Results January - June 2022





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Agenda



- 1. Overview
- 2. Divisions
- 3. Financials
- 4. Outlook
- 5. Summary



1. Overview: Highlights Q2 2022



Continued strong order intake – margin impacted by lockdown in China

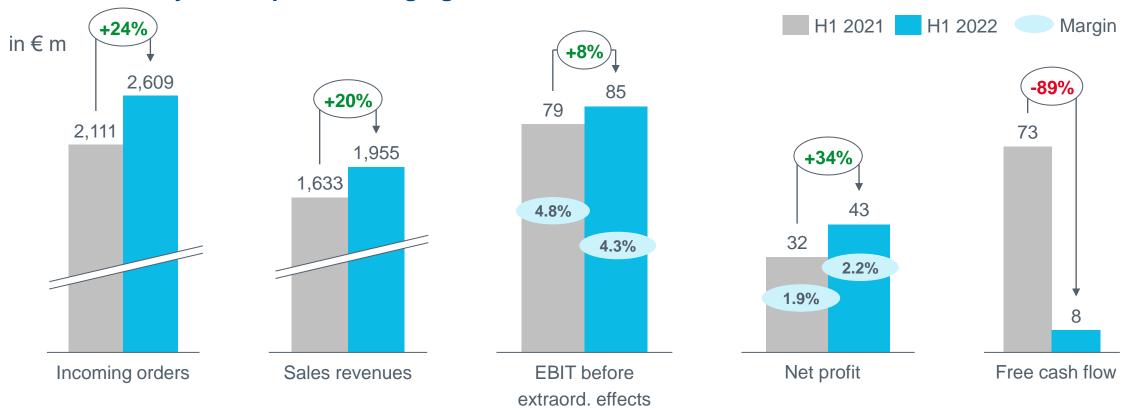
- Demand for our products continues to be strong. More than € 1.2 bn order intake recorded in Q2 (12% y-o-y).
 Growth driven by all divisions. Several orders received for automation and e-mobility production equipment. Order intake for Woodworking Machinery and Systems remains high. Good demand for environmental technology. Order backlog further increased to new record level of € 4.1 bn
- Sales revenues up 16% quarter-on-quarter to more than € 1 bn despite lockdowns in China and supply chain constraints; book-to-bill at 1.15
- EBIT margin before extraordinary effects declines about 100 bps quarter-on-quarter to 3.9% mainly due to lockdowns in China and higher material costs
- Free cash flow impacted by inventory build-up due to high order backlog and increased security buffers in light of ongoing supply chain constraints; contract liabilities remain at a high level
- Earnings outlook for 2022 confirmed order intake guidance raised



1. Overview: KPI development H1 2022 vs. H1 2021



Solid first half year despite challenging environment



- Incoming orders reach a new half-year record; sales revenues grow as more projects enter execution
- Absolute EBIT grows but margins declined mainly due to lockdown in China; catch-up started in June with strong rebound
- Free cashflow impacted by lower earnings in Q2 and inventory build-up; still on track to reach guidance

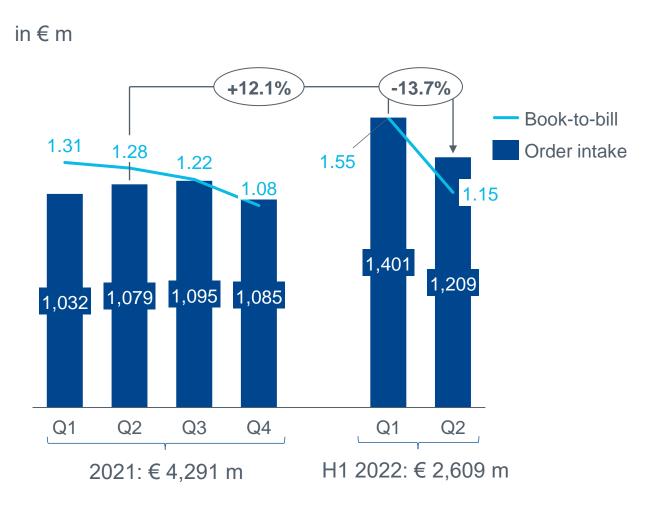


Record order intake and solid sales growth - recovery of margins and free cash flow expected

1. Overview: Order intake remains high



Book-to-bill ratio in Q2 at 1.15 (H1: 1.34) despite strong sales growth



Key aspects

- Strong order momentum in automotive driven by continued high demand in China
- Demand for production equipment for EVs from automotive OEMs and start-ups remains high
- Large orders received for Woodworking Machinery and Systems in Americas
- Q2 includes ~ € 40 m positive currency effects (H1 ~ € 100 m)
- New orders with improved margins

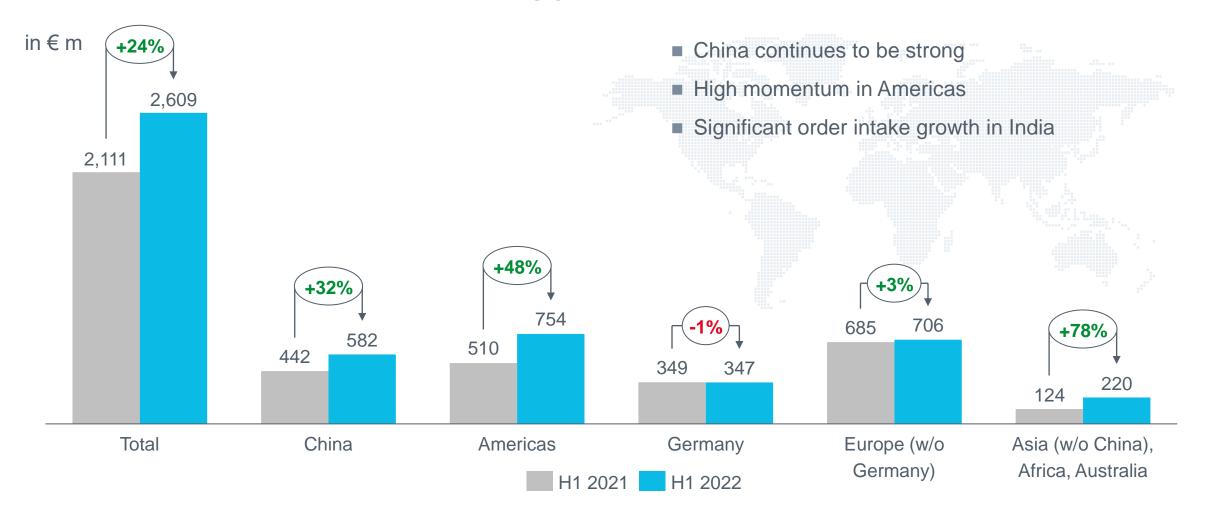


High order intake is a solid basis for future revenue growth

1. Overview: Order intake grows in most regions



Europe stable, Asia and Americas with strong growth

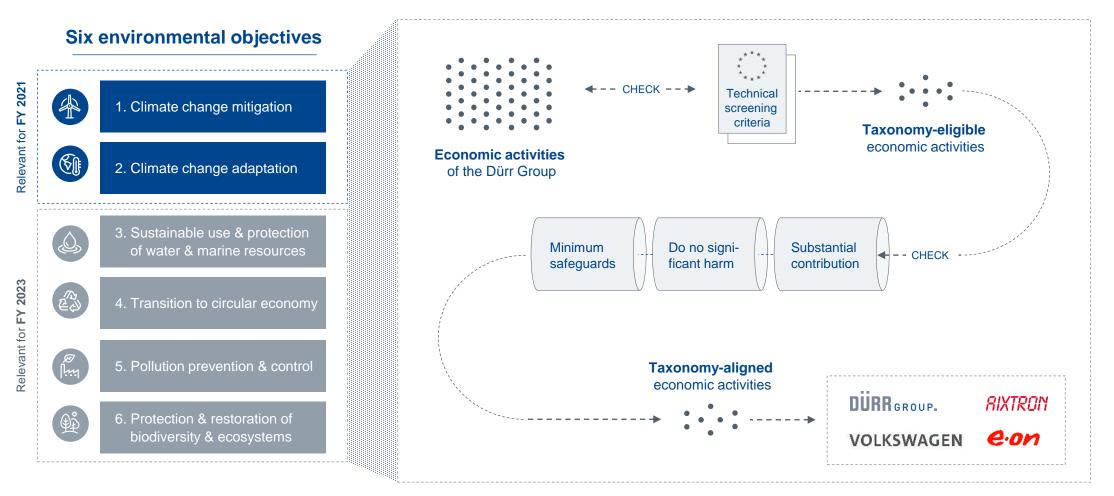


Global footprint a clear advantage to capture demand

1. Overview: Taxonomy-aligned activities reported



Dürr is taking a pioneering role in reporting on the new EU Taxonomy Regulation





As 1 of only 4 companies in the DAX-family, the Dürr Group reports on taxonomy-aligned activities in 2021

1. Overview: Working on climate protection in two ways



Make customers' production more sustainable & enable manufacture of sustainable products

2

Required technology in order to be able to produce a defined emission saving product

Challenge: EU Taxonomy Regulation is not directly aimed at the mechanical engineering industry

1. Overview: Advancing fast on Scope 1 + 2 target



Significant progress on our climate strategy in 2022

Development of Dürr Group's scope 1 and scope 2 emissions:



Measures to reach 40% emission reduction in 2022:

- Investment in **5 PV systems** in **Germany** and **China**: Own electricity generation of 3 million kWh per year
- Complete switch to green energy purchase for all locations in Germany since January 2022
- Complete switch to green electricity in Americas until end of 2022
- Revision of the **company car fleet policy** to incentivize the timely switch to emission free vehicles
- Publication of a **methodology paper** with further insights into our emissions calculation and methodology



Reduction of Group-wide CO₂ emissions by 40% secured for 2022 (compared to base year 2019)





Divisions

2. Divisions: Paint and Final Assembly Systems



Strong order intake – EBIT impacted by lockdown and low-margin projects

	H1 2022	H1 2021	Δ	Q2 2022	Q2 2021	Δ
Incoming orders in € m	872.5	659.9	32.2%	411.9	358.0	15.1%
Sales revenues in € m	589.9	490.6	20.2%	326.0	242.1	34.6%
EBIT in € m	13.0	8.6	51.7%	-0.7	4.0	-
EBIT margin in %	2.2	1.7	+0.5 ppts	-0.2	1.6	-1.9 ppts
EBIT before extra- ordinary effects in € m	10.1	14.7	-31.5%	1.1	9.1	-87.8%
EBIT margin before extraordinary effects in %	1.7	3.0	-1.3 ppts	0.3	3.7	-3.4 ppts
ROCE ¹ in %	7.4	5.8	+1.6 ppts	-0.8	5.4	-6.3 ppts

- Order intake improves further driven by several automotive projects (mainly in Asia) as well as two large automation orders in Europe and USA; e-mobility continues to push demand
- Revenue growth is picking up as more projects enter execution
- EBIT margin impacted by lockdowns and low-margin projects in execution as well as higher material costs; increased focus on value before volume when selecting new projects
- Service business with solid growth





Revenues and profitability to accelerate in the second half of 2022 as large projects enter execution

2. Divisions: Application Technology

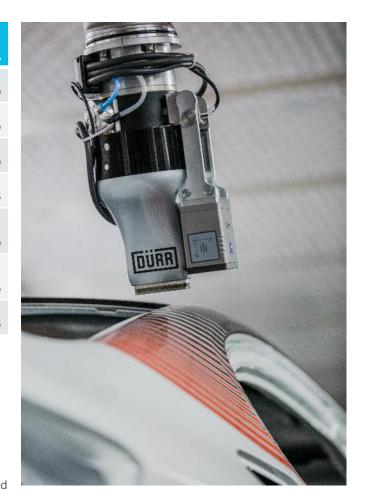


High order intake and solid sales revenues growth despite China lockdowns

	H1 2022	H1 2021	Δ	Q2 2022	Q2 2021	Δ
Incoming orders in € m	318.6	252.5	26.2%	150.9	123.1	22.5%
Sales revenues in € m	264.2	219.1	20.6%	141.3	112.2	26.0%
EBIT in € m	18.9	13.9	35.7%	9.3	7.6	21.6%
EBIT margin in %	7.2	6.4	+0.8 ppts	6.6	6.8	-0.2 ppts
EBIT before extra- ordinary effects in € m	18.7	14.0	33.4%	9.2	7.6	21.7%
EBIT margin before extraordinary effects in %	7.1	6.4	+0.7 ppts	6.5	6.8	-0.2 ppts
ROCE ¹ in %	12.7	10.9	+1.9 ppts	12.5	11.9	+0.6 ppts



- Sales revenues grow despite lockdowns in China. Robot manufacturing in Germany not impacted. Some improvement in supply chain visible.
- Solid EBIT margin development due to higher utilization; spare parts business impacted by lockdown in April





2. Divisions: Clean Technology Systems



High demand but margin temporarily impacted by cost inflation

	H1 2022	H1 2021	Δ	Q2 2022	Q2 2021	Δ
Incoming orders in € m	238.3	208.1	14.5%	126.1	106.3	18.6%
Sales revenues in € m	212.2	172.6	23.0%	116.5	91.3	27.5%
EBIT in € m	0.9	4.0	-78.1%	2.1	2.6	-18.2%
EBIT margin in %	0.4	2.3	-1.9 ppts	1.8	2.8	-1.0 ppts
EBIT before extra- ordinary effects in € m	3.7	7.5	-50.2%	3.5	4.7	-26.1%
EBIT margin before extraordinary effects in %	1.8	4.3	-2.6 ppts	3.0	5.2	-2.2 ppts
ROCE ¹ in %	1.3	6.0	-4.7 ppts	6.3	7.7	-1.4 ppts

- Strong demand from chemical industry in Europe; continuing business opportunities with producers of batteries and battery materials
- Revenue growth across many regions with highest contribution from North America; service revenues grow overproportionately
- Margins improved q-on-q but still impacted by higher material costs





Significant growth potential based on high order backlog

2. Divisions: Measuring and Process Systems



Solid order momentum – margin impacted by lockdown in China

	H1 2022	H1 2021 ¹	Δ	Q2 2022	Q2 2021 ¹	Δ
Incoming orders in € m	177.4	136.8	29.7%	76.2	70.8	7.7%
Sales revenues in € m	129.2	121.6	6.2%	62.4	63.3	-1.3%
EBIT in € m	4.0	6.7	-40.5%	0.3	3.6	-91.3%
EBIT margin in %	3.1	5.5	-2.4 ppts	0.5	5.6	-5.1 ppts
EBIT before extra- ordinary effects in € m	4.1	7.4	-43.8%	0.4	4.0	-90.0%
EBIT margin before extraordinary effects in %	3.2	6.1	-2.9 ppts	0.6	6.4	-5.7 ppts
ROCE ²⁺³ in %	4.1	8.3	-4.3 ppts	0.6	9.3	-8.6 ppts

¹ reclassification of tooling business from WMS to MPS (H1: IO: € +27.8 m; sales € +24.1 m; EBIT: -0.3 m)

- Solid order momentum in North America and Asia across all product lines strong service
- Sales revenues and EBIT impacted by lockdown in China underutilization in equipment production and higher material prices could not be fully compensated by strong service; catch-up running





² no reclassification of tooling business from WMS to MPS in 2021

³ annualized

2. Divisions: Woodworking Machinery and Systems



High demand persists – margin improvement continues

	H1 2022	H1 2021 ¹	Δ	Q2 2022	Q2 2021 ¹	Δ
Incoming orders in € m	1,030.8	872.4	18.2%	457.0	432.3	5.7%
Sales revenues in € m	781.5	646.7	20.8%	414.7	344.1	20.5%
EBIT in € m	50.6	33.9	49.3%	27.8	22.7	22.4%
EBIT margin in %	6.5	5.2	+1.2 ppts	6.7	6.6	+0.1 ppts
EBIT before extra- ordinary effects in € m	58.6	40.3	45.4%	31.7	26.8	18.6%
EBIT margin before extraordinary effects in %	7.5	6.2	+1.3 ppts	7.7	7.8	-0.1 ppts
ROCE ²⁺³ in %	27.0	18.0	+9.0 ppts	29.7	23.8	+5.9 ppts

¹ reclassification of tooling business from WMS to MPS (H1: IO: € -15.6 m; sales: € -11.8 m; EBIT: +0.9 m)

- High sales revenues pushed by major trade order of about € 40 m
- Sequential EBIT margin improvement despite cost inflation and supply chain constraints due to price increases, high utilization and strong service business



Continued strong development at HOMAG

² no reclassification of tooling business from WMS to MPS in 2021

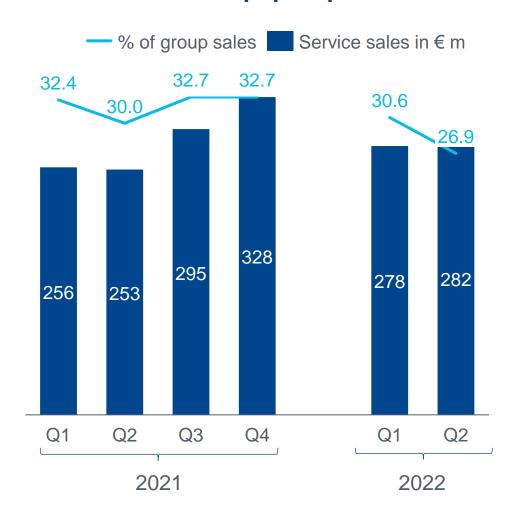
³ annualized

Strong demand from North America, supported by projects for wooden construction elements

2. Service business

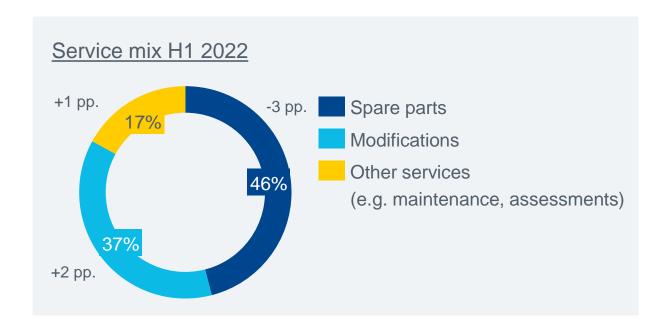


Stable service level qoq despite lockdown in China



Key aspects Q2

- Service share declines as lockdown in China impacts delivery of spare parts and equipment sales recover
- Service margin remains at high level



Very solid service business - clear differentiator for the Dürr Group





Financials

3. Financials: Overview of key financial indicators



	H1 2022	H1 2021	Δ	Q2 2022	Q2 2021	Δ
Sales revenues in € m	1,954.6	1,632.8	19.7%	1,048.9	843.0	24.4%
Gross profit on sales in € m	435.3	381.1	14.2%	221.5	203.0	9.1%
Gross margin in %	22.3	23.3	-1.1 ppts	21.1	24.1	-3.0 ppts
EBITDA in € m	140.3	121.2	15.8%	65.6	67.7	-3.0%
EBIT in € m	76.7	62.0	23.8%	33.0	37.9	-12.9%
EBIT margin in %	3.9	3.8	+0.1 ppts	3.1	4.5	-1.3 ppts
EBIT before extraordinary effects in € m	85.0	78.8	7.8%	40.4	49.6	-18.6%
EBIT margin before extraordinary effects in %	4.3	4.8	-0.5 ppts	3.9	5.9	-2.0 ppts
Net income in € m	42.5	31.7	33.9%	15.4	23.2	-33.7%
ROCE ¹ in %	13.0	11.5	+1.5 ppts	11.2	14.1	-2.8 ppts
Free cash flow in € m	7.9	72.8	-89.2%	-66.9	7.0	_
Net financial status in € m	-116.2	-119.9	3.1%	-116.2	-119.9	3.1%
Employees	18,126	17,114	5.9%	18,126	17,114	5.9%

¹ annualized



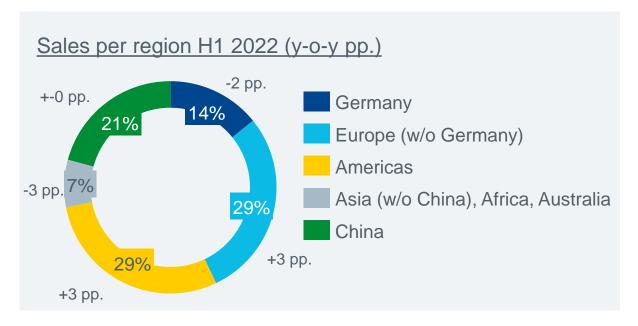
3. Financials: Revenues on recovery path





Key aspects Q2

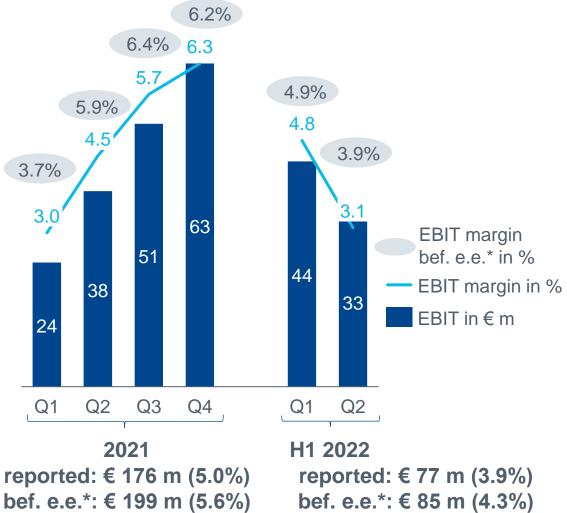
- China started fast recovery after lockdown in April/May
- Strong growth in North America and Europe across all divisions
- Revenues include € 48 m positive FX effects (H1: € 69 m)



On track to achieve guidance for 2022

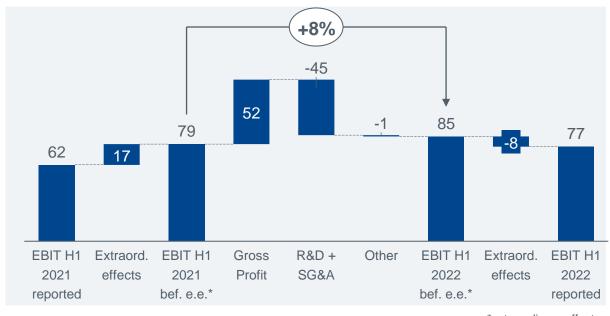
3. Financials: EBIT troughing in Q2 due to lockdown





Key aspects Q2

- Gross margin declines about 300 bps; lower spare part shipments and underutilization due to lockdown
- Strong June as catch-up started
- Higher overhead due to sales commissions and R&D



*extraordinary effects

EBIT margin with trough in April and May, recovery started in June

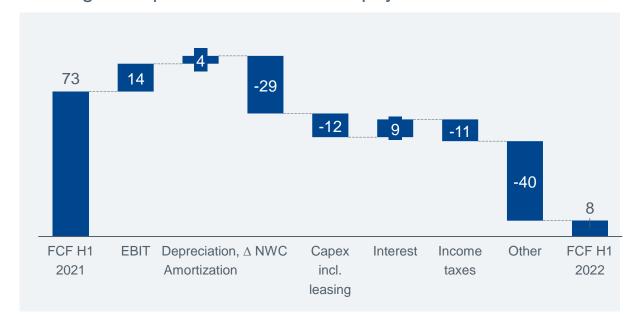
3. Financials: Free cash flow impacted by higher NWC





Key aspects Q2

- Lower earnings level due to lockdown in China
- Strong build-up of NWC as sales increase and as a reaction to remaining supply chain risks
- Higher capex but lower interest payments

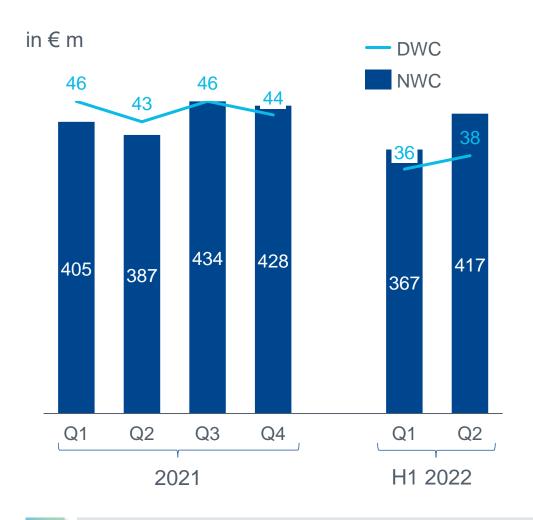




Carefully managing free cash flow in challenging environment – on track to reach guidance

3. Financials: Net working capital increased q-o-q





Key aspects Q2

- Contract liabilities stable at high levels
- Inventories and contract assets increased in light of growing sales and higher safety stock levels
- DWC still below target range of 40 to 50 days

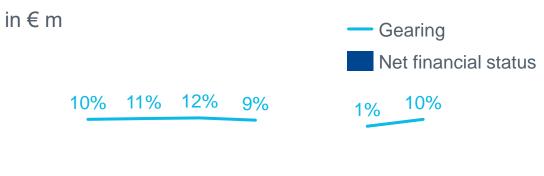
in	€m	06/30/2022	12/31/2021	06/30/2021
	Inventories and prepayments	864.2	688.8	602.7
+	Total trade receivables	604.3	587.9	543.5
+	Total contract assets	557.3	457.0	447.5
_	Trade payables (incl. liabilities from notes payable)	553.3	373.0	442.3
-	Total contract liabilities	1,055.7	932.8	764.1
=	Net working capital	416.8	427.9	387.2
	DWC ¹	38.4	43.6	42.7

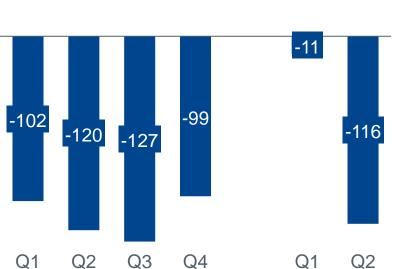
¹ annualized

DWC expected to stabilize within target range of 40 to 50 days going forward

3. Financials: Net debt increased – leverage below 0.5







Key aspects Q2

- Net debt increased driven by free cash flow and dividend payments
- Net financial status includes € 100.5 m leasing liabilities

in € m	06/30/2022	12/31/2021	06/30/2021
Total liquidity	829.3	837.9	826.2
- Gross debt	-945.5	-937.4	-946.1
= Net financial status	-116.2	-99.5	-119.9
EBITDA LTM	318.5	299.4	183.1
Net financial debt / EBITDA	0.4	0.3	0.7



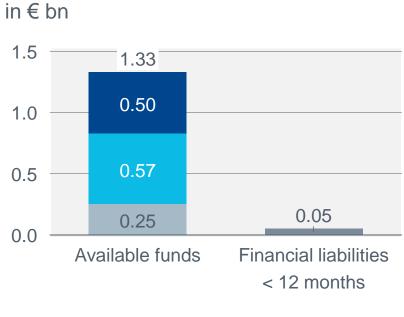
We continue to maintain a solid balance sheet

H₁ 2022

2021

3. Financials: Comfortable liquidity headroom



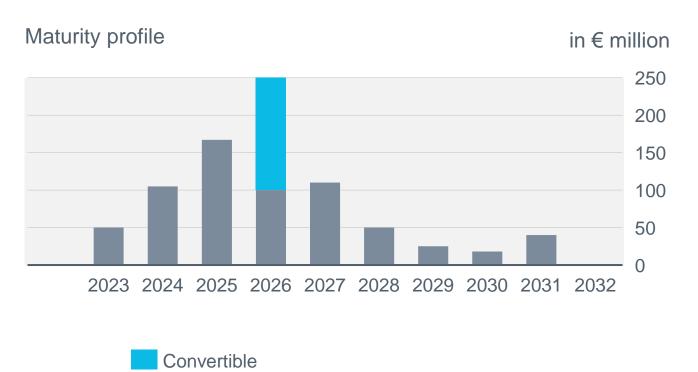




Cash and cash equivalents

Money markets

Schuldschein loans



Credit facilities unutilized: € 500 m maturing in 2024

Other financial liabilities (incl. real estate linked financing Teamtechnik) not included

Schuldschein loans

Without leasing liabilities or accrued interest



Next financial instruments maturing in April 2023



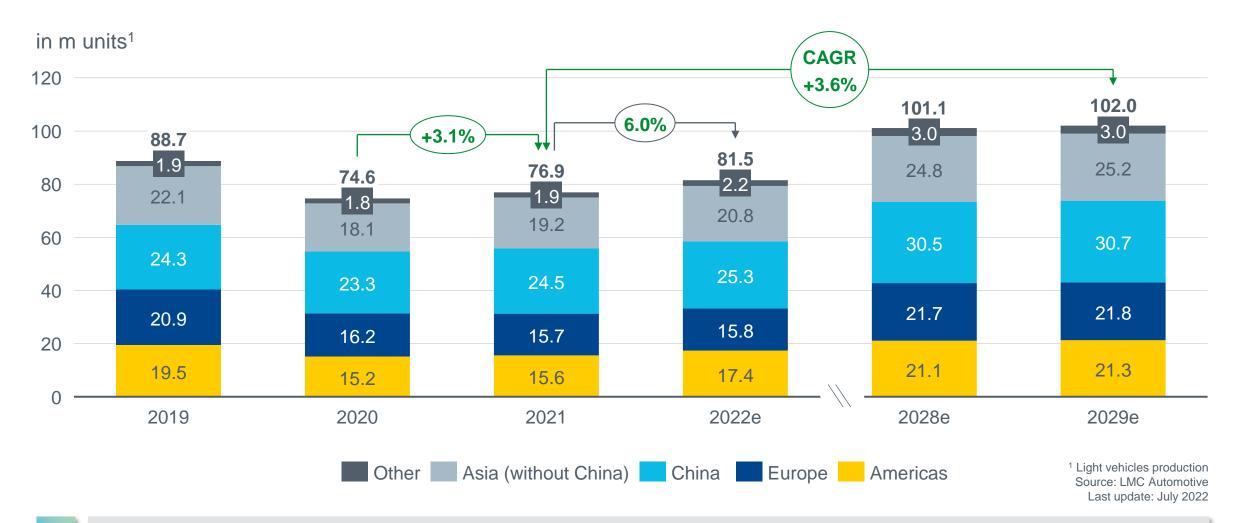


Outlook

4. Short-term car production muted by supply chain



Long-term growth projection intact



Chip shortage has only minor effect on capex decisions – long-term view more important

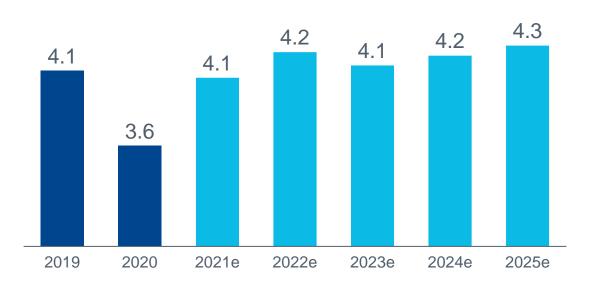
4. HOMAG markets: Continued high demand



Additional market potential through opportunities in wooden construction business

Market volume in € bn

Woodworking machinery and systems for furniture¹



- Faster than expected recovery in 2021
- Consolidation drives automation potential

Machinery and systems for wooden construction²



 Demand growth for machinery for wooden construction has accelerated

²Source: Innomis, CSIL, regional market expectation, competitor information | e = expected



Demand continues to remain high in 2022

¹Based on relevant woodworking machinery revenues; w/o solid wood business (Weinmann/System TM/Kallesoe) until 2020

4. Fundamental demand drivers intact



Our solutions help our customers achieve efficient and sustainable production

FUNDAMENTAL TRENDS

Population growth

Growing middle class

Resource efficiency

Environmental protection

Market specific trends

Decarbonization of production

E-mobility and sustainable construction

Tightening emission standards

Dürr Group

- A leader in resource efficient machinery and systems
 - Innovative approaches for equipment and software (including AI) to improve OEE
 - Electrification of processes involving heat
 - E.g. Paint shop of the future, Oxi.X RV air purification
- Enabling production of sustainable goods
 - Painting, assembly and test equipment for EVs
 - Battery coating technology and environmental technology for cell and battery material production
 - Equipment for industrial size fabrication of wooden construction elements
- Leader in environmental protection solutions
 - Low emission + consumption solutions
 - Global no. 1 in exhaust-air purification technology

Demand for Dürr Group products driven by resilient long-term trends

4. Outlook: Earnings expectations confirmed



Guidance for order intake increased due to continued high demand and FX tailwind

	Actual 2021	Targets February 2022	Current Targets 2022
Incoming orders in € m ¹	4,291	4,100 - 4,400	4,400 - 4,700
Sales revenue in € m	3,537	3,900 - 4,200	3,900 - 4,200
EBIT margin in % ²	5.0	5.9 - 6.9	4.4 - 5.9
EBIT margin before extraordinary effects in %2	5.6	6.5 - 7.5	5.0 - 6.5
ROCE in % ²	15.5	17 – 21	13 – 18
Earnings after tax in € m²	85	130 – 180	100 – 150
Free cash flow in € m	121	50 – 100	50 – 100
Net financial status in € m (12/31)	-99.5	-75 – -125	-75 – -125
Capital expenditure ³ in % of sales revenue	3.0 (€ 108 m)	4.0 - 5.0	4.0 - 5.0

¹ increased on August 4, 2022; ² reduced on May 2, 2022; ³ excluding acquisitions

- Sales revenues expected to reach target range supported by strong order intake and positive FX effects
- On track to reach revised targets from May for EBIT margin, net income and ROCE as recovery after lockdowns in China runs as expected
- Free cash flow target unchanged due to high order intake and despite increasing inventories



On track to reach earnings guidance – order intake stronger than originally expected

4. Outlook: Resuming guidance by division



Higher order intake and margin guidance of May 2022 reflected

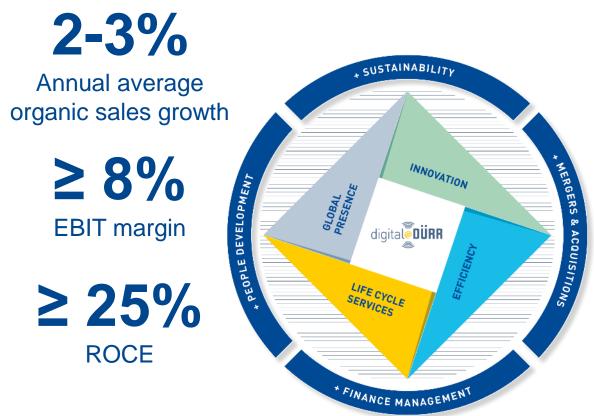
	Order intake (in € m)			Sales (in € m)			EBIT margin (in %)		
	2021	Targets Feb. 2022	Current Targets 2022	2021	Targets Feb. 2022	Current Targets 2022	2021 bef. e.e.*	Targets Feb. 2022 bef. e.e.*	Current Targets 2022 bef. e.e.*
Paint and Final Assembly Systems	1,362	1,350 – 1,500	1,500 – 1,650	1,089	1,300 – 1,400	1,300 – 1,400	3.8	4.3 – 5.3	3.0 – 4.5
Application Technology	535	530 – 570	540 - 580	471	510 – 550	510 – 550	8.8	9.7 – 10.7	9.0 – 10.5
Clean Technology Systems	450	440 – 480	460 – 500	388	390 – 420	420 – 450	4.3	5.7 – 6.7	3.0 – 4.5
Measuring and Process Systems	268	280 – 300	280 – 300	260	290 – 310	260 – 280	7.1	8.5 – 9.5	5.0 - 6.5
Woodworking Machinery and									
Systems	1,713	1,450 - 1,600	1,600 – 1,750	1,366	1,450 - 1,550	1,450 – 1,600	6.7	8.0 - 9.0	7.5 - 9.0

^{*} before extraordinary effects

4. Outlook: Strategy and mid-term targets unchanged







The Dürr Group is on track to reach its 8% EBIT target in 2023 or latest in 2024





Summary

5. Summary



- 1. Strong order intake continues outlook raised
- 2. Revenues show solid growth in Q2 and are well on track to reach the guidance
- 3. EBIT margin impacted by lockdowns in China and higher material costs; rapid recovery started in June
- 4. Feel comfortable to reach revised earnings guidance from May resuming divisional guidance for 2022





High order intake makes us confident to resume our profitable growth path

Appendix

P&L in detail



in € m	H1 2022	H1 2021	Δ	Q2 2022	Q2 2021	Δ
Sales revenues	1,954.6	1,632.8	19.7%	1,048.9	843.0	24.4%
Cost of sales	-1,519.2	-1,251.8	-21.4%	-827.4	-640.0	29.3%
Gross profit on sales	435.3	381.1	14.2%	221.5	203.0	9.1%
Selling expenses	-190.6	-161.9	-17.7%	-99.2	-82.7	20.0%
General administrative expenses	-105.9	-99.4	-6.5%	-53.9	-52.4	3.0%
Research and development costs	-67.6	-59.1	-14.4%	-34.6	-30.4	13.8%
Other operating income	28.8	17.0	69.2%	17.3	5.1	240.1%
Other operating expenses	-23.3	-15.7	-48.7%	-18.0	-4.8	278.0%
Earnings before investment income, interest						
and income taxes	76.7	62.0	23.8%	33.0	37.9	-12.9%
Investment income	-1.1	-0.3	-294.6%	-0.5	0.7	-167.9%
Interest and similar income	3.1	1.6	95.1%	1.1	0.9	29.5%
Interest and similar expenses	-13.2	-18.2	27.9%	-6.8	-6.4	6.0%
Earnings before income taxes	65.5	45.0	45.5%	26.9	33.0	-18.6%
Income taxes	-23.1	-13.3	-73.4%	-11.5	-9.8	17.4%
Profit/loss of the Dürr Group	42.5	31.7	33.9%	15.4	23.2	-33.7%
Attributable to:						
Non-controlling interests	0.5	-0.5	-	-0.5	0.2	-
Shareholders of Dürr Aktiengesellschaft	42.0	32.2	30.1%	15.9	23.1	-31.0%
Number of shares issued in thousands	69,202.1	69,202.1	-	69,202.1	69,202.1	-
Earnings per share in € (basic)	0.61	0.47	29.8%	0.23	0.33	-30.3%
Earnings per share in € (diluted)	0.59	0.45	31.1%	0.23	0.32	-28.1%

Balance sheet highlights (1/2)



Assets	06/30/2022	12/31/2021	06/30/2021
Non-current assets	1,496.4	1,464.7	1,421.7
of which goodwill and intangibles	728.9	730.8	725.2
of which property, plant and equipment	582.5	568.0	533.3
of which investment and financial assets	52.7	54.4	54.6
Current assets	3,004.5	2,689.0	2,553.6
of which inventories and prepayments	864.2	688.8	602.7
of which contract assets	557.3	457.0	447.5
of which trade receivables	574.1	558.6	515.4
of which sundry financial assets	286.9	285.5	295.9
of which cash and cash equivalents	574.7	583.1	576.1
Total assets Dürr Group	4,500.9	4,153.6	3,975.3

Balance sheet highlights (2/2)



Equity and Liabilities in € m	06/30/2022	12/31/2021	06/30/2021
Total equity	1,052.7	1,005.6	928.9
of which non-controlling interests	5.2	5.5	5.1
Non-current liabilities	994.5	1,056.8	1,056.7
of which provisions	51.2	78.4	74.3
of which bond and Schuldschein loans	755.0	803.7	802.4
of which other financial liabilities	95.8	94.1	100.9
of which deferred taxes	47.5	36.0	38.0
Current liabilities	2,453.7	2,091.2	1,989.7
of which other provisions	179.3	191.0	188.7
of which contract liabilities	1,052.7	929.5	760.8
of which trade payables	551.8	372.0	440.8
of which bond and Schuldschein loans	50.0	0.0	0.0
of which sundry financial liabilities	351.6	376.8	353.2
of which other liabilities	152.5	114.3	151.4
Total equity and liabilities Dürr Group	4,500.9	4,153.6	3,975.3

Cash flow



in € m	H1 2022	H1 2021	Q2 2022	Q2 2021
EBT	65.5	45.0	26.9	33.0
Depreciation and amortization of non-current assets	63.6	59.2	32.6	29.8
Interest result	10.1	16.7	5.7	5.6
Income taxes paid	-30.0	-18.7	-15.2	-17.3
Δ Provisions	-23.7	-12.6	-6.7	-8.8
Δ Net working capital	13.5	42.3	-47.9	19.7
Other	-20.5	8.3	-22.5	-13.7
Operating cash flow	78.5	140.1	-27.2	48.2
Interest paid (net)	-13.9	-22.7	-9.0	-18.5
Repayment lease liabilities	-15.8	-16.7	-8.4	-9.4
Capital expenditures	-40.9	-28.0	-22.3	-13.3
Free cash flow	7.9	72.8	-66.9	7.0
Dividend payment	-37.0	-23.5	-37.0	-23.5
Payment related to acquisitions	-4.4	-37.4	-6.0	-6.9
Others	16.8	-82.8	5.1	5.2
Change net financial status	-16.7	-70.9	-104.7	-18.2

Overview: Financial figures by division (1/2)



		2022 ¹							2021 ^{1,2}			2020 ¹					
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	
	Incoming orders in € m	460.6	411.9			872.5	301.9	358.0	255.5	446.5	1,361.9	250.4	240.6	307.4	346.2	1,144.5	
	Sales revenues in € m	263.9	326.0			589.9	248.4	242.1	257.9	340.2	1,088.7	298.3	277.8	280.0	319.9	1,176.0	
S	Order backlog in € m	1,753.4	1,858.9				1,425.7	1,545.9	1,427.6	1,533.4		1,344.9	1,234.8	1,249.2	1,273.7		
<u>a</u>	EBIT in € m	13.7	-0.7			13.0	4.6	4.0	8.3	18.4	35.2	10.5	3.7	10.5	-18.2	6.4	
	EBIT before extraordinary effects in €	9.0	1.1			10.1	5.7	9.1	9.0	17.8	41.4	11.2	4.5	12.3	8.9	36.9	
	Employees	5,246	5,292				4,936	4,923	5,173	5,258		4,465	4,428	4,423	4,383		
	Incoming orders in € m	167.8	150.9			318.6	129.4	123.1	153.6	129.3	535.3	117.3	77.4	119.9	158.4	473.0	
	Sales revenues in € m	122.9	141.3			264.2	106.9	112.2	133.9	118.1	471.1	121.9	97.6	107.8	134.1	461.4	
L	Order backlog in € m	465.8	479.7				381.0	392.4	401.0	415.4		404.2	373.4	372.2	361.5		
⋖	EBIT in € m	9.6	9.3			18.9	6.3	7.6	12.3	15.0	41.2	5.7	-6.7	6.9	-11.6	-5.8	
	EBIT before extraordinary effects in €	9.5	9.2			18.7	6.5	7.6	12.5	14.7	41.3	7.9	-6.0	8.2	8.9	19.0	
	Employees	1,984	1,981				2,070	2,025	2,024	2,026		2,301	2,228	2,212	2,162		
	Incoming orders in € m	112.2	126.1			238.3	101.7	106.3	133.6	108.0	449.6	111.0	109.7	91.6	87.9	400.2	
	Sales revenues in € m	95.8	116.5			212.2	81.2	91.3	99.0	116.8	388.3	82.7	97.1	100.9	109.1	389.7	
2	Order backlog in € m	326.3	341.9				267.0	281.9	310.7	305.5		271.8	277.4	264.5	240.5		
ပ	EBIT in € m	-1.2	2.1			0.9	1.5	2.6	2.5	2.7	9.2	-1.2	0.2	6.6	8.2	13.7	
	EBIT before extraordinary effects in €	0.2	3.5			3.7	2.7	4.7	4.7	4.4	16.5	1.8	2.3	8.1	8.3	20.6	
	Employees	1,410	1,413				1,355	1,373	1,355	1,381		1,392	1,375	1,336	1,348		
	Incoming orders in € m	101.1	76.2			177.4	66.0	70.8	69.4	62.0	268.3	61.8	29.7	38.4	53.5	183.3	
	Sales revenues in € m	66.8	62.4			129.2	58.4	63.3	66.9	71.8	260.3	52.7	41.0	47.4	55.0	196.0	
Se	Order backlog in € m	154.7	172.0				117.2	124.3	127.8	119.0		133.2	117.9	105.6	102.3		
Σ	EBIT in € m	3.7	0.3			4.0	3.1	3.6	5.0	6.2	17.9	-1.6	-3.1	-0.7	2.5	-2.9	
	EBIT before extraordinary effects in €	3.7	0.4			4.1	3.3	4.0	5.0	6.2	18.6	-1.4	-3.0	3.2	1.4	0.2	
	Employees	1,686	1,694				1,708	1,707	1,706	1,652		1,524	1,476	1,450	1,407		

¹ Including intercompany business with other divisions ² Reclassification of tooling business from WMS to MPS in 2021

Overview: Financial figures by division (2/2)



		2022 ¹							2021 ^{1,2}			2020 ¹					
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	
	Incoming orders in € m	573.8	457.0			1,030.8	440.1	432.3	495.0	345.4	1,712.8	304.4	188.9	269.7	330.2	1,093.2	
	Sales revenues in € m	366.8	414.7			781.5	302.6	344.1	353.3	366.4	1,366.4	290.1	261.4	282.0	278.8	1,112.2	
S	Order backlog in € m	1,212.6	1,269.5				715.7	838.6	1,002.5	995.9		556.1	480.3	460.8	581.1		
3	EBIT in € m	22.8	27.8			50.6	11.2	22.7	23.2	19.5	76.6	12.5	-9.0	4.9	1.5	9.9	
	EBIT before extraordinary effects in €	26.8	31.7			58.6	13.5	26.8	26.8	24.9	92.0	16.1	-5.4	10.1	6.2	27.0	
	Employees	7,274	7,333				6,634	6,800	7,001	7,164		6,613	6,498	6,482	6,942		
	Incoming orders in € m	-14.9	-13.2			-28.1	-6.9	-11.9	-12.0	-6.2	-36.9	-6.6	-1.4	-0.7	-2.4	-11.0	
S	Sales revenues in € m	-10.5	-12.0			-22.5	-7.8	-10.0	-10.1	-10.3	-38.2	-3.0	-2.3	-2.7	-2.5	-10.5	
Son	Order backlog in € m	-15.7	-17.0				-3.8	-8.0	-11.0	-8.2		-6.0	-4.9	-2.6	-2.5		
<u>ک</u> ن	EBIT in € m	-4.9	-5.7			-10.6	-2.5	-2.6	-0.3	1.0	-4.4	-3.0	-1.4	-3.1	-2.9	-10.3	
C	EBIT before extraordinary effects in €	-4.7	-5.6			-10.3	-2.5	-2.6	-0.3	-5.3	-10.7	-2.9	-1.4	-2.0	2.3	-4.1	
	Employees	326	413				281	286	301	321		267	278	278	283		
	Incoming orders in € m	1,400.5	1,208.9			2,609.4	1,032.2	1,078.7	1,095.1	1,085.1	4,291.0	838.3	644.8	826.3	973.8	3,283.2	
	Sales revenues in € m	905.7	1,048.9			1,954.6	789.8	843.0	900.8	1,003.0	3,536.7	842.6	772.6	815.3	894.3	3,324.8	
gne	Order backlog in € m	3,897.2	4,105.1				2,902.7	3,175.1	3,258.7	3,361.0		2,704.1	2,478.8	2,449.8	2,556.7		
ق	EBIT in € m	43.7	33.0			76.7	24.1	37.9	51.0	62.8	175.7	22.9	-16.4	25.0	-20.5	11.1	
	EBIT before extraordinary effects in €	44.6	40.4			85.0	29.2	49.6	57.7	62.6	199.1	32.6	-8.9	39.9	35.9	99.5	
	Employees	17,926	18,126				16,984	17,114	17,560	17,802		16,562	16,283	16,181	16,525		

¹ Including intercompany business with other divisions ² Reclassification of tooling business from WMS to MPS in 2021

Overview: extraordinary effects



in € m

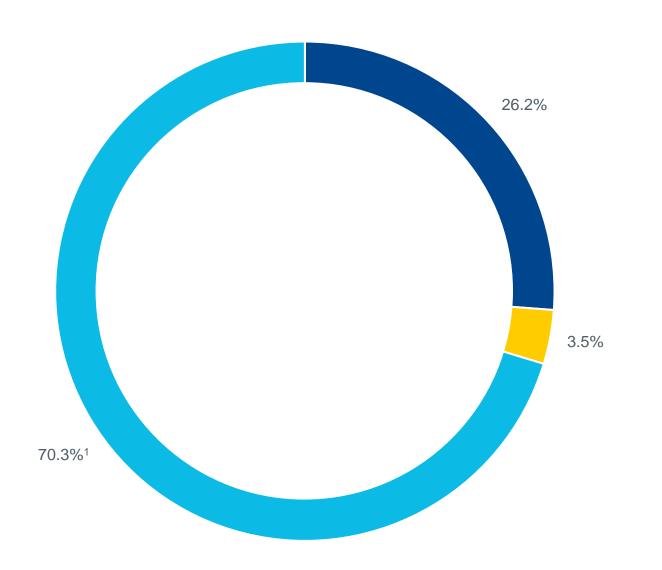
			2022 ¹					2021 ¹			2020						
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total		
PFS	4.7	-1.8			2.9	-1.1	-5.1	-0.7	0.7	-6.2	-0.7	-0.7	-1.9	-27.1	-30.5		
thereof PPA	-0.2	-1.8			-1.9	-1.2	-1.2	-1.1	0.4	-3.0	-0.5	-0.5	-0.5	-0.7	-2.4		
APT	0.1	0.1			0.2	-0.2	0.1	-0.2	0.2	-0.1	-2.2	-0.8	-1.3	-20.5	-24.8		
thereof PPA	-0.1	-0.1			-0.1	-0.1	-0.1	-0.1	-0.1	-0.3	0.0	-0.1	-0.1	0.0	-0.3		
CTS	-1.4	-1.4			-2.8	-1.3	-2.2	-2.2	-1.7	-7.3	-3.0	-2.2	-1.5	-0.2	-6.9		
thereof PPA	-1.1	-1.2			-2.3	-1.2	-1.2	-1.2	-1.1	-4.7	-1.4	-1.6	-1.4	-1.6	-6.0		
MPS ¹	-0.1	-0.1			-0.2	-0.2	-0.5	0.0	0.0	-0.7	-0.1	-0.1	-4.0	1.2	-3.0		
thereof PPA	-0.1	-0.1			-0.2	-0.1	-0.1	-0.1	-0.1	-0.3	-0.1	-0.1	-0.1	-0.1	-0.4		
WMS ¹	-4.0	-3.9			-8.0	-2.4	-4.1	-3.6	-5.4	-15.4	-3.5	-3.7	-5.1	-4.7	-17.1		
thereof PPA	-3.7	-3.7			-7.4	-3.3	-3.4	-3.4	-3.8	-13.9	-2.4	-2.4	-2.4	-2.5	-9.6		
CC	-0.2	-0.2			-0.3	0.0	0.0	0.0	6.3	6.3	0.0	0.0	-1.0	-5.1	-6.2		
thereof PPA	0.0	0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Total	-0.9	-7.4			-8.3	-5.2	-11.7	-6.7	0.1	-23.5	-9.7	-7.4	-14.8	-56.4	-88.4		
thereof PPA	-5.1	-6.7			-11.9	-5.9	-5.9	-5.8	-4.6	-22.2	-4.5	-4.7	-4.5	-5.0	-18.6		

¹ Reclassification of tooling business from WMS to MPS in 2021

Shareholder structure

DÜRRGROUP

Free float at 70.3%¹



- Heinz Dürr GmbH, Berlin
- Heinz und Heide Dürr Stiftung, Berlin
- Institutional and private investors, including
 - Alecta Pensionsförsäkring: 3.2%
 - Candriam Luxembourg: 3.1%
 - Credit Suisse Fund Management: 3.0%
 - Members of the Dürr Supervisory Board: 0.1%
 - Members of the Dürr Board of Management: 0.05%

¹ Free float calculated according to Deutsche Börse AG

² According to the relevant laws

Financial calendar



https://www.durr-group.com/en/investor-relations/financial-calendar

August 2022

08/04/2022 Interim Financial Report 2022

September 2022

09/07/2022 Commerzbank ODDO BHF European Conf., Frankfurt

09/08/2022 Morgan Stanley Industrial CEOs Unplugged, London

UBS Quo Vadis Tour, virtual **09/12/2022**

09/20/2022 Berenberg and Goldman Sachs Eleventh German

Corporate Conference, Munich

Baader Investment Conference, Munich **09/21/2022**

November 2022

11/10/2022 Interim statement for the first nine months of 2022

■ 11/14-15/2022 Capital Markets Day 2022, Bietigheim-Bissingen

11/16/2022 BNP Paribas Exane 5th MidCap CEO Conference, Paris

11/22/2022 DZ Bank Equity Conference 2022, Frankfurt

11/28//2022 German Equity Conference 2022, Frankfurt

December 2022

12/05/2022 Goldman Sachs 13th Annual European Industrials

Conference, London

12/07/2022 Berenberg European Conference, Pennyhill

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Results January-June 2022

Dr. Jochen Weyrauch, CEO Dietmar Heinrich, CFO

August 4, 2022 Bietigheim-Bissingen