

Results January - September 2022

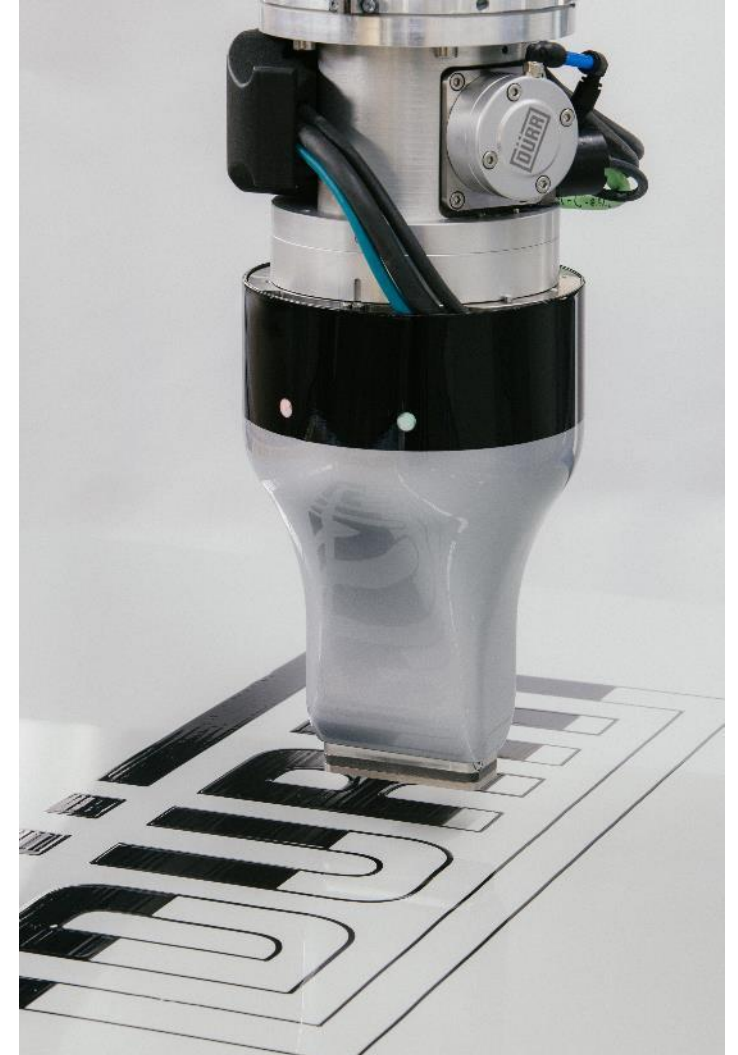
Dr. Jochen Weyrauch, CEO
Dietmar Heinrich, CFO

November 10, 2022
Bietigheim-Bissingen
www.durr-group.com



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Agenda

1. Overview
2. Divisions
3. Financials
4. Outlook
5. Summary



1. Overview: Highlights Q3 2022

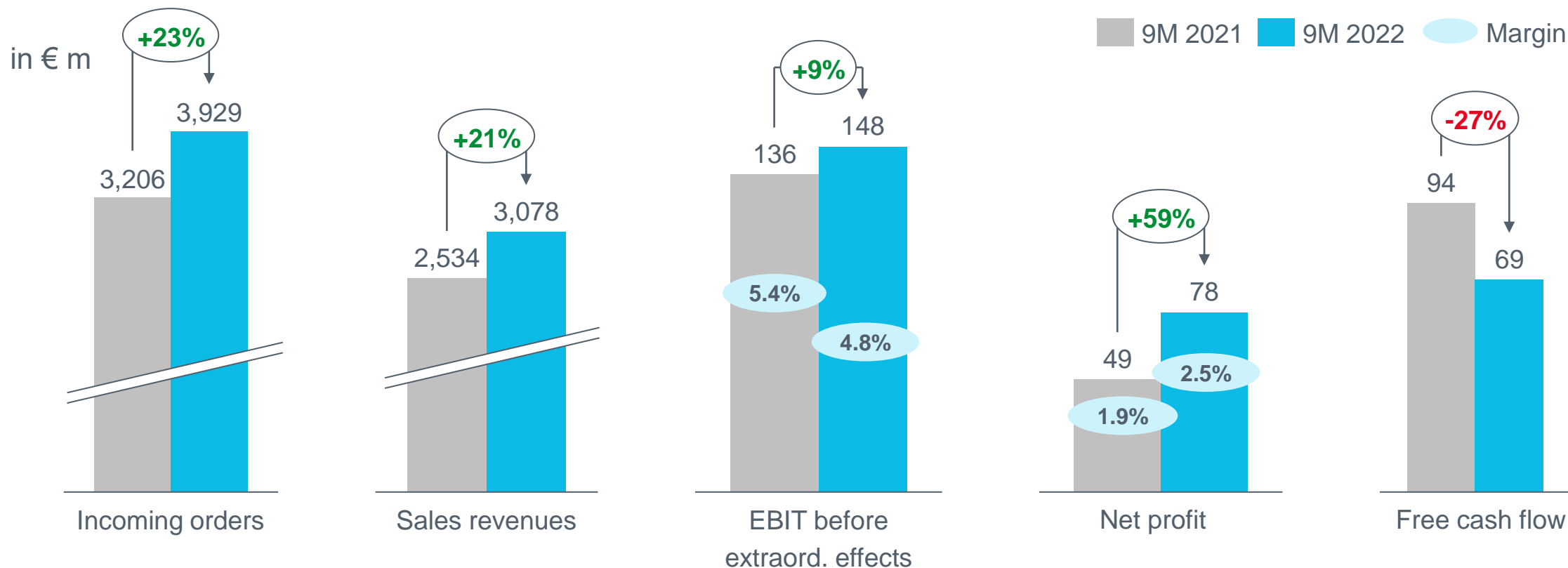
Strong order intake – margin and free cash flow recover from Q2

- **More than € 1.3 bn order intake recorded in Q3 (23% y-o-y).** Growth driven predominantly by automotive: Single order of more than € 200 m received from an OEM in September. Order intake for Woodworking Machinery and Systems declined from peak levels as expected. Order for solvent recovery for Giga-battery factory received. Order backlog further increased to new record level of almost € 4.4 bn
- **Sales revenues up 7% quarter-on-quarter to more than € 1.1 bn** supported by acceleration in China and easing supply chain constraints; book-to-bill at 1.17
- **EBIT margin before extraordinary effects recovered by 180 bps quarter-on-quarter to 5.6%**
- **Strong free cash flow** driven by earnings recovery, strong order intake and disciplined NWC management
- **Earnings outlook for 2022 confirmed - order intake guidance raised**

Q3 2022

1. Overview: KPI development 9M 2022 vs. 9M 2021

On track for profit growth in 2022



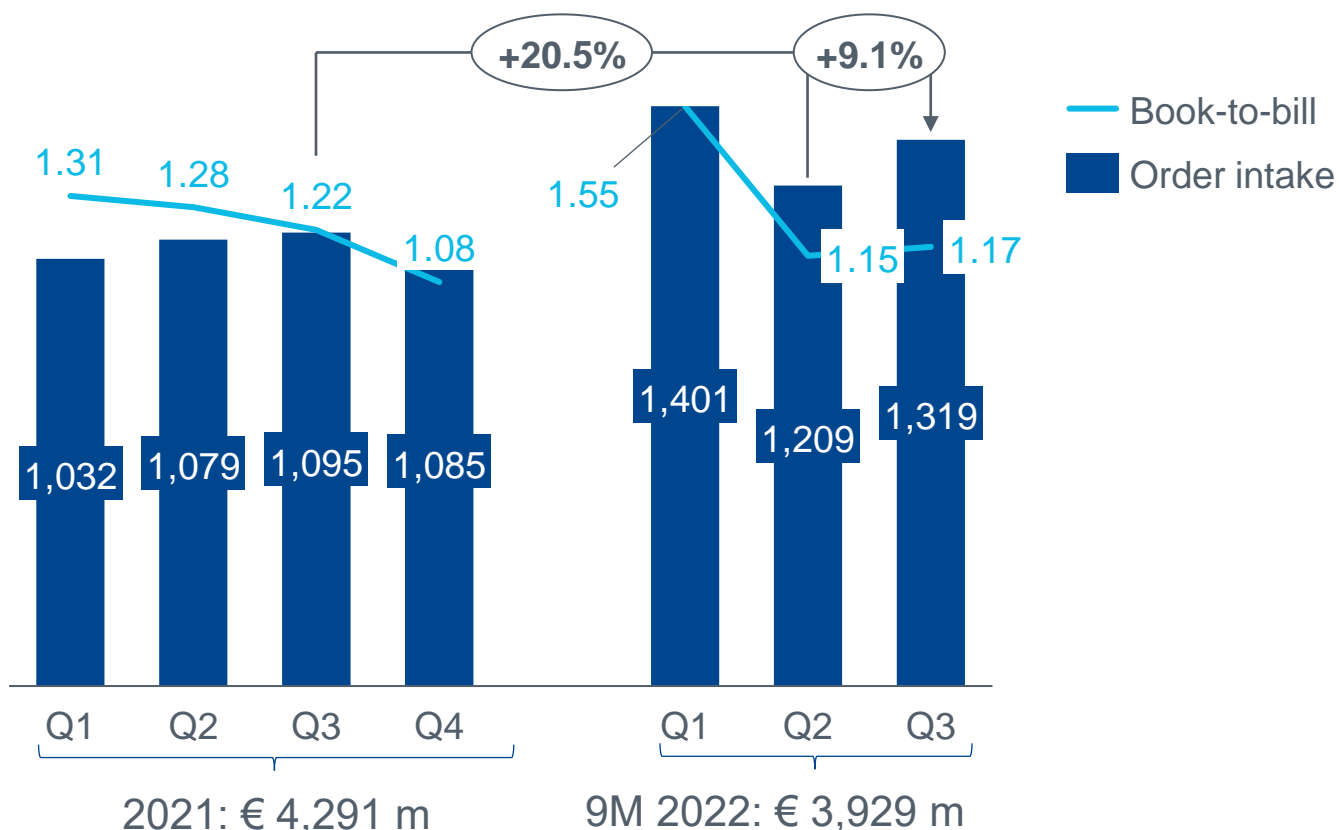
- Incoming orders reach a new record for the first nine months; sales revenues grow as more projects enter execution
- Absolute EBIT grows but margins declined mainly due to lockdown in China in Q2 and higher material costs
- Free cashflow on track to reach guidance

Record order intake and solid sales growth – margin recovery and free cash flow on track

1. Overview: Order intake remains high

Book-to-bill ratio in Q3 at 1.17 (9M: 1.28)

in € m



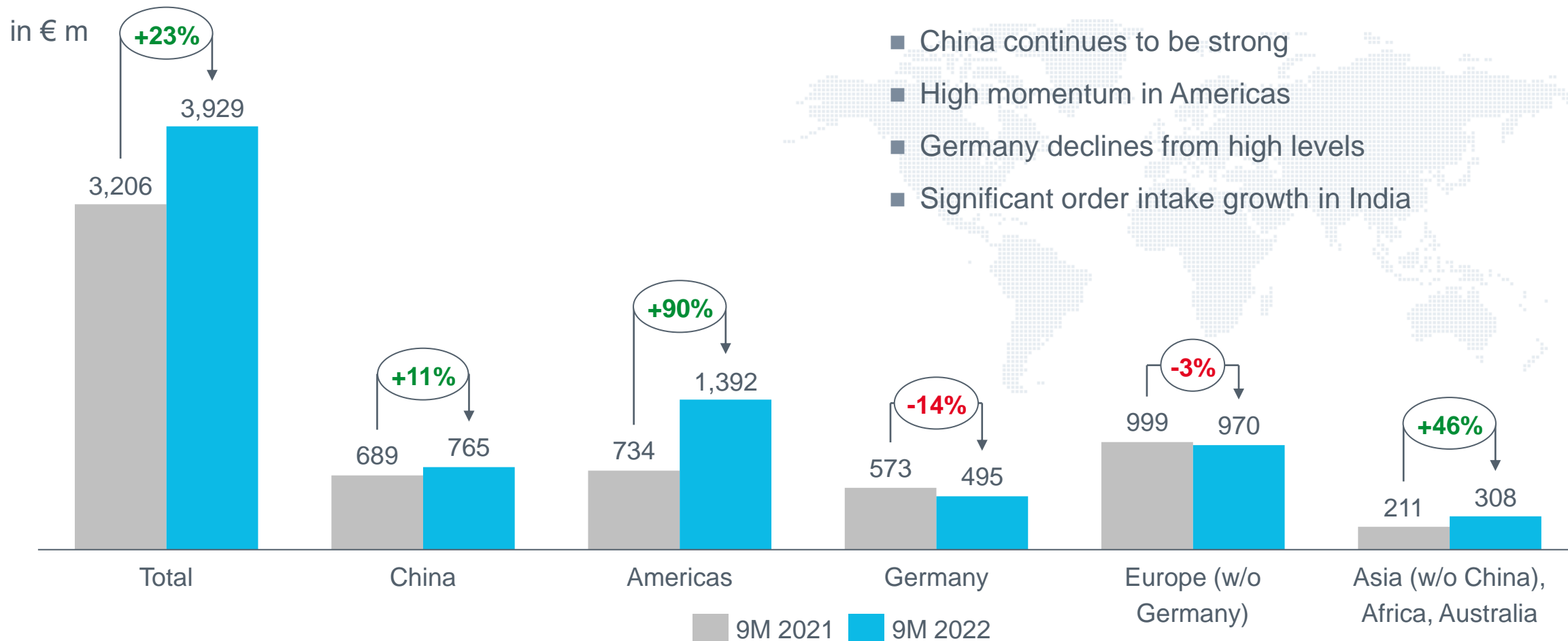
Key aspects

- Strong order momentum in automotive driven by OEMs in North America
- Demand for production equipment for EVs remains high
- Large orders received for Woodworking Machinery and Systems in China and North America
- Q3 includes ~ € 70 m positive currency effects (9M ~ € 170 m)
- New orders with improved margins

High order intake is a solid basis for future revenue growth

1. Overview: Order intake driven by Americas and Asia

Very strong demand in North America



Global footprint a clear advantage to capture growth

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Divisions

2. Divisions: Paint and Final Assembly Systems

Strong order intake – Sales revenues and EBIT in recovery mode

	9M 2022	9M 2021	Δ	Q3 2022	Q3 2021	Δ
Incoming orders in € m	1,419.1	915.4	55.0%	546.7	255.5	114.0%
Sales revenues in € m	966.5	748.5	29.1%	376.6	257.9	46.0%
EBIT in € m	26.2	16.8	55.9%	13.2	8.3	60.3%
EBIT margin in %	2.7	2.2	+0.5 pts	3.5	3.2	+0.3 pts
EBIT before extra-ordinary effects in € m	25.4	23.7	7.1%	15.3	9.0	70.5%
EBIT margin before extraordinary effects in %	2.6	3.2	-0.5 pts	4.1	3.5	+0.6 pts
ROCE ¹ in %	9.8	6.3	+3.5 pts	14.8	9.3	+5.5 pts

- Order intake driven by several automotive projects in North America; Automation business with new record order intake as synergies start to become effective
- Revenue growth is picking up as more projects enter execution
- EBIT margin recovers thanks to beginning phase out of low-margin projects, successful price renegotiations and increasing capacity utilization



¹ annualized

Strong order pipeline expected to drive order intake of the group to new record

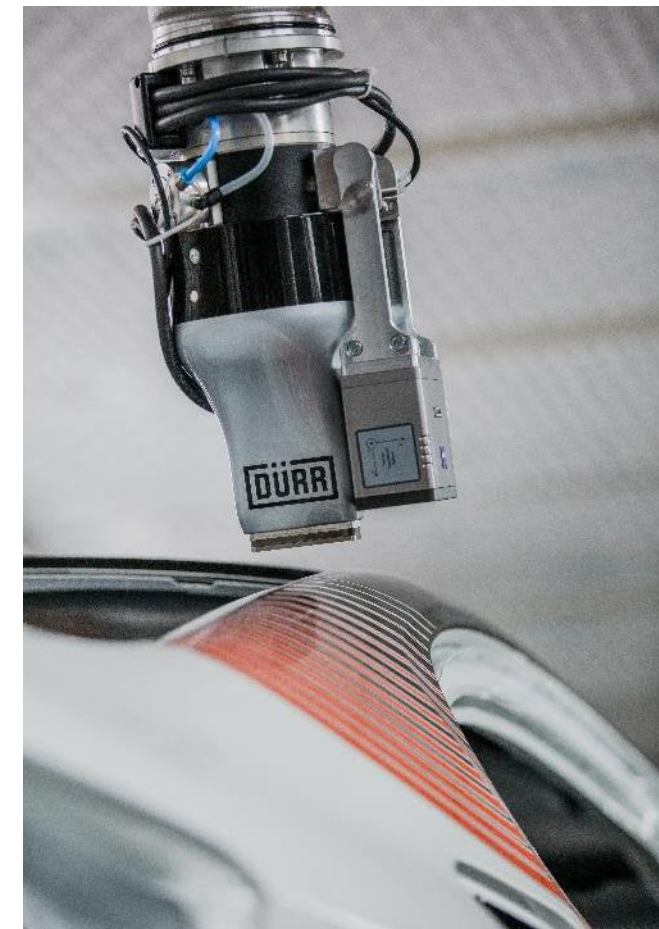
2. Divisions: Application Technology

High order intake and sales revenues – positive margin trend

	9M 2022	9M 2021	Δ	Q3 2022	Q3 2021	Δ
Incoming orders in € m	516.4	406.1	27.2%	197.8	153.6	28.8%
Sales revenues in € m	419.4	353.0	18.8%	155.2	133.9	15.9%
EBIT in € m	31.4	26.2	19.7%	12.5	12.3	1.6%
EBIT margin in %	7.5	7.4	+0.1 pts	8.1	9.2	-1.1 pts
EBIT before extra-ordinary effects in € m	31.3	26.6	17.7%	12.6	12.5	0.1%
EBIT margin before extraordinary effects in %	7.5	7.5	-0.1 pts	8.1	9.4	-1.3 pts
ROCE ¹ in %	14.0	13.0	+1.0 pts	16.7	18.3	-1.6 pts

- New record order intake in Q3 driven by large projects in North America
- Sales revenues further accelerated in Q3 driven by improving supply chains
- EBIT margin recovered after lockdown in Q2, however impacted by higher equipment share and higher cost for inventory management. Growing service share expected for Q4.

¹ annualized



On track for strong finish in Q4 2022

2. Divisions: Clean Technology Systems

Strong order pipeline - margin still impacted by cost inflation

	9M 2022	9M 2021	Δ	Q3 2022	Q3 2021	Δ
Incoming orders in € m	354.9	341.6	3.9%	116.6	133.6	-12.7%
Sales revenues in € m	329.9	271.5	21.5%	117.6	99.0	18.9%
EBIT in € m	2.5	6.5	-61.9%	1.6	2.5	-35.5%
EBIT margin in %	0.8	2.4	-1.6 pts	1.4	2.5	-1.1 pts
EBIT before extra-ordinary effects in € m	6.8	12.1	-44.4%	3.0	4.7	-35.1%
EBIT margin before extraordinary effects in %	2.0	4.5	-2.4 pts	2.6	4.7	-2.1 pts
ROCE ¹ in %	2.8	7.1	-4.4 pts	5.4	8.2	-2.8 pts

- Order intake in Q3 on similar level as in Q1 and Q2. Pipeline remains strong. Received order for solvent recovery equipment for a Li-Ion battery giga-factory in Europe.
- Revenue growth across many regions with highest contribution from China and North America; service revenues grow over proportionately
- Margins improved q-on-q but still impacted by higher material costs

¹ annualized



Focus on margin recovery and battery opportunity

2. Divisions: Measuring and Process Systems

Solid order momentum – margin improvement on track

	9M 2022	9M 2021 ¹	Δ	Q3 2022	Q3 2021 ¹	Δ
Incoming orders in € m	259.4	206.2	25.8%	82.1	69.4	18.2%
Sales revenues in € m	200.5	188.6	6.3%	71.2	66.9	6.4%
EBIT in € m	9.2	11.7	-21.6%	5.2	5.0	3.6%
EBIT margin in %	4.6	6.2	-1.6 pts	7.3	7.5	-0.2 pts
EBIT before extra-ordinary effects in € m	9.4	12.4	-23.8%	5.3	5.0	5.8%
EBIT margin before extraordinary effects in %	4.7	6.6	-1.9 pts	7.4	7.5	-0.0 pts
ROCE ²⁺³ in %	6.4	9.5	-3.1 pts	10.8	11.7	-0.8 pts

¹ reclassification of tooling business from WMS to MPS (9M: IO: € +43.5 m; sales € +37.2 m; EBIT: -0.1 m)

² no reclassification of tooling business from WMS to MPS in 2021

³ annualized

- Solid order momentum in North America and Asia across all product lines – strong service
- Sales revenues recover as some supply bottlenecks are easing; for some electronic components still tight
- EBIT benefits from higher sales; prices increase to compensate cost inflation



Very positive demand environment – strong recovery potential when supply chain normalizes

2. Divisions: Woodworking Machinery and Systems

Demand normalizes – margin improvement continues

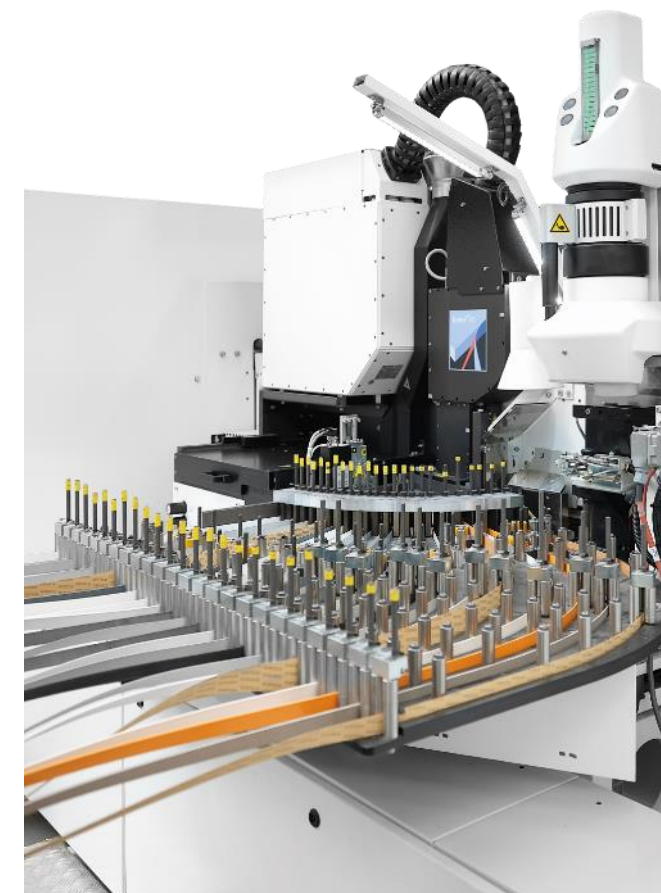
	9M 2022	9M 2021 ¹	Δ	Q3 2022	Q3 2021 ¹	Δ
Incoming orders in € m	1,417.6	1,367.4	3.7%	386.8	495.0	-21.9%
Sales revenues in € m	1,194.9	1,000.0	19.5%	413.4	353.3	17.0%
EBIT in € m	80.2	57.1	40.5%	29.6	23.2	27.5%
EBIT margin in %	6.7	5.7	+1.0 pts	7.2	6.6	+0.6 pts
EBIT before extra-ordinary effects in € m	92.4	67.1	37.8%	33.8	26.8	26.4%
EBIT margin before extraordinary effects in %	7.7	6.7	+1.0 pts	8.2	7.6	+0.6 pts
ROCE ²⁺³ in %	29.7	21.8	+7.9 pts	32.9	27.1	+5.8 pts

¹ reclassification of tooling business from WMS to MPS (9M: IO: € -24.1 m; sales: € -18.1 m; EBIT: +0.7 m)

² no reclassification of tooling business from WMS to MPS in 2021

³ annualized

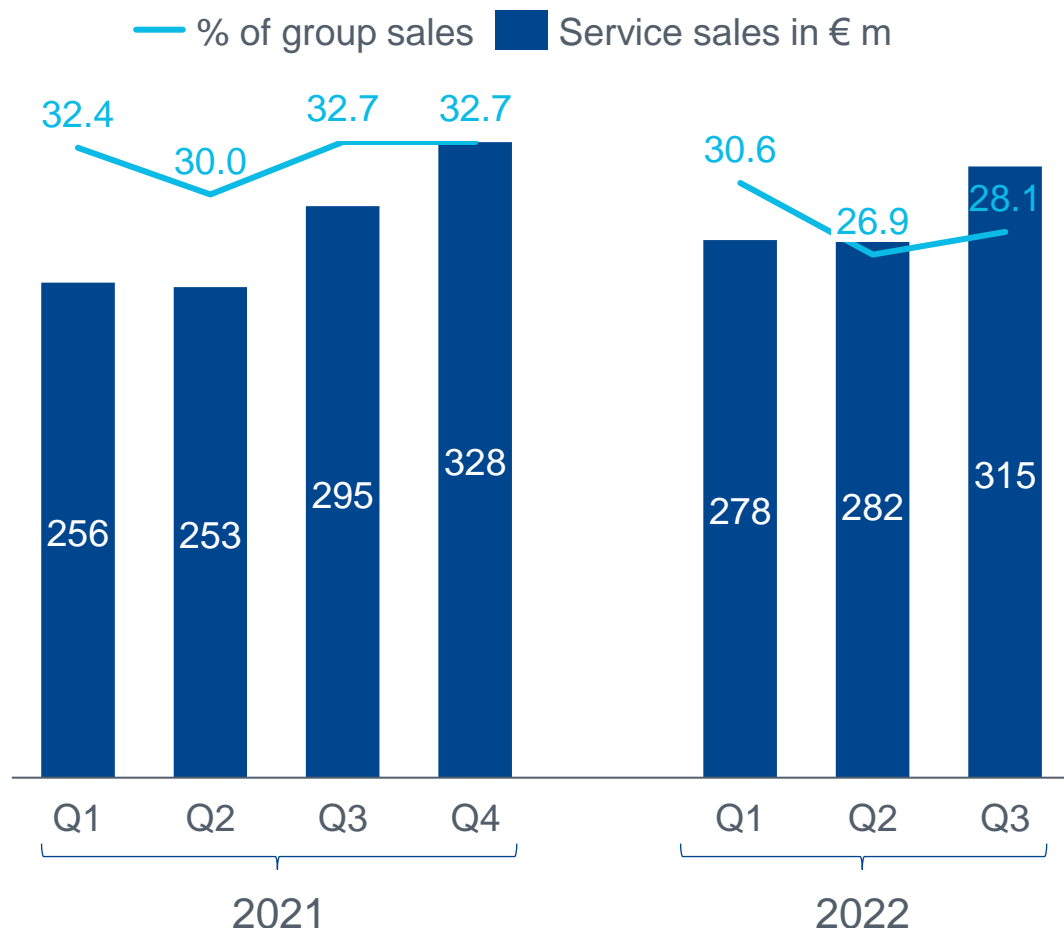
- Order intake declines in Q3 to a more normalized level as both, single machine orders and projects come off their peak levels. Solid demand from large furniture producers in China in Q3. Strong demand in North America, supported by projects for timber house construction
- High sales revenues and further volume driven EBIT margin improvement become effective



HOMAG on track to achieve record year

2. Service business

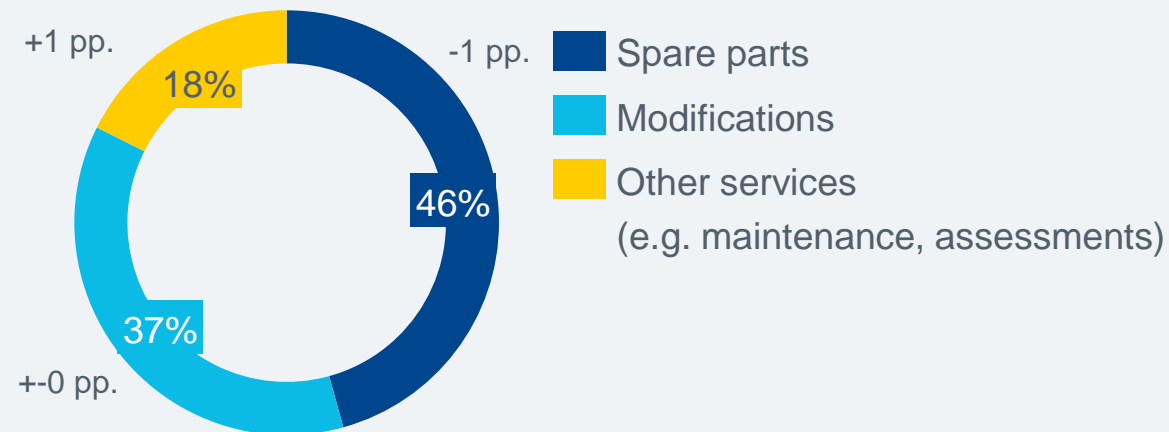
Service sales improve after lockdown in China



Key aspects Q3

- Service sales growth driven by strong automotive demand
- Service share of revenues improved q-on-q but still below 30% as equipment sales outgrow service

Service mix 9M 2022



Very solid service business – clear differentiator for the Dürr Group

3

Financials

3. Financials: Overview of key financial indicators

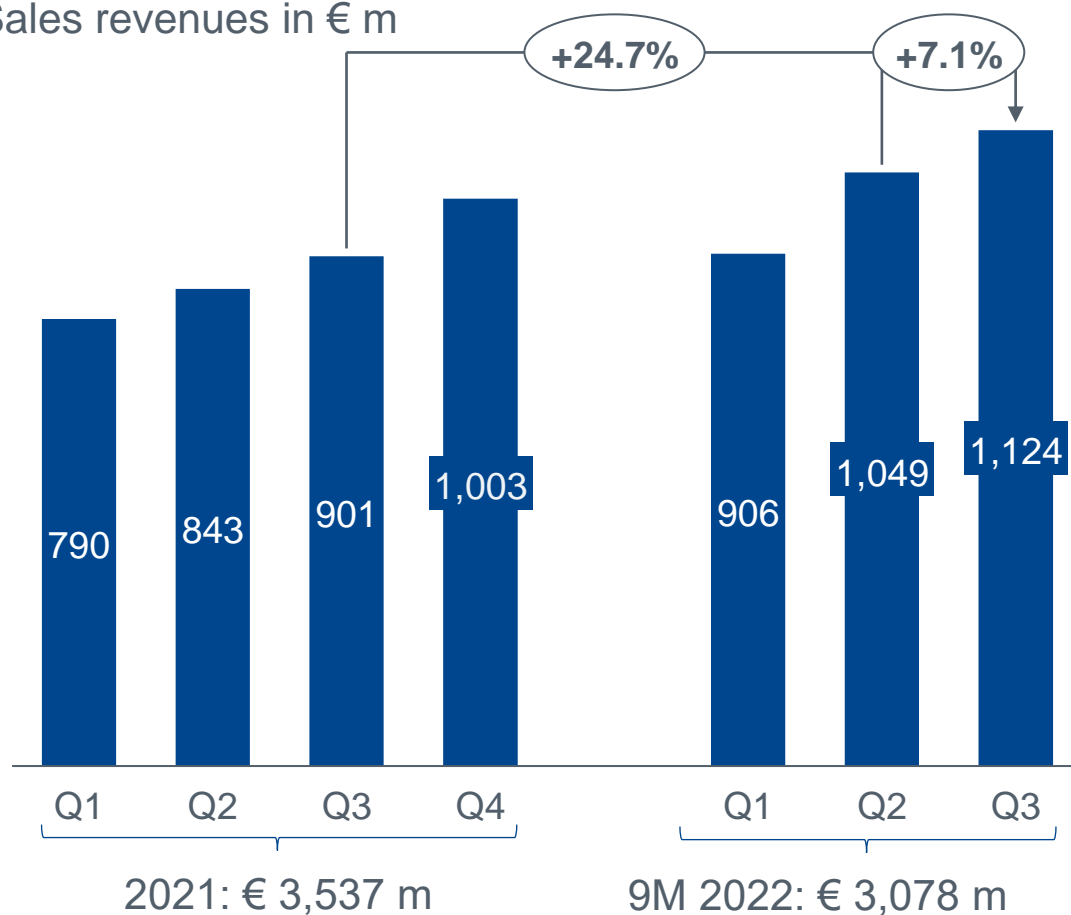
	9M 2022	9M 2021	Δ	Q3 2022	Q3 2021	Δ
Sales revenues in € m	3,078.1	2,533.7	21.5%	1,123.5	900.8	24.7%
Gross profit on sales in € m	679.0	591.7	14.8%	243.7	210.6	15.7%
Gross margin in %	22.1	23.4	-1.3 pts	21.7	23.4	-1.7 pts
EBITDA in € m	228.3	202.9	12.5%	88.1	81.7	7.7%
EBIT in € m	132.1	112.9	17.0%	55.4	51.0	8.7%
EBIT margin in %	4.3	4.5	-0.2 pts	4.9	5.7	-0.7 pts
EBIT before extraordinary effects in € m	148.4	136.5	8.8%	63.4	57.7	10.0%
EBIT margin before extraordinary effects in %	4.8	5.4	-0.6 pts	5.6	6.4	-0.8 pts
Net income in € m	78.1	49.0	59.3%	35.6	17.3	105.8%
ROCE ¹ in %	15.2	13.5	+1.6 pts	19.1	18.3	+0.8 pts
Free cash flow in € m	69.2	94.2	-26.6%	61.3	21.5	185.5%
Net financial status in € m	-55.4	-127.1	56.4%	-55.4	-127.1	56.4%
Employees	18,387	17,560	4.7%	18,387	17,560	4.7%

¹ annualized

Solid recovery of margins and free cash flow in Q3 – order intake and sales on record level

3. Financials: Revenues continue on growth path

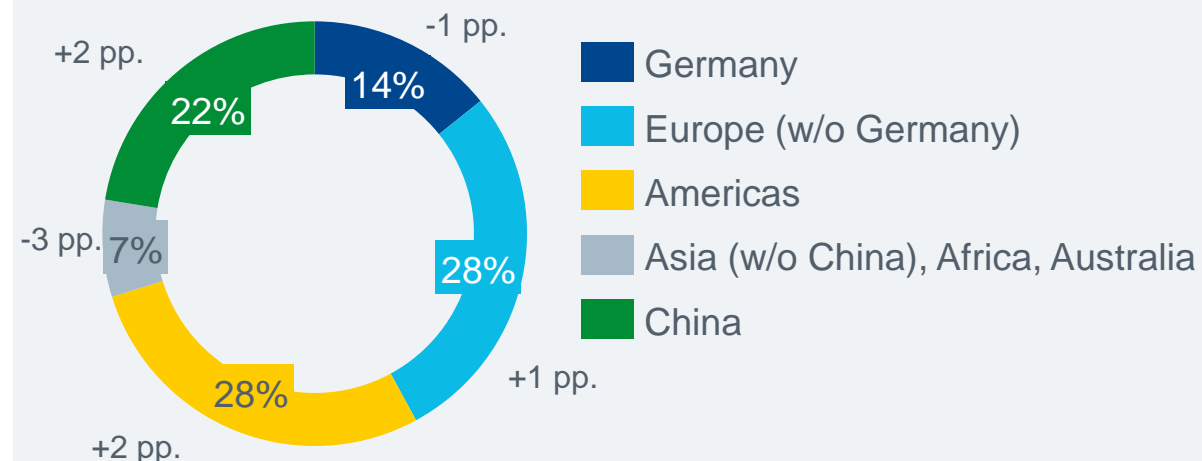
Sales revenues in € m



Key aspects Q3

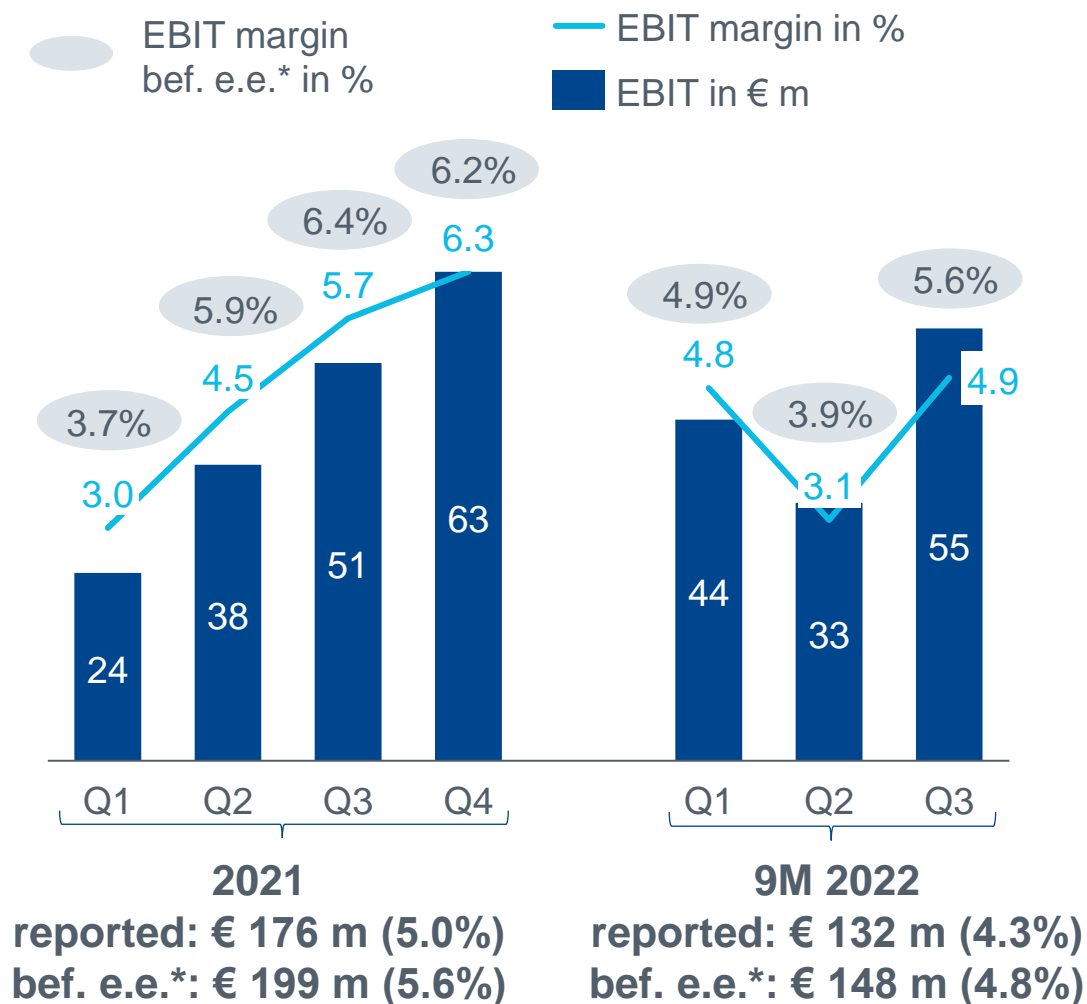
- Strong sales realization in China after lockdown in Q2
- Solid growth in North America and Europe
- Revenues include € 53 m positive FX effects (9M: € 122 m)

Sales per region 9M 2022 (y-o-y pp.)



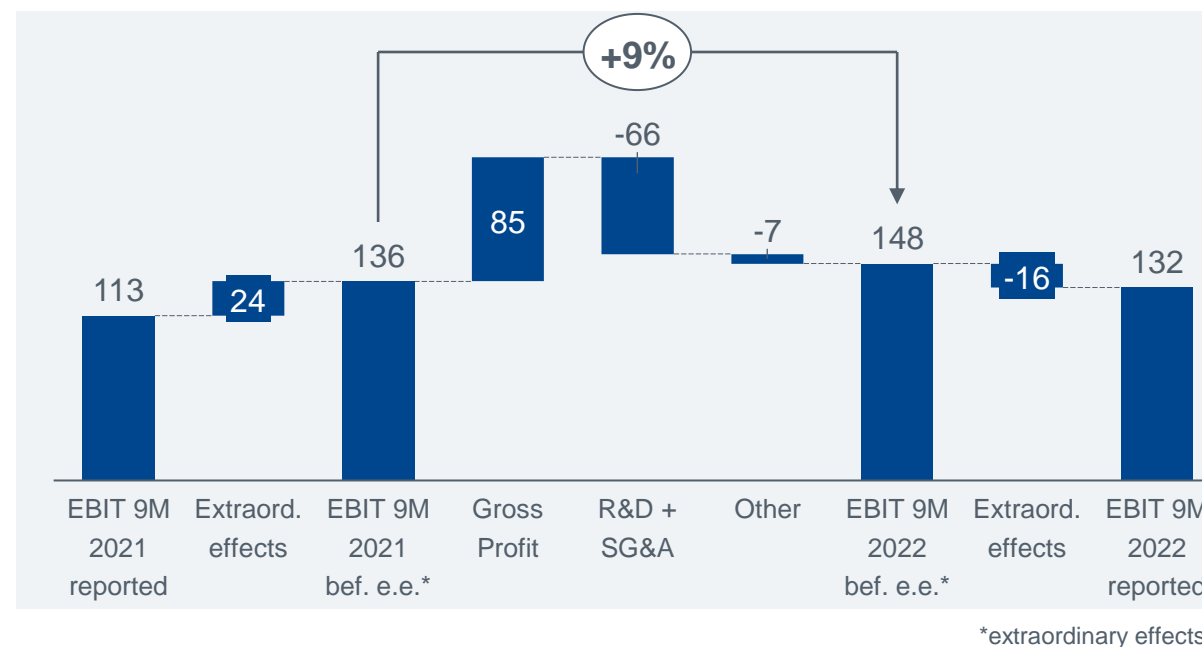
On track to achieve high end of guidance for 2022

3. Financials: EBIT recovered after trough in Q2



Key aspects Q3

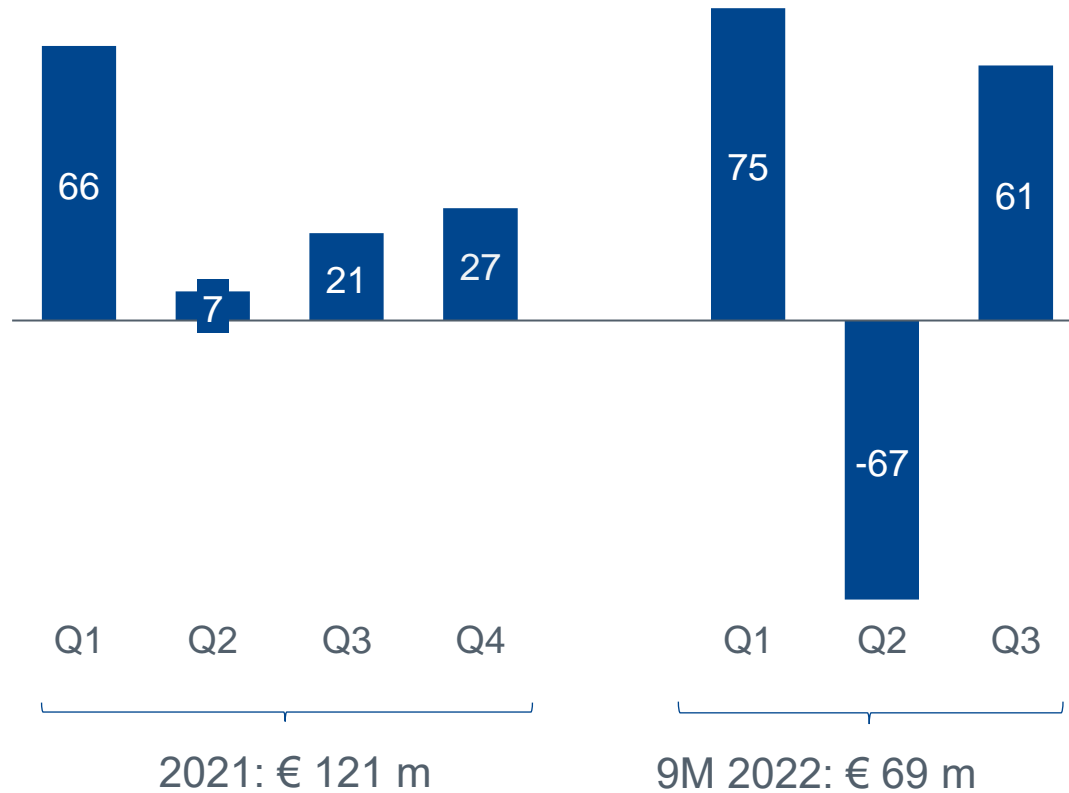
- Gross margin recovers with higher service sales
- Mix effects due to strong recovery at PFS
- Higher overhead due to sales commissions, R&D and FX



EBIT margin on track to reach guidance corridor

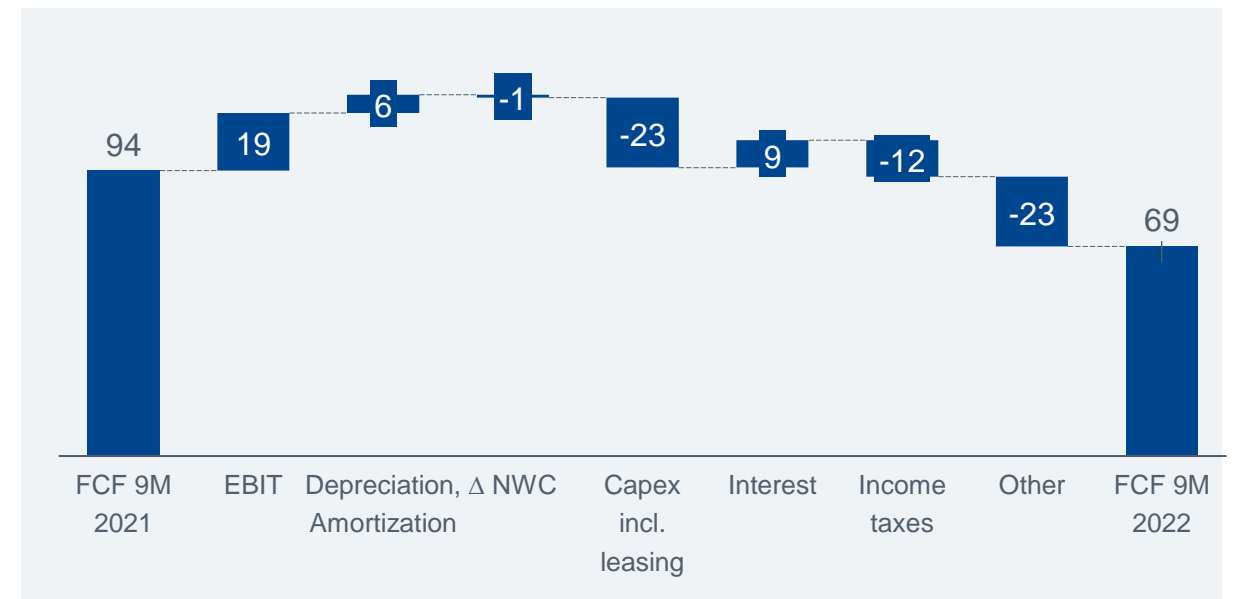
3. Financials: Strong rebound of free cash flow in Q3

Free cash flow in € m



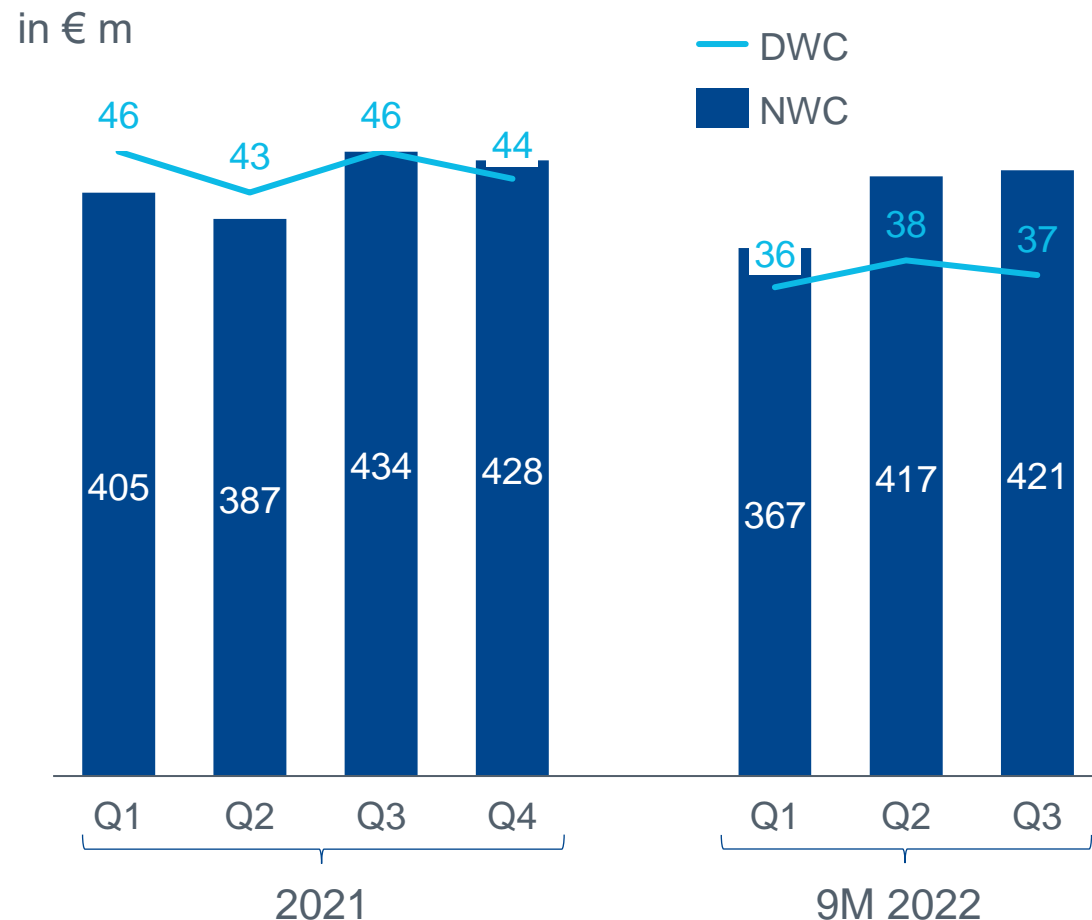
Key aspects Q3

- Higher earnings level after lockdown in China in Q2
- Stable NWC after build-up in Q2
- Higher capex but lower interest payments



Disciplined management of free cashflow – on track to reach guidance

3. Financials: Net working capital stable q-o-q



Key aspects Q3

- Inventories and contract assets increase - balanced by lower trade receivables, higher trade payables and contract liabilities – the latter are supported by strong order intake
- DWC remains below target range of 40 to 50 days

in € m	09/30/2022	12/31/2021	09/30/2021
Inventories and prepayments	924.9	688.8	649.5
+ Total trade receivables	581.9	587.9	571.1
+ Total contract assets	623.5	457.0	487.6
Trade payables (incl. liabilities from notes payable)	630.6	373.0	433.4
- Total contract liabilities	1,079.1	932.8	841.0
= Net working capital	420.7	427.9	433.8
DWC¹	36.9	43.6	46.2

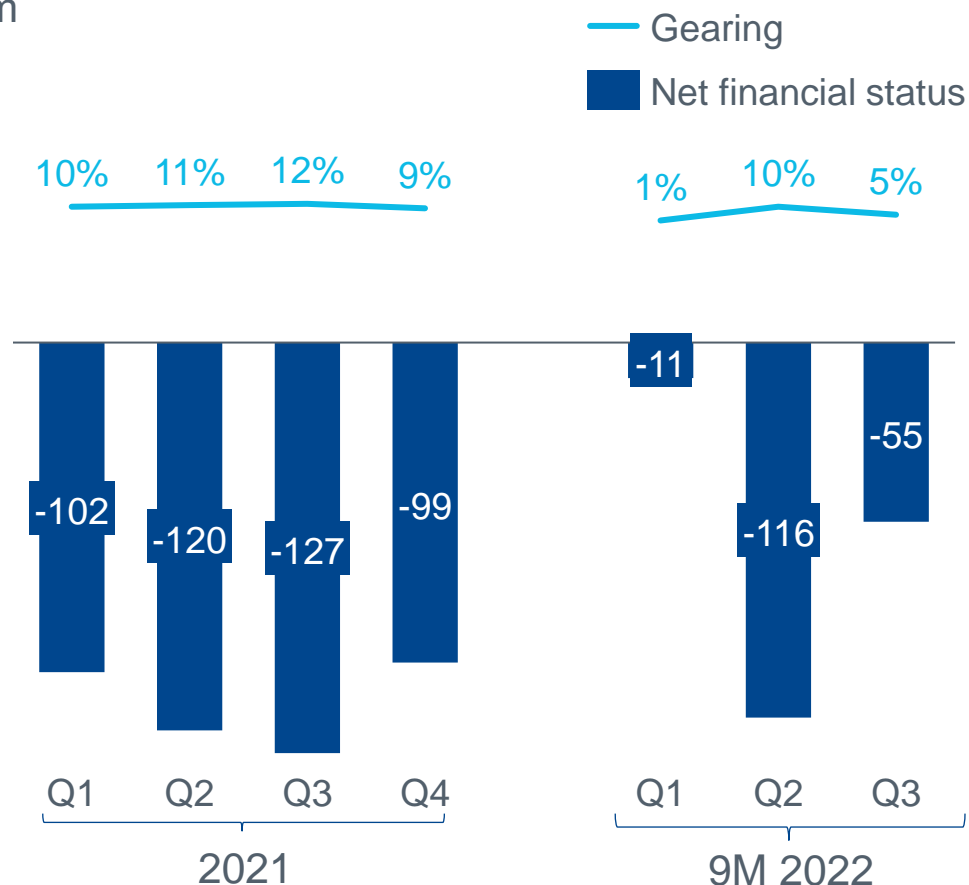
¹ annualized

Carefully managing inventories through times of supply chain bottlenecks

3. Financials: Net debt decreased

Leverage at 0.2x

in € m



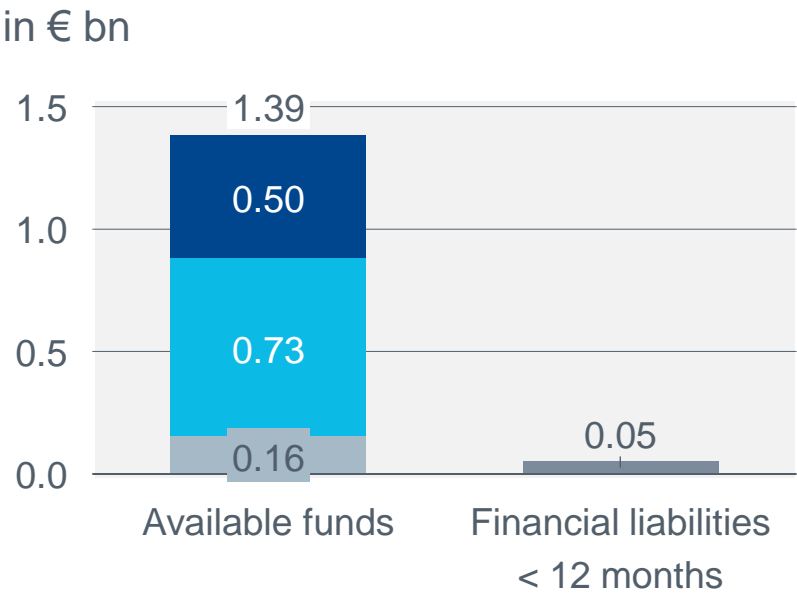
Key aspects Q3

- Net debt declined driven by positive free cash flow
- Net financial status includes € 100.8 m leasing liabilities

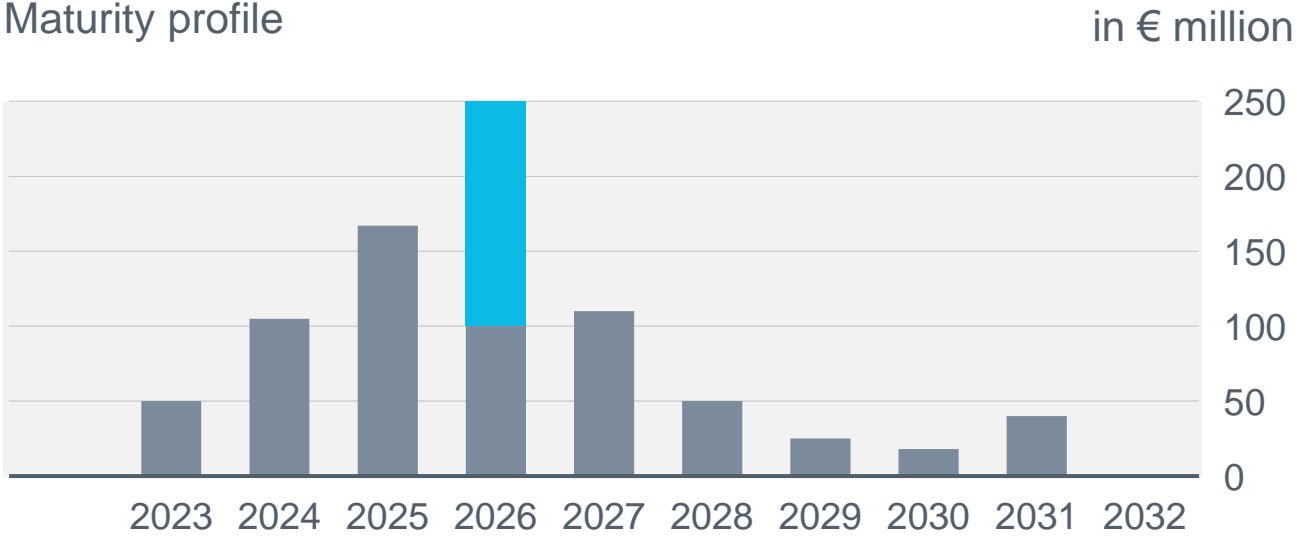
in € m	09/30/2022	12/31/2021	09/30/2021
Total liquidity	885.4	837.9	821.2
- Gross debt	-940.8	-937.4	-948.3
= Net financial status	-55.4	-99.5	-127.1
EBITDA LTM	324.8	299.4	212.4
Net financial debt / EBITDA	0.2	0.3	0.6

We continue to maintain a solid balance sheet

3. Financials: Comfortable liquidity headroom



- Cash credit facilities
- Cash and cash equivalents
- Money markets
- Schuldschein loans



- Convertible
- Schuldschein loans

Credit facilities unutilized: € 500 m maturing in 2024
Other financial liabilities (incl. real estate linked financing Teamtechnik) not included

Without leasing liabilities or accrued interest

Next financial instruments maturing in April 2023

4

Outlook

4. Fundamental demand drivers intact

Our solutions help our customers achieve efficient and sustainable production

FUNDAMENTAL TRENDS

Population growth

Growing middle class

Resource efficiency

Environmental protection

Market specific trends

- **Decarbonization of production**
- **E-mobility and sustainable construction**
- **Tightening emission standards**

Dürr Group

- **A leader in resource efficient machinery and systems**
 - Innovative approaches for equipment and software (including AI) to improve OEE
 - Electrification of processes involving heat
 - E.g. Paint shop of the future, Oxi.X RV air purification
- **Enabling production of sustainable goods**
 - Painting, assembly and test equipment for EVs
 - Battery coating technology and environmental technology for cell and battery material production
 - Equipment for industrial size fabrication of wooden construction elements
- **Leader in environmental protection solutions**
 - Low emission + consumption solutions
 - Global no. 1 in exhaust-air purification technology

Demand for Dürr Group products driven by resilient long-term trends

4. Outlook: Earnings expectations confirmed

Guidance for order intake increased due to strong automotive demand and FX tailwind

	Actual 2021	Targets February 2022	Current targets 2022
Incoming orders in € m ¹	4,291	4,100 – 4,400	4,800 – 5,100
Sales revenue in € m	3,537	3,900 – 4,200	3,900 – 4,200
EBIT margin in % ²	5.0	5.9 – 6.9	4.4 – 5.9
EBIT margin before extraordinary effects in % ²	5.6	6.5 – 7.5	5.0 – 6.5
ROCE in % ²	15.5	17 – 21	13 – 18
Earnings after tax in € m ²	85	130 – 180	100 – 150
Free cash flow in € m	121	50 – 100	50 – 100
Net financial status in € m (12/31)	-99.5	-75 – -125	-75 – -125
Capital expenditure ³ in % of sales revenue	3.0 (€ 108 m)	4.0 – 5.0	4.0 – 5.0

¹ increased on August 4, 2022, and on November 10, 2022; ² reduced on May 2, 2022; ³ excluding acquisitions

- Sales revenues expected to reach upper end of target range supported by strong order intake and positive FX effects
- On track to reach lower half of revised target range from May for EBIT margin



On track to reach earnings guidance – order intake stronger than originally expected

4. Outlook: Guidance by division

Order intake guidance raised for four out of five divisions

	Order intake (in € m)			Sales (in € m)			EBIT margin (in %)		
	2021	Targets Feb. 2022	Current Targets 2022	2021	Targets Feb. 2022	Current Targets 2022	2021 bef. e.e.*	Targets Feb. 2022 bef. e.e.*	Current Targets 2022 bef. e.e.*
Paint and Final Assembly Systems	1,362	1,350 – 1,500	1,800 – 1,950¹	1,089	1,300 – 1,400	1,300 – 1,400	3.8	4.3 – 5.3	3.0 – 4.5 ³
Application Technology	535	530 – 570	580 – 620¹	471	510 – 550	510 – 550	8.8	9.7 – 10.7	9.0 – 10.5 ³
Clean Technology Systems	450	440 – 480	480 – 530¹	388	390 – 420	420 – 450 ³	4.3	5.7 – 6.7	3.0 – 4.5 ³
Measuring and Process Systems	268	280 – 300	300 – 320²	260	290 – 310	260 – 280 ³	7.1	8.5 – 9.5	5.0 – 6.5 ³
Woodworking Machinery and Systems	1,713	1,450 – 1,600	1,600 – 1,750 ³	1,366	1,450 – 1,550	1,450 – 1,600 ³	6.7	8.0 – 9.0	7.5 – 9.0 ³

* before extraordinary effects

¹ Forecast raised on August 4, 2022 and on November 10, 2022

² Forecast raised on November 10, 2022

³ Forecast adjusted on August 4, 2022

4. Dürr Group CMD on November 14th / 15th

Program:

- **Presentations by Managing Board on:**
 - Strategy update: margins & returns, growth and resilience
 - Market demand drivers with focus on e-mobility and sustainability
 - Finance management
- **Site visits to Teamtechnik and HOMAG**



Looking forward to seeing you at the CMD!

5

Summary

5. Summary

1. Strong order intake continues in Q3 - outlook raised
2. Revenues show solid growth, and we are well on track to reach the upper end of the guidance
3. EBIT margin recovers but is still impacted by higher material costs and supply bottlenecks. We expect to reach the lower half of the guidance corridor
4. Fundamental demand drivers intact – our solutions help our customers to achieve efficient and sustainable production
5. On track to reach our mid-term goals of $\geq 8\%$ EBIT-margin and $\geq 25\%$ ROCE in 2024



High order intake makes us confident to grow profitably

Appendix

P&L in detail

in € m	9M 2022	9M 2021	Δ	Q3 2022	Q3 2021	Δ
Sales revenues	3,078.1	2,533.7	21.5%	1,123.5	900.8	24.7%
Cost of sales	-2,399.1	-1,942.0	-23.5%	-879.9	-690.2	27.5%
Gross profit on sales	679.0	591.7	14.8%	243.7	210.6	15.7%
Selling expenses	-286.0	-246.9	-15.8%	-95.4	-85.0	12.3%
General administrative expenses	-159.8	-145.1	-10.1%	-53.8	-45.7	17.9%
Research and development costs	-101.1	-88.9	-13.8%	-33.5	-29.7	12.6%
Other operating income	41.2	22.8	80.8%	12.3	5.7	115.3%
Other operating expenses	-41.2	-20.7	-99.1%	-17.9	-5.0	256.7%
Earnings before investment income, interest and income taxes	132.1	112.9	17.0%	55.4	51.0	8.7%
Investment income	-0.2	0.0	-341.7%	0.9	0.2	284.8%
Interest and similar income	4.5	2.2	103.6%	1.4	0.6	125.4%
Interest and similar expenses	-20.1	-39.9	49.5%	-7.0	-21.7	-67.8%
Earnings before income taxes	116.2	75.2	54.6%	50.7	30.1	68.1%
Income taxes	-38.1	-26.1	-45.8%	-15.0	-12.8	17.2%
Profit/loss of the Dürr Group	78.1	49.0	59.3%	35.6	17.3	105.8%
Attributable to:						
Non-controlling interests	0.9	-0.6	-	0.4	-0.1	-
Shareholders of Dürr Aktiengesellschaft	77.2	49.6	55.5%	35.3	17.4	102.7%
Number of shares issued in thousands	69,202.1	69,202.1	-	69,202.1	69,202.1	-
Earnings per share in € (basic)	1.12	0.72	55.6%	0.51	0.25	104.0%
Earnings per share in € (diluted)	1.07	0.45	137.8%	0.48	0.32	50.0%

Balance sheet highlights (1/2)

Assets	09/30/2022	12/31/2021	09/30/2021
Non-current assets	1,511.9	1,464.7	1,445.7
of which goodwill and intangibles	729.0	730.8	723.9
of which property, plant and equipment	592.4	568.0	557.8
of which investment and financial assets	54.3	54.4	54.3
Current assets	3,166.5	2,689.0	2,673.2
of which inventories and prepayments	924.9	688.8	649.5
of which contract assets	623.5	457.0	487.6
of which trade receivables	546.4	558.6	542.6
of which sundry financial assets	192.3	285.5	301.5
of which cash and cash equivalents	729.1	583.1	575.5
Total assets Dürr Group	4,678.5	4,153.6	4,118.9

Balance sheet highlights (2/2)

Equity and Liabilities in € m	09/30/2022	12/31/2021	09/30/2021
Total equity	1,104.4	1,005.6	954.8
of which non-controlling interests	5.4	5.5	5.2
Non-current liabilities	988.0	1,056.8	1,063.8
of which provisions	43.8	78.4	76.0
of which bond and Schuldschein loans	755.7	803.7	803.3
of which other financial liabilities	95.5	94.1	101.0
of which deferred taxes	50.6	36.0	41.5
Current liabilities	2,586.0	2,091.2	2,100.3
of which other provisions	177.1	191.0	194.4
of which contract liabilities	1,076.4	929.5	837.7
of which trade payables	630.3	372.0	432.1
of which bond and Schuldschein loans	50.0	-	-
of which sundry financial liabilities	393.3	376.8	404.6
of which other liabilities	142.9	114.3	131.0
Total equity and liabilities Dürr Group	4,678.5	4,153.6	4,118.9

Cash flow

in € m	9M 2022	9M 2021	Q3 2022	Q3 2021
EBT	116.2	75.2	50.7	30.1
Depreciation and amortization of non-current assets	96.3	90.0	32.7	30.8
Interest result	15.7	37.7	5.6	21.0
Income taxes paid	-41.1	-28.9	-11.0	-10.2
Δ Provisions	-29.5	-13.7	-5.8	-1.1
Δ Net working capital	8.7	9.8	-4.8	-32.5
Other	12.8	19.6	33.3	11.4
Operating cash flow	179.0	189.7	100.5	49.6
Interest paid (net)	-16.2	-25.3	-2.3	-2.6
Repayment lease liabilities	-23.7	-24.2	-7.9	-7.5
Capital expenditures	-70.0	-46.0	-29.0	-18.0
Free cash flow	69.2	94.2	61.3	21.5
Dividend payment	-37.0	-23.6	0.0	-0.1
Payment related to acquisitions	-4.5	-53.8	-0.1	-16.4
Others	16.4	-94.9	-0.4	-12.1
Change net financial status	44.1	-78.1	60.8	-7.2

Overview: Financial figures by division (1/2)

		2022 ¹					2021 ^{1,2}					2020 ¹				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	Incoming orders in € m	460.6	411.9	546.7		1,419.1	301.9	358.0	255.5	446.5	1,361.9	250.4	240.6	307.4	346.2	1,144.5
	Sales revenues in € m	263.9	326.0	376.6		966.5	248.4	242.1	257.9	340.2	1,088.7	298.3	277.8	280.0	319.9	1,176.0
	Order backlog in € m	1,753.4	1,858.9	2,056.0			1,425.7	1,545.9	1,427.6	1,533.4		1,344.9	1,234.8	1,249.2	1,273.7	
	EBIT in € m	13.7	-0.7	13.2		26.2	4.6	4.0	8.3	18.4	35.2	10.5	3.7	10.5	-18.2	6.4
	EBIT before extraordinary effects in €	9.0	1.1	15.3		25.4	5.7	9.1	9.0	17.8	41.4	11.2	4.5	12.3	8.9	36.9
	Employees	5,246	5,292	5,348			4,936	4,923	5,173	5,258		4,465	4,428	4,423	4,383	
APT	Incoming orders in € m	167.8	150.9	197.8		516.4	129.4	123.1	153.6	129.3	535.3	117.3	77.4	119.9	158.4	473.0
	Sales revenues in € m	122.9	141.3	155.2		419.4	106.9	112.2	133.9	118.1	471.1	121.9	97.6	107.8	134.1	461.4
	Order backlog in € m	465.8	479.7	527.7			381.0	392.4	401.0	415.4		404.2	373.4	372.2	361.5	
	EBIT in € m	9.6	9.3	12.5		31.4	6.3	7.6	12.3	15.0	41.2	5.7	-6.7	6.9	-11.6	-5.8
	EBIT before extraordinary effects in €	9.5	9.2	12.6		31.3	6.5	7.6	12.5	14.7	41.3	7.9	-6.0	8.2	8.9	19.0
	Employees	1,984	1,981	2,026			2,070	2,025	2,024	2,026		2,301	2,228	2,212	2,162	
CTS	Incoming orders in € m	112.2	126.1	116.6		354.9	101.7	106.3	133.6	108.0	449.6	111.0	109.7	91.6	87.9	400.2
	Sales revenues in € m	95.8	116.5	117.6		329.9	81.2	91.3	99.0	116.8	388.3	82.7	97.1	100.9	109.1	389.7
	Order backlog in € m	326.3	341.9	346.8			267.0	281.9	310.7	305.5		271.8	277.4	264.5	240.5	
	EBIT in € m	-1.2	2.1	1.6		2.5	1.5	2.6	2.5	2.7	9.2	-1.2	0.2	6.6	8.2	13.7
	EBIT before extraordinary effects in €	0.2	3.5	3.0		6.8	2.7	4.7	4.7	4.4	16.5	1.8	2.3	8.1	8.3	20.6
	Employees	1,410	1,413	1,414			1,355	1,373	1,355	1,381		1,392	1,375	1,336	1,348	
MPS	Incoming orders in € m	101.1	76.2	82.1		259.4	66.0	70.8	69.4	62.0	268.3	61.8	29.7	38.4	53.5	183.3
	Sales revenues in € m	66.8	62.4	71.2		200.5	58.4	63.3	66.9	71.8	260.3	52.7	41.0	47.4	55.0	196.0
	Order backlog in € m	154.7	172.0	185.4			117.2	124.3	127.8	119.0		133.2	117.9	105.6	102.3	
	EBIT in € m	3.7	0.3	5.2		9.2	3.1	3.6	5.0	6.2	17.9	-1.6	-3.1	-0.7	2.5	-2.9
	EBIT before extraordinary effects in €	3.7	0.4	5.3		9.4	3.3	4.0	5.0	6.2	18.6	-1.4	-3.0	3.2	1.4	0.2
	Employees	1,686	1,694	1,718			1,708	1,707	1,706	1,652		1,524	1,476	1,450	1,407	

¹ Including intercompany business with other divisions

² Reclassification of tooling business from WMS to MPS in 2021

Overview: Financial figures by division (2/2)

		2022 ¹					2021 ^{1,2}					2020 ¹				
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
WMS	Incoming orders in € m	573.8	457.0	386.8		1,417.6	440.1	432.3	495.0	345.4	1,712.8	304.4	188.9	269.7	330.2	1,093.2
	Sales revenues in € m	366.8	414.7	413.4		1,194.9	302.6	344.1	353.3	366.4	1,366.4	290.1	261.4	282.0	278.8	1,112.2
	Order backlog in € m	1,212.6	1,269.5	1,256.2			715.7	838.6	1,002.5	995.9		556.1	480.3	460.8	581.1	
	EBIT in € m	22.8	27.8	29.6		80.2	11.2	22.7	23.2	19.5	76.6	12.5	-9.0	4.9	1.5	9.9
	EBIT before extraordinary effects in €	26.8	31.7	33.8		92.4	13.5	26.8	26.8	24.9	92.0	16.1	-5.4	10.1	6.2	27.0
	Employees	7,274	7,333	7,462			6,634	6,800	7,001	7,164		6,613	6,498	6,482	6,942	
CC / Cons.	Incoming orders in € m	-14.9	-13.2	-10.5		-38.6	-6.9	-11.9	-12.0	-6.2	-36.9	-6.6	-1.4	-0.7	-2.4	-11.0
	Sales revenues in € m	-10.5	-12.0	-10.5		-33.0	-7.8	-10.0	-10.1	-10.3	-38.2	-3.0	-2.3	-2.7	-2.5	-10.5
	Order backlog in € m	-15.7	-17.0	-16.9			-3.8	-8.0	-11.0	-8.2		-6.0	-4.9	-2.6	-2.5	
	EBIT in € m	-4.9	-5.7	-6.7		-17.3	-2.5	-2.6	-0.3	1.0	-4.4	-3.0	-1.4	-3.1	-2.9	-10.3
	EBIT before extraordinary effects in €	-4.7	-5.6	-6.5		-16.8	-2.5	-2.6	-0.3	-5.3	-10.7	-2.9	-1.4	-2.0	2.3	-4.1
	Employees	326	413	419			281	286	301	321		267	278	278	283	
Group	Incoming orders in € m	1,400.5	1,208.9	1,319.4		3,928.8	1,032.2	1,078.7	1,095.1	1,085.1	4,291.0	838.3	644.8	826.3	973.8	3,283.2
	Sales revenues in € m	905.7	1,048.9	1,123.5		3,078.1	789.8	843.0	900.8	1,003.0	3,536.7	842.6	772.6	815.3	894.3	3,324.8
	Order backlog in € m	3,897.2	4,105.1	4,355.2			2,902.7	3,175.1	3,258.7	3,361.0		2,704.1	2,478.8	2,449.8	2,556.7	
	EBIT in € m	43.7	33.0	55.4		132.1	24.1	37.9	51.0	62.8	175.7	22.9	-16.4	25.0	-20.5	11.1
	EBIT before extraordinary effects in €	44.6	40.4	63.4		148.4	29.2	49.6	57.7	62.6	199.1	32.6	-8.9	39.9	35.9	99.5
	Employees	17,926	18,126	18,387			16,984	17,114	17,560	17,802		16,562	16,283	16,181	16,525	

¹ Including intercompany business with other divisions

² Reclassification of tooling business from WMS to MPS in 2021

Overview: extraordinary effects

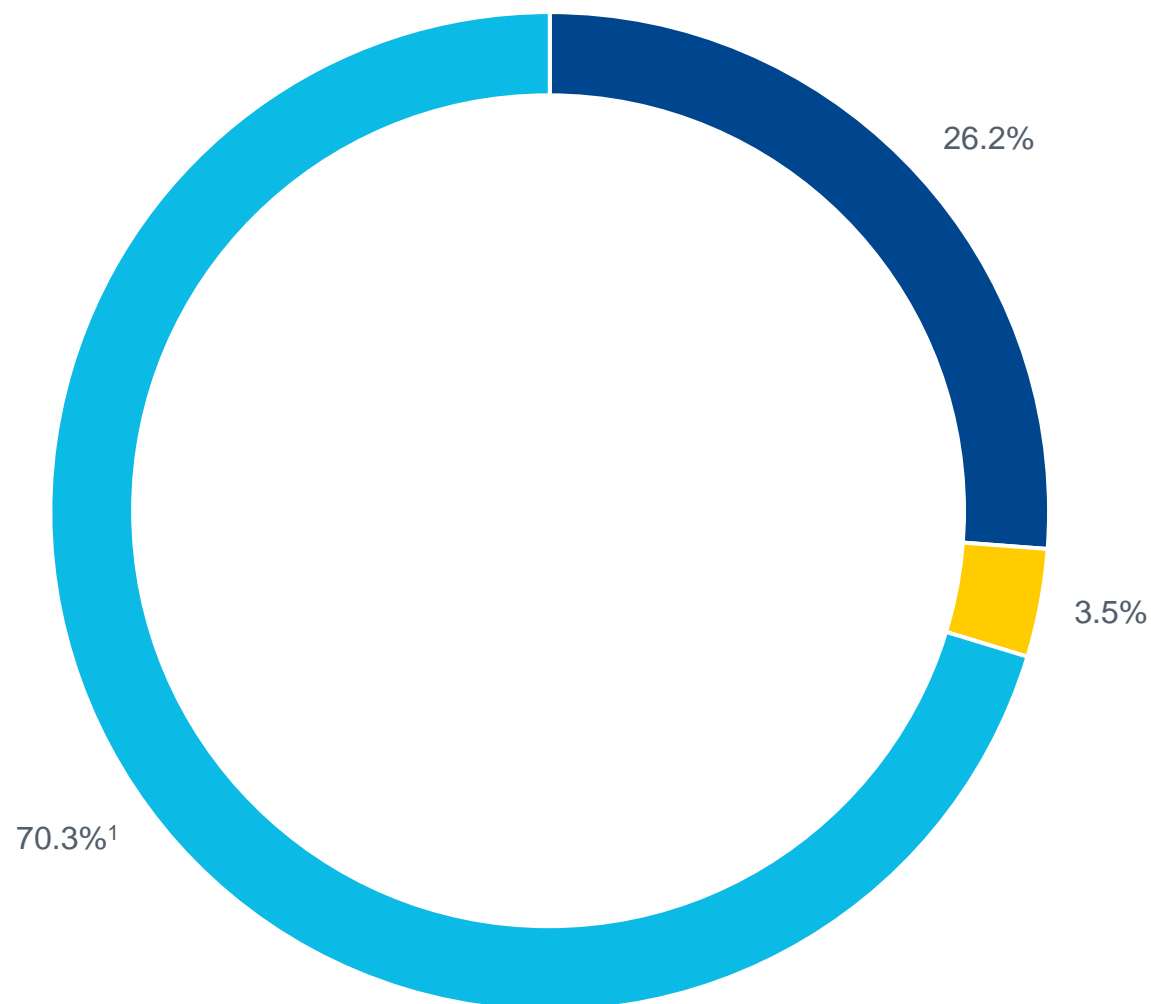
in € m

	2022 ¹					2021 ¹					2020				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
PFS	4.7	-1.8	-2.1		0.8	-1.1	-5.1	-0.7	0.7	-6.2	-0.7	-0.7	-1.9	-27.1	-30.5
<i>thereof PPA</i>	-0.2	-1.8	-2.1		-4.1	-1.2	-1.2	-1.1	0.4	-3.0	-0.5	-0.5	-0.5	-0.7	-2.4
APT	0.1	0.1	-0.1		0.1	-0.2	0.1	-0.2	0.2	-0.1	-2.2	-0.8	-1.3	-20.5	-24.8
<i>thereof PPA</i>	-0.1	-0.1	-0.1		-0.2	-0.1	-0.1	-0.1	-0.1	-0.3	0.0	-0.1	-0.1	0.0	-0.3
CTS	-1.4	-1.4	-1.4		-4.3	-1.3	-2.2	-2.2	-1.7	-7.3	-3.0	-2.2	-1.5	-0.2	-6.9
<i>thereof PPA</i>	-1.1	-1.2	-1.2		-3.5	-1.2	-1.2	-1.2	-1.1	-4.7	-1.4	-1.6	-1.4	-1.6	-6.0
MPS ¹	-0.1	-0.1	-0.1		-0.3	-0.2	-0.5	0.0	0.0	-0.7	-0.1	-0.1	-4.0	1.2	-3.0
<i>thereof PPA</i>	-0.1	-0.1	-0.1		-0.3	-0.1	-0.1	-0.1	-0.1	-0.3	-0.1	-0.1	-0.1	-0.1	-0.4
WMS ¹	-4.0	-3.9	-4.2		-12.2	-2.4	-4.1	-3.6	-5.4	-15.4	-3.5	-3.7	-5.1	-4.7	-17.1
<i>thereof PPA</i>	-3.7	-3.7	-3.7		-11.1	-3.3	-3.4	-3.4	-3.8	-13.9	-2.4	-2.4	-2.4	-2.5	-9.6
CC	-0.2	-0.2	-0.2		-0.5	0.0	0.0	0.0	6.3	6.3	0.0	0.0	-1.0	-5.1	-6.2
<i>thereof PPA</i>	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total	-0.9	-7.4	-8.0		-16.4	-5.2	-11.7	-6.7	0.1	-23.5	-9.7	-7.4	-14.8	-56.4	-88.4
<i>thereof PPA</i>	-5.1	-6.7	-7.2		-19.1	-5.9	-5.9	-5.8	-4.6	-22.2	-4.5	-4.7	-4.5	-5.0	-18.6

¹ Reclassification of tooling business from WMS to MPS in 2021

Shareholder structure

Free float at 70.3%¹



■ Heinz Dürr GmbH, Berlin

■ Heinz und Heide Dürr Stiftung, Berlin

■ Institutional and private investors², including

- Candriam Luxembourg: 3.1%
- Members of the Dürr Supervisory Board: 0.1%
- Members of the Dürr Board of Management: 0.06%

¹ Free float calculated according to Deutsche Börse AG

² According to the relevant laws

Financial calendar

<https://www.durr-group.com/en/investor-relations/financial-calendar>

November 2022

- 11/10/2022 **Interim statement for the first nine months of 2022**
- 11/14-15/2022 Capital Markets Day 2022, Bietigheim-Bissingen
- 11/16/2022 BNP Paribas Exane 5th MidCap CEO Conference, Paris
- 11/22/2022 DZ Bank Equity Conference 2022, Frankfurt
- 11/24/2022 LBBW German Company Day, virtual
- 11/29/2022 German Equity Conference 2022, Frankfurt

December 2022

- 12/06/2022 Goldman Sachs 13th Annual European Industrials Conference, London
- 12/07/2022 Berenberg European Conference, Pennyhill

January 2023

- 01/05/2023 ODDO BHF Forum 2023, Lyon
- 01/09/2023 Commerzbank & ODDO BHF German Investment Seminar, New York
- 01/17/2023 UniCredit und Kepler Cheuvreux, 22. German Corporate Conference, virtual

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Results January-September 2022

Dr. Jochen Weyrauch, CEO
Dietmar Heinrich, CFO

November 10, 2022
Bietigheim-Bissingen