2.4	-2.4	-2.5	-9.6	-2.2	-2.2	-2.2	-2.2	-8.7
CC	0.0				0.0	0.0	0.0	-1.0	-5.1	-6.2	-0.3	0.0	0.1	0.0	-0.3
Total	-5.2				-5.2	-9.7	-7.4	-14.8	-56.4	-88.4	-6.0	-5.7	-5.7	-49.8	-67.2
<i>thereof PPA</i>	-5.9				-5.9	-4.5	-4.7	-4.5	-5.0	-18.6	-5.1	-4.9	-4.8	-4.7	-19.5

Shareholder structure

Free float at 71%¹



■ Heinz Dürr GmbH, Berlin

■ Heinz und Heide Dürr Stiftung, Berlin

■ Institutional and private investors², including

- Candriam Luxembourg: 3.8%
- Alecta Pensionsförsäkring: 3.2%
- Credit Suisse Fund Management: 3.0%
- Members of the Dürr Board of Management: 0.3%
- Members of the Dürr Supervisory Board: 0.2%

¹ Free float calculated according to Deutsche Börse AG

² According to the relevant laws

May 2021

- 05/12/2021 UBS Pan European Small and Mid-Cap Conference
- 05/19/2021 Commerzbank European Conference 2021, USA
- 05/26/2021 Erste CEE Innovation Conference

June 2021

- 06/01/2021 Pan European ESG Conference, Kepler Chevreux
- 06/08/2021 UBS Global Industrials and Transportation Conference
- 06/10/2021 Quirin Champions 2021

July 2021

- 07/01/2021 Convertible Bond Conference

August 2021

- **08/05/2021** Interim financial report for the first half of 2021

September 2021

- 09/20/2021 Baader Investment Conference
- 09/21/2021 Berenberg & GS Tenth German Corporate Conference

November 2021

- **11/04/2021** Interim statement for the first nine months of 2021
- 11/29/2021 DZ Equity Mgmt. Conference 2021

Dürr AG Corporate Communications & Investor Relations contact



Andreas Schaller

✉ a.schaller@durr.com
☎ +49 7142 78-1785



Mathias Christen

✉ mathias.christen@durr.com
☎ +49 7142 78-1381



Stefan Tobias Burkhardt

✉ stefantobias.burkhardt@durr.com
☎ +49 7142 78-3558

Dürr Aktiengesellschaft
Carl-Benz-Str. 34
74321 Bietigheim-Bissingen
Germany

+49 7142 78-0
corpcom@durr.com
www.durr-group.com

Results January-March 2021

Ralf W. Dieter, CEO
Jochen Weyrauch, Deputy CEO
Dietmar Heinrich, CFO

May 11, 2021
Bietigheim-Bissingen